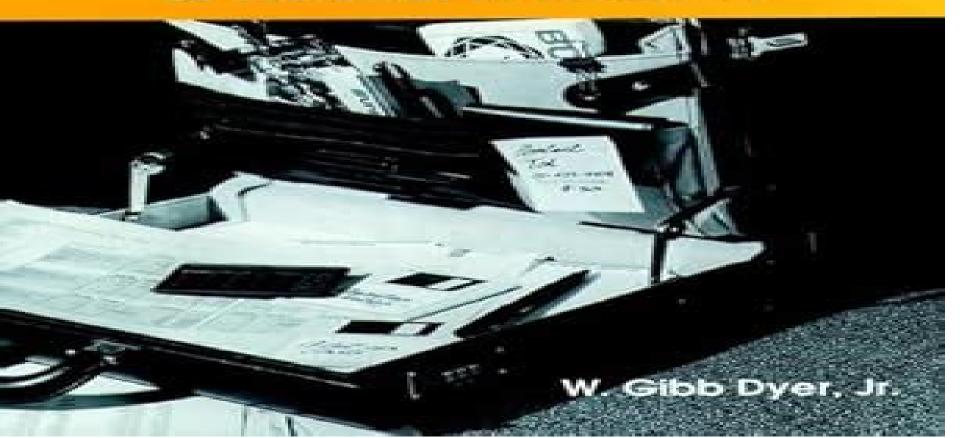
THE ENTREPRENEURIAL EXPERIENCE

OF THE START-UP EXECUTIVE



Entrepreneurial Experience Confronting Career Dilemmas Of The Startup Executive

Gibb Dyer

Entrepreneurial Experience Confronting Career Dilemmas Of The Startup Executive:

The Entrepreneurial Experience W. Gibb Dyer (Jr.),1992-04 Table of Contents Career Choice in Management and Entrepreneurship Mustafa F. Özbilgin, Ayala Malach-Pines, 2009-01-01 Presents an assessment of early influences on the career choice of managers and entrepreneurs their attitudes at the start of their careers as students and in their later employment experiences This book also examines the influence of an MBA education on the later work and life experiences of managers and entrepreneurs The Family Edge Gibb Dyer, 2019-07-01 What s the most important asset any entrepreneur or business owner needs to succeed After more than thirty years consulting for Fortune 100 companies international organizations and family businesses around the world Gibb Dyer confirms that the secret ingredient to business and entrepreneurial success is not an MBA from a great school a fantastic marketing plan or even a blue ocean strategy It s access to three types of capital financial social and human Dyer's three decades worth of research and data conclude statistically that the most effective and successful entrepreneurs have immediate access to these three all within their family A groundbreaking book for any business owner family business or budding entrepreneur The Family Edge provides clear evidence and powerful tools to help you leverage the asset you need but have probably not paid enough attention to family The Unofficial Guide to Starting a Small Business Marcia Layton Turner, 2011-08-24 The inside scoop for capital when you want more than the official line Want to be your own boss but aren t guite sure how to make it happen This savvy guide will show you the way Now revised and updated to cover the latest regulations techniques and trends it walks you step by step through the entire start up process from coming up with a business plan and lining up financing to setting up shop marketing to your customer base and dealing with accounting taxes insurance and licenses Packed with real world tips and tricks that you won t find anywhere else it delivers all the know how you need to declare independence from the 9 to 5 world launch your business and watch the profits grow Vital Information on real world entrepreneurship that other sources don t reveal Insider Secrets on how to secure financing and choose a winning location Money Saving Techniques including low cost ways to market your business Time Saving Tips for creating a business plan and handling legal and accounting basics The Latest Trends including how to launch a profitable home or Web based business Handy Checklists and Charts to help you plan your start up and succeed in the marketplace The Entrepreneurial Experience W. Gibb Dyer,1992-04-01 Psychological Typology of Successful Entrepreneurs John Miner, 1997-11-20 Can psychological factors effectively predict entrepreneurial performance Drawing upon studies of over 700 entrepreneurial subjects in 10 different samples Miner settles the issue yes they can He identifies four kinds of people who are capable of achieving entrepreneurial success but notes that to actually achieve success they must follow a career route that fits their personalities Miner's new book is thus a detailed scholarly report on an extensive 20 year research program that focuses on psychological predictors of entrepreneurial activity and success and a carefully devised solidly grounded theory to explain why his observations are true

He also discusses the implications for personal career development entrepreneur selection entrepreneurship development programs the assessment of entrepreneurial talent and related topics crucial not only to entrepreneurs and would be entrepreneurs themselves but to their various stakeholders including those with investments in them Part I of the book reviews the typologies used in the entrepreneurship literature and the various opinions on the value of psychological factors in predicting entrepreneurial success It then sets forth the four way psychological typology underpinning Miner's research and the various theoretical extensions of that typology This section of the book closes with a chapter presenting case examples of the various types and the ways they can achieve or fail to achieve success Part II deals with measurement and design considerations and with the two primary research tests of the theory a seven year predictive study of established entrepreneurs and a six year predictive study of graduate business students enrolled in entrepreneurship classes Part III reports on three studies dealing with women entrepreneurs in contrast to men It also describes an extensive six year predictive study of high technology entrepreneurs and international research dealing with entrepreneurs in Italy Israel Sweden and post communist Poland Part IV considers ways the typology may be used to create entrepreneurship development programs and describes a comprehensive regional development effort extending over seven years Particular attention is given to methods of assessing entrepreneurial talent in existing as well as in prospective entrepreneurs not only to help select them but also to aid in the investment decision The book closes with predictions for the future for entrepreneurial practice and for entrepreneurship theory and research In Search of Business Models in Social Entrepreneurship Samapti Guha, Satyajit Majumdar, 2021-05-28 This book discusses different innovative business models adopted by social enterprises to bring about social change in terms of creating capabilities among the marginalised section of people These models also bring the sustainability of the enterprises to serve the people continuously Establishing a theoretical base for further research in the area of business models in social entrepreneurship the book consists of research work from various disciplines from scholars with experience and insights on social entrepreneurship and who discuss one or more aspect s of business model presenting their work with sound research methodologies. The book takes a broader view of the concept a social entrepreneurs are driven by social value and justice b social entrepreneur may or may not have a market orientation c social entrepreneurs solve variety of social problems such as poverty health illiteracy environmental degradation using the principles of business and with the help of social innovation and d social enterprise focus on bringing social change by creating social impact Chapters of this book are divided into three core themes The first one Concepts Patterns and Values includes contributions related to sustainable development business model and vale creation in the context of social entrepreneurship innovation and cross cultural influence on business models aspects The chapter of second theme Enablers and Influencers discuss role of corporate in promoting social entrepreneurship as a social responsibility social entrepreneurship and value creation BoP market supply chain structural and infrastructural choices family as a

stakeholder of indigenous enterprise and women entrepreneurship The third and final theme Innovation addresses social open innovation and business model innovations IPR firm performance collaboration and alliance software and biotechnology industries decision logic behind social enterprise creation and strategy and strategic philanthropy concepts Containing contributions from academia industry professionals investors policy makers and other professionals all from multiple disciplines the book would interest the same vast audience The Routledge Companion to Family Business Franz Kellermanns, Frank Hoy, 2016-09-13 The Routledge Companion to Family Business offers a definitive survey of a field that has seen rapid growth in research in recent years Edited by leading scholars with contributions from the top minds in family business from around the world this volume provides researchers and scholars with a comprehensive understanding of the state of the discipline Over 25 chapters address a wide variety of subjects providing readers with a thorough review of the key research themes in the modern family firm such as corporate social responsibility and bank debt rationing International examples cover a wide range of economies including China Europe and Latin America The book will appeal to undergraduates postgraduates and business instructors seeking a definitive view of the issues and solutions that affect and support family business The Routledge Companion to Asian Family Business Ho-Don Yan, Fu-Lai Tony Yu, 2021-04-27 This companion provides broad and in depth insights into family business in Asia and how Asian family firms navigate in the digital economy The first part of the book looks at key concepts of family business while the second part presents Asian family firms cases from Japan South Korea China Taiwan Hong Kong Thailand Malaysia and other Asian economies This comprehensive reference will help readers understand how family firms in Asia compete and survive in the world market especially in the digital age and why and how Asian economies can emerge as one of the most dynamic regions in the world

Organizational Behavior 5 John B. Miner,2008-07-30 This volume makes available in one place the large body of research that has been developed over the years on role motivation theory Author Jack Miner has always been concerned with unconscious factors in human experience and this work is designed to give proper emphasis to their role in organizational behavior Part I reviews the current status of projective techniques and the recent work that has been done on unconscious motivation Part II covers Miner s significant research in the field from his early work at the Atlantic Refining Company to his career long leadership studies of Princeton University graduates The chapters in Part III involve psychometric data analysis meta analysis and factor analysis Resources in Education ,1999 Encyclopedia of African American Business History Juliet E. K. Walker,1999-11-30 Black business activity has been sustained in America for almost four centuries From the marketing and trading activities of African slaves in Colonial America to the rise of 20th century black corporate America African American participation in self employed economic activities has been a persistent theme in the black experience Yet unlike other topics in African American history the study of black business has been limited General reference sources on the black experience with their emphasis on social cultural and political life provide little information

on topics related to the history of black business This invaluable encyclopedia is the only reference source providing information on the broad range of topics that illuminate black business history Providing readily accessible information on the black business experience the encyclopedia provides an overview of black business activities and underscores the existence of a historic tradition of black American business participation Entries range from biographies of black business people to overview surveys of business activities from the 1600s to the 1990s including slave and free black business activities and the Black Wallstreet to coverage of black women s business activities and discussions of such African American specific industries as catering funeral enterprises insurance and hair care and cosmetic products Also there are entries on blacks in the automotive parts industry black investment banks black companies listed on the stock market blacks and corporate America civil rights and black business and black athletes and business activities **Research in Personnel and Human Resources Management** Joseph Martocchio, Hui Laio, Aparna Joshi, 2011-07-12 Presents the papers that promote theory and research on important substantive and methodological topics in the field of human resources management This title collects papers on important issues in the field of human resources management including insights on employment branding family owned firms virtual global teams and intrinsic motivation A Review and Annotated Bibliography of <u>Family Business Studies</u> Pramodita Sharma, James J. Chrisman, Jess H. Chua, 2012-12-06 Interest in the study of family business has increased significantly over the last decade The research on this subject and the related subject of entrepreneurship has developed in parallel within a number of different disciplines making it the perfect candidate for an annotated bibliography This book aims to catalog the major empirical theoretical and practical articles on family business Included for each article listed are a summary of key findings and a list of the methodologies and key conceptual models used It also features a review of the literature a discussion of how family businesses have been defined and agenda for future research into both family business and entrepreneurship studies Future Survey Annual, 1993 Understanding the Caribbean Enterprise Lawrence A. Nicholson, Jonathan G. Lashley, 2016-06-24 This engaging book fills a substantial gap in the understanding of Caribbean enterprises focusing upon FOBs family owned businesses about which despite accounting for 70% of private sector employment in the region very little is known Concentrating on MSMEs which represent the majority of FOBs in the English speaking Caribbean the authors compare and contrast their experiences to those in developed countries focusing in particular on areas such as family business succession business financing and marketing Understanding the Caribbean Enterprise provides context specific lessons from a historical perspective of business and entrepreneurship which in turn provide an understanding of the current issues facing MSMEs and FOBs in the English speaking Caribbean

<u>Family Business on the Couch Manfred F. R. Kets de Vries, Randel S. Carlock, 2010-03-02 The challenge faced by family businesses and their stakeholders is to recognise the issues that they face understand how to develop strategies to address them and more importantly to create narratives or family stories that explain the emotional dimension of the issues to the</u>

family The most intractable family business issues are not the business problems the organisation faces but the emotional issues that compound them Applying psychodynamic concepts will help to explain behaviour and will enable the family to prepare for life cycle transitions and other issues that may arise Here is a new understanding and a broader perspective on the human dynamics of family firms with two complementary frameworks psychodynamic and family systematic to help make sense of family run organisations Although this book includes a conceptual section it is first and foremost a practical book about the real world issues faced by business families The book begins by demonstrating that many years of achievement through generations can be destroyed by the next if the family fails to address the psychological issues they face By exploring cases from famous and less well known family businesses across the world the authors discuss entrepreneurs the entrepreneurial family and the lifecycles of the individual and the organisation They go on to show how companies going through change and transition can avoid the pitfalls that endanger both family and company The authors then apply tools that will help family businesses in transition and offer their analyses and conclusions Readers should draw their own conclusions from careful examination of the cases identifying the problems or dilemmas faced and the options for improved business performance and family relationships They should ask what they might have done in the given situation and what new insight into individual or family behaviour each case offers The goal is to avoid a bitter ending Innovation in Luxury Fashion Family Business E. Giacosa, 2014-12-10 A large number of family businesses operate in the luxury fashion sector which shows their importance as a source of growth development and social and economic stability This book analyses how a strategy of innovation in terms of products and processes can offer a competitive advantage to family businesses operating in the luxury fashion sector Harvard Business School Core Collection Baker Library, 1999

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