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Entrepreneur Magazine Guide To Raising Money

David Caplan



Entrepreneur Magazine Guide To Raising Money:

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s point of view to help new business owners get through their first few years The book also teaches you tricks of the trade that you can rely on to compete successfully in a business world with people twice your age and companies God knows how many times as big she adds The Young Entrepreneur's Edge addresses key topics such as trying to obtain capital and writing a business plan which the author says are among the biggest obstacles for young entrepreneurs But the book also tackles critical areas that other business books rarely address how to get older people to take you seriously how not to starve when you're broke how to win your family's approval how to get out and meet important people how not to get carded when entertaining clients and other unique situations faced by young business people Praise for The Young Entrepreneur's Edge Fresh college graduates frustrated by the job search should pick up a copy of this book Los Angeles Times Can help both job seekers and job holders rethink their idea of gainful employment Mademoiselle Entertaining fast reading and immensely sensible Kushell is a human dynamo Sacramento Bee Every young entrepreneur needs good ideas and this book is full of them Fred Deluca founder and president of Subway R Restaurants It is a must read for my students Kathleen R Allen Ph D The Entrepreneur Program University of Southern California *The Entrepreneur's Information Sourcebook* Susan C. Awe, 2012-01-16 For 21st century entrepreneurs this book provides the practical guidance they need to overcome the often intimidating challenges of starting organizing and running a new business effectively and efficiently The economic downturn has many individuals considering going into business for themselves rather than relying on an employer for their income Unfortunately according to data from the Small Business Administration the odds of long term success are against them 69 percent of businesses do not last past seven years and 56 percent fail in less than four This book provides entrepreneurs with a comprehensive guide to the resources they need or will likely want to consult when starting a small business and in order to stay profitable over the long run The Entrepreneur's Information Sourcebook Charting the Path to Small Business Success Second Edition provides the expert guidance and up to date print and web resources an entrepreneur may need to make his business thrive and grow from inception and information gathering to raising capital to marketing methods and human resource concerns Nearly half of the resources in this newly updated book are new and the essays have also been updated to reflect current business practices This book is an essential tool that provides quick and easy access to the information every small business owner needs **Entrepreneur**, 1995-07 *The Entrepreneur's Guide to Running a Business* CJ Rhoads, 2014-05-28 The final entry in this all you need to know series summarizes the best points in the previous 12 books updates many of them and integrates must have knowledge into a unified indispensable whole Entrepreneurs need authors who will speak to them as equals sharing the secrets they found as they built their own businesses Crafted in that spirit Praeger's Entrepreneur's Guide series provides practical accessible and authoritative advice on the major considerations in establishing and growing a new venture Each book includes wisdom tales from the trenches worksheets templates sample documents and resource lists to help entrepreneurs leverage their time and money The Entrepreneur's Guide to Running a

Business distills and shares the important points from each of the series previous books making the road to success smoother and more certain This culmination of the professional development series takes the reader through all the important steps of starting and running an enterprise It includes such essentials as writing the business plan hiring the team raising capital managing technology doing market research and of course marketing the product Once the business is up and running the book can be consulted for advice on managing growth and inspiring and retaining employees as well as for knowledge about handling crises and flourishing even during a recession *Entrepreneur Magazine* Don Debelak,1997-02-28 Build an empire step by step Don t risk a small fortune trying to make a big one Let acclaimed consultant Don Debelak show you how to get your exciting new product off the drawing board and into the marketplace without losing your shirt In this book you ll learn what every inventor and entrepreneur needs to know about manufacturing techniques product design distribution channels patents licensing and cash flow You ll also discover how to handle some very tricky issues that are crucial to your success including Knowing when your product is market ready Creating a step by step product to market strategy Adjusting your strategy to changing market conditions Finding financial help from investors manufacturers and distributors Having manufacturers pay development costs prior to licensing Also available from the Entrepreneur Magazine library The Entrepreneur Magazine Small Business Advisor The Entrepreneur Magazine Small Business Answer Book Guide to Integrated Marketing Human Resources for Small Businesses Making Money with Your Personal Computer Small Business Legal Guide Starting a Home Based Business Starting an Import Export Business Successful Advertising for Small Businesses SPECIAL OFFERS FREE issue of Entrepreneur Magazine 50% discount on Entrepreneur Magazine subscription 1 2 price admission to any Entrepreneur Magazine Small Business Expo Discount on American Entrepreneurs Association membership See details and coupons in back of book *Entrepreneur Magazine* Entrepreneur Media, Inc,1998 Written by the experts Organizing and Promoting Seminars is a complete A to Z guide on how to start run and grow your own seminar business From defining your market and pricing your service to keeping records and attracting sponsors here s where you ll learn how to identify marketable seminar topics find and recruit qualified speakers select appropriate locations calculate start up costs and manage expenses fees and taxes work with temporary seminar employees office and on site personnel advertise and promote your seminars through print media direct mail and the Internet and handle licenses permits insurance and other legal considerations **Entrepreneur Magazine's Guide to Starting Your Own Business** ,1999 **The Financial Times Guide to Business Start Up 2014** Sara Williams,2013-11-18 Whether you re about to start your own business or have already taken the plunge and want to keep everything on track make sure you have a copy of The Financial Times Guide to Business Start Up on your shelf Annually updated this edition covers the latest legal and financial changes you need to be aware of following the 2013 Budget There s also essential new content on shaping up for the digital marketplace and how to develop your online presence benefit from social media and advertise effectively online This guide takes you through every

important aspect of starting and running a business including developing your idea and getting financial backing recruiting staff building customer relationships sales marketing VAT and much more Everything you need to know to make your start up a success **Coin-Operated Laundry: Entrepreneur's Step-by-Step Startup Guide** Entrepreneur

magazine,2013-04-11 Cash in One Load at a Time The problem with most high profit businesses is that you spend so much time on the job that you have little free time to enjoy the fruits of your labor But coin operated laundries are different They re low maintenance recession proof and you can make as much as 200 000 a year working only part time hours But you have to know what you re doing And with our guide you will You ll get an in depth overview of the industry where its been and where it s likely to go and learn everything you need to know before launching your own self serve laundry business including New ideas for marketing your laundry An expanded section on hiring and training attendants Updated information on card systems Recent advances in laundry equipmen The latest on laws and regulations concerning laundries More ways to combine a laundry with other businesses You ll also get first hand advice from successful coin op laundry owners on how to create an inviting atmosphere that will draw customers in and keep them coming back Clean clothes are a necessity not a luxury People are going to use laundromats no matter how the stock market is performing So if you re looking for an easy to run business that will keep the cash flowing no matter how the rest of the economy is doing you ve found it And while you re at it why not order our Vending Business guide too It makes an ideal companion business and it s a great way to augment your income This kit includes Essential industry and business specific startup steps with worksheets calculators checklists and more Entrepreneur Editors Start Your Own Business a guide to starting any business and surviving the first three years Downloadable customizable business letters sales letters and other sample documents Entrepreneur s Small Business Legal Toolkit **The Young Entrepreneur's Guide to Starting and Running a Business** Steve Mariotti,2000 Describes the

characteristics of a successful entrepreneur explains how to start and run a business and offers tips on costs investment market research and negotiation **Make Your Business Survive and Thrive!** Priscilla Y. Huff,2007-04-10 If you re an entrepreneur or you re just thinking of starting a business start with this smart practical guide to small business success It shows you how to maintain healthy growth and profits no matter what kind of business you own and helps you get the most out of your limited resources Grow your business and get on the fast track to success [Sources of Funding for Australia's Entrepreneurs](#) Howard Frederick,Siri Terjesen,2006-12-03 This is the book that we hope will create a 1000 ventures in Australia Australian entrepreneurs don t have a lot of time yet they urgently need sources of funding to get their growing businesses off the ground That s why we ve written this book Time and money We make sure that it doesn t take much time for an entrepreneur to become fully familiar with the funding environment in Australia This book is packed with information condensed to a form that a business person can consume easily about how to secure financial backing It is fully updated more than 300 phone numbers 150 email addresses and 160 Web sites for dozens of programmes and venture capitalists in

Australia who have money for start up and expanding enterprises If it s what you need you ll not find a better book any book

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