

# Engaging Youth in Philanthropy

New Directions for Philanthropic  
Fundraising, Number 38

Bill Stanczykiewicz

# Engaging Youth In Philanthropy New Directions For Philanthropic Fundraising

**Ben Offiler, Rachel Williams**



## **Engaging Youth In Philanthropy New Directions For Philanthropic Fundraising:**

Engaging Youth in Philanthropy Bill Stanczykiewicz, 2003-05-21 Explores ways nonprofits can foster lifelong philanthropic habit in today's youth Editor Bill Stanczykiewicz president and CEO of the Indiana Youth Institute and contributors examine successful youth engagement programs that illustrate that philanthropy is a habit that can be demonstrated taught and inculcated at a very young age Programs discussed include a YMCA program encouraging civic activity among children with backgrounds in lower income communities and lower academic achievement which demonstrates that the instruction of philanthropic values and behaviors can transcend traditional qualifiers of income and education Contributors also present results of a four year study on college undergraduates who earn college scholarships that require recipients to participate in community service and show how they reveal increased philanthropic values these students in addition to other personal skills that benefit civic engagement and service to others Other aspects of youth philanthropy examined include the significant legal issues surrounding adolescents raising money for organizations youth serving on nonprofit boards and youth casting deciding votes on board matters The issue also includes an informative primer on youth and philanthropy that demonstrates how young people learn philanthropic behavior from several sectors within civil society including community foundations nonprofit organizations schools and government With insight from professionals in the field as well as the passionate voices of philanthropic youth themselves this issue illustrates how we must be actively engaged in the lives of children and youth in our families and in our communities not just to develop healthy habits of philanthropy but for their overall healthy development

Leading Up Lilya Wagner, 2005-10-13 Fundraisers at all levels discover the art of leading up Fundraisers know that in order to be successful in their demanding profession they have to get things done And to get things done they need to exercise leadership from whatever rank or position they hold often from the middle This concept is called leading up Recognizing that all fundraisers must be leaders Leading Up teaches professionals the skills and traits they need to be successful in their philanthropic roles Leading Up centers around author Lilya Wagner's unique model which exemplifies the concept of leading up Here fundraisers will discover how to get things done when they're not in charge how to motivate others when they don't have formal authority how to convince or persuade their colleagues and superiors about their need for action and involvement and how to lead when they're not recognized leaders by virtue of power or position Focusing on problem solving concepts Leading Up is packed with thought provoking questions exercises and practical application steps that allow professionals to practice and implement the principles they've just learned The book also includes inspirational quotes on leadership from recognized and successful professionals and leaders Leadership qualities have to be learned and practiced by all who wish to achieve success in fundraising whether boss or not Leading Up provides readers with the groundwork they need to not only build up their causes and organizations but also influence a professional field that is still developing

**Philanthropy and Fundraising in American Higher Education, Volume 37,**

**Number 2** Noah D. Drezner, 2011-05-17 From gifts of blankets chickens and candles to multimillion dollar gifts and billion dollar campaigns voluntary support of American higher education has been part of the American ethos since the founding of the colonial colleges Peter Dobkin Hall in 1992 noted that no single force is more responsible for the emergence of the modern university in America than giving by individuals and foundations Institutions are turning to private giving to meet budgetary demands This book provides a review of the philanthropy and fundraising literature and addresses the impact of philanthropy on American higher education the theoretical under pinnings and motivations for voluntary support and a comprehensive look at the mechanics of fundraising *Engaging Diverse College Alumni* Marybeth Gasman, Nelson Bowman III, 2013-02-11 Winner of the 2014 CASE Warwick Award for Outstanding Research on Alumni Relations and Institutional Advancement Changing demographics are having a substantial impact on college and university student populations In order to continue garnering funds and supporting their higher education institutions development offices and individual fundraisers need to learn more about alumni of color To help move fundraising staff away from a one size fits all approach *Engaging Diverse College Alumni* provides a comprehensive overview of philanthropy in diverse cultures Unlike other works on fundraising within communities of color this book focuses specifically on college and university alumni and offers concrete suggestions for engaging these populations including best practices as well as approaches to avoid This practical guide includes A Comprehensive Overview of Diverse Cultures use of secondary sources interviews and quantitative data to explore the history motivations and trends of Latino African American Native American and Asian American and Pacific Islander communities Practical Recommendations data based recommendations and examples integrated throughout the chapters including Strategies at a Glance for quick reference Best Practices and Innovative Approaches interviews with advancement staff and alumni of color an entire chapter outlining successful innovative fundraising programs and a chapter on common pitfalls to avoid Both newcomers and seasoned fundraising professionals will find this book to be a compelling and in depth guide to engaging diverse college alumni

**FILANTROPI PEMUDA: ALTRUISME DAN CSR DI INDONESIA** Yuliana Rakhmawati, 2025-06-09 Buku *Filantropi Pemuda Altruisme dan CSR di Indonesia* lahir dari keprihatinan terhadap rendahnya kontribusi lembaga filantropi dalam mendukung riset dan pengembangan masyarakat sebagaimana diungkapkan dalam laporan Kajian Diagnostik Pemetaan Lembaga Filantropi Pendukung Riset 2017 Dalam menghadapi dinamika sosial yang terus berubah buku ini menegaskan pentingnya pendekatan baru untuk menumbuhkan masyarakat filantropis yang lebih berdampak inklusif dan berorientasi pada kepentingan publik Buku ini dibuka dengan pembahasan tentang esensi filantropi menyoroti pergeseran praktik dari pemberian tradisional menuju praktik berbasis lembaga Filantropi diposisikan sebagai manifestasi nyata dari altruisme konsep moral tentang kepedulian terhadap sesama Altruisme di sini bukan sekadar dorongan emosional melainkan bagian dari praktik sosial yang terstruktur dan bertanggung jawab Melalui pendekatan multidisipliner dari filsafat moral psikologi ekonomi hingga biologi evolusioner bagian pertama

buku ini membahas bagaimana altruisme menjadi objek kajian ilmiah lintas bidang Bagian kedua beralih pada eksplorasi filantropi mengupas konsep elemen dasar serta praktiknya dalam konteks Indonesia dari filantropi individu hingga program tanggung jawab sosial perusahaan CSR Konteks lokal Indonesia dihadirkan untuk menggambarkan betapa kuatnya akar sosial budaya dalam berbagai bentuk praktik filantropi Bagian ketiga dan keempat menitikberatkan pada peran generasi muda Dengan menyoroti karakteristik generasi milenial yang dinamis inovatif dan terhubung dengan teknologi buku ini menawarkan strategi untuk melibatkan mereka dalam gerakan filantropi Berbagai contoh konkret kontribusi pemuda dalam aktivitas sosial di Indonesia mempertegas peran strategis mereka sebagai agen perubahan Melalui penyajian yang memadukan antara teori dan praktik buku ini memberikan wawasan yang berguna bagi peneliti praktisi CSR pengelola organisasi sosial akademisi di bidang ilmu sosial dan ekonomi hingga pemerhati isu pengembangan masyarakat Dengan gaya penulisan yang komunikatif Filantropi Pemuda Altruisme dan CSR di Indonesia menjadi rujukan penting bagi siapa pun yang ingin memahami memperkuat dan mengembangkan budaya filantropi di tengah dinamika global

*The Transformative Power of Women's Philanthropy* Martha A. Taylor, 2006-05-05 Written for any development officer or woman looking to be more effective in her philanthropy and volunteer leadership this issue explores how women's philanthropy has shaped the world The contributors all experts in the field of women's philanthropy examine leaders in the modern women's philanthropic movement and predict where the movement is headed The volume closes with five new initiatives and a call to action for women's philanthropy in this generation This is the 50th issue of *New Directions for Philanthropic Fundraising* a journal published quarterly by Jossey-Bass a Wiley imprint

*Exploring the Relationship Between Volunteers and Fundraisers* Rebecca E. Hunter, 2003-07-31 Are volunteers still relevant to the fundraiser's work If so for what reasons If not why not This issue looks atypically at volunteers and fundraising Contributing authors examine fewer of the how-tos of working with volunteers and more of the psychological and psychosocial aspects of volunteers and development professionals' personalities The assessment extends to organizational characteristics evolutionary stage and size and the reasons that certain types of volunteers and fundraisers may be drawn to work with a particular nonprofit group Moving from broad concept to microcosm articles in this issue examine all aspects of volunteerism and the rise in professionalism in fundraising in recent years Bruce Bonnicksen addresses the new roles of volunteers in development highlighting both the changing reasons for working with volunteers and volunteer's shifting expectations of fundraising professionals Donald Zeilstra discusses a new paradigm for considering how professionals can work with and relate to volunteer fundraisers by implementing reciprocal learning in teams Contributors draw from research in the field for their analysis of volunteering and its relationship to fundraising Linda Lysakowski presents the volunteer's perspective with primary research drawn from 104 nonprofit fundraisers Another survey of 140 development officers provides issue editor Rebecca E. Hunter the opportunity to analyze relationship building between volunteers and fundraising professionals Kenneth Knox examines volunteer recruitment training and management process in

smaller organizations and presents a case study on the Medical Society Fundraising Network With a targeted survey of the top 25 small liberal arts colleges Jody Abzug and Rikki Abzug explore the specific roles of volunteers in fundraising efforts at that type of institution A final case study of Everybody Wins Foundation summarizes the issue s primary themes and presents views from both sides of the table with some volunteers actively engaged and others content to let the staff lead the charge

Capacity Building for Nonprofits David J. Kinsey, 2003-10-21 Guide your organization into a more productive paradigm Capacity Building for Nonprofits New Directions for Philanthropic Fundraising Number 40 provides insightful guidance on modernizing the nonprofit model Taking apart the buzzword building capacity to determine its actual meaning this discussion provides thought provoking perspective on mission validation vision values resources strategies productivity and more An excellent resource for both new and experienced nonprofit managers this book brings clarity to an idea that is often overlooked as buzz despite its importance at all levels of the organization *Fundraising in Diverse Cultural and Giving Environments* Robert E. Fogal, 2003-04-02 Bringing diverse cultural traditions into philanthropic fundraising can be rewarding for all parties involved Accomplishing that daunting task successfully is the theme of this issue Opening a constructive dialogue between theory and practice in philanthropic fundraising in diverse cultural and giving environments editor Robert E Fogal executive director of St Mary s Duluth Clinic Foundation is joined by contributing authors from the 2002 Think Tank on Fundraising at St Mary s College Notre Dame Indiana Exploring the topic from a variety of perspectives editor and authors seek a set of normative recommendations and findings that will promote a stronger philanthropic community and extend professional academic and public conversations about philanthropic issues Chapters examine trends in giving in African American Asian American Latino and Native American communities Pier C Rogers presents the results of structured interviews with African American philanthropic professional managers volunteer leaders and fundraisers for nonprofits and provides insight into values attitudes and practices in this community Janice Gow Petty addresses the theme of remittances in nonmajority immigrant families and explores ways that the majority culture can understand and engage this tradition to create new models of giving that successfully blend various and distinct methods of giving and sharing Mike Cortes examines common assumptions about the Hispanic community and illustrates the more specific geographical identities in that diverse Latino community that supersedes the term Similarly Kay C Peck reminds fundraising professionals that there is no single American Indian culture and stresses the importance of recognizing the history of cultural destruction as a prerequisite to understanding philanthropic traditions within the American Indian community Effects of race and gender on giving and volunteering are explored Presenting the results of a survey of 885 Indiana households a research team at the School of Public and Environmental Affairs Indiana University Purdue University Indianapolis examines these effects and tracks them across different survey methodologies used in eight past studies Findings from this study bring to light significant and surprising trends in giving and volunteering behaviors by race and gender Philanthropic fundraisers must

also recognize emerging cultures Working at the Community Foundation Silicon Valley Barbara Larson explores the new philanthropy in the dot com world and reveals the breakdown of donor market categories in the face of the variety of options and vehicles for giving in this volatile constantly changing donor community Unexpected trends emerging in the wake of the Bush administrations initiatives to foster faith based engagement in social welfare through government funding must be recognized as well Director of Development for Catholic Near East Welfare Association Margaret Guellich examines some of the potential risks to mission integrity stewardship and donor erosion Thomas H Jeavons visiting fellow at the Yale University Program on Nonprofit Organizations at Yale Divinity School cautions against perceive faith based organizations as monolith social entities and demonstrates that the impact of the proposed government program is likely to be small What does the fundraising professional need to face these and other emerging challenges Roger C Hedgepeth principal consultant for CWC Hedgepeth Group asserts that fundraising and fundraising professionals are not prepared to deal with the cultural and social changes they face Instead they need to become boundary spanners characterized by uncommon professional skills that are supported by keen self awareness and multicultural literacy This volume is a crucial tool for philanthropic fundraisers committed to achieving that goal

#### **Understanding Donor Dynamics: The Organizational Side of Charitable Giving**

Eugene R. Tempel, 2002-05-08 This issue explores the approaches of organizations and outlines the approaches that donors take today and how organizations can respond to them The authors document the ways in which philanthropy has been changing how donors want to be treated and the dynamics that have fueled the growth of philanthropy in this century They reflect the shift to supply side focus and indicate that focusing on the donor and relying more on discernment of donor interests values and satisfaction and less on scolding demanding and challenging will create a larger and more thoughtful philanthropic response This issue serves as a complement to Understanding the Needs of Donors The Supply side of Charitable Giving New Directions for Philanthropic Fundraising 29 This is the 32nd issue of the Jossey Bass series New Directions for Philanthropic Fundraising

#### **Philanthropy Across the Generations**

Dwight F. Burlingame, 2004-04-13 At the Sixteenth Annual Symposium on Philanthropy in August 2003 scholars donors fundraisers and other practitioners came together to discuss and reflect on issues facing donors and donees in the philanthropic relationship The authors is this volume examine subjects ranging from the role of ethics in philanthropic agencies to challenges in giving financial and grant making skills how to transform philanthropy the importance of the estate tax intergenerational learning and volunteering and the health benefits of giving The common focus is on the role of and value of philanthropy throughout the lifetime and across the generations This is the 42nd issue of the quarterly report series New Directions for Philanthropic Fundraising

Creating Tomorrow's Philanthropists: Curriculum Development for Youth Patricia O. Bjorhovde, 2003-01-10 This issue

focuses on the current state of teaching of philanthropy to youth and the curricula being written to accomplish that goal Fostering lifelong skills in fundraising donor skills volunteerism and civic participation in today s youth is the key to creating

tomorrow s philanthropists With an overview of ongoing research and key philanthropic concepts in existing curricula chapter authors explore future implications of current trends They examine the Council of Michigan s effort to incorporate philanthropic practice into their state mandated public school core curriculum the partnership between professional fundraisers and the educational system approved by the New Jersey Department of Education and Indianapolis s Habits of the Heart project Other crucial topics addressed include faith based organizations and their role in the transmission of philanthropic values ethical fundraising and the fundraising experience for youth and the dual role of philanthropic studies programs in higher education With a mission to promote the development and implementation of philanthropy teaching programs at every level in every community this issue is an invaluable resource for educators and philanthropic organizations alike

Growing Up Generous Eugene C. Roehlkepartain, Elanah Dalyah Naftali, Laura Musegades, 2000-11-01 This groundbreaking addition to Alban s acclaimed Money Faith and Lifestyle Series creates a mosaic of what is happening and could happen in American Jewish and Christian congregations to cultivate in young people a deep and lasting commitment to giving and serving

*Expanding the Donor Base in Higher Education* Noah D. Drezner, 2013-04-17 Winner of the Association of Fundraising Professionals 2014 Skystone Partners Research Prize in Philanthropy and Fundraising Traditionally institutions have relied on wealthy White men to reach their fundraising goals But as state investment in public higher education lessens and institutions look to philanthropy to move from excellence to eminence advancement officers continually need to engage all populations including many that have historically been excluded from fundraising strategies Based on theory research and past practice *Expanding the Donor Base in Higher Education* explores how colleges and universities can build culturally sensitive fundraising and engagement strategies This edited book presents emerging research on different communities that have not traditionally been approached for fundraising including Lesbian Gay Bisexual Transgender and Queer LGBTQ alumni African Americans Latinos graduate students young alumni women and faculty donors Chapters discuss and analyze successful programs and provide practical suggestions and strategies to create and implement fundraising programs that engage these new donor populations *Expanding the Donor Base in Higher Education* is an essential resource for any institution looking to expand their pool of donors and cultivate a more philanthropic mindset among alumni and students

*A Philanthropic Covenant with Black America* Rodney M. Jackson, 2009-03-30 A Philanthropic Covenant will feature eight essays from several prominent African American grantmakers scholars activists and clergy that will examine critical elements of modern philanthropy and how they affect Black communities for good and for ill Each chapter will include statistical documentation of the issues strategic recommendations to improve the quality of Black life and examples of outstanding models already being practiced throughout the country A Philanthropic Covenant is intended to inform individuals grantors religious organizations fundraisers and youth how philanthropy time talent and treasure can be strategically mobilized to assist Black communities



in dealing more effectively with the issues outlined in *The Covenant with Black America* Throughout the book emphasis will be placed on the role responsibilities and potential of African Americans and African American philanthropy in particular to affect positive change in their own communities      **Hank Rosso's Achieving Excellence in Fund Raising** Eugene R.

Tempel,2010-08-31 This thoroughly revised and updated edition of the classic book in the field provides a conceptual foundation for the fund raising profession Hank Rosso s *Achieving Excellence in Fund Raising* examines the profession s principles strategies and methods and is filled with practical examples Guided by the enduring philosophy of fund raising master Henry A Rosso contributors explain the reasoning behind the planning and selection of strategies for all fund raising activities including building your case for support approaching donors managing campaigns and demonstrating stewardship Read a Charity Channel review <http://charitychannel.com/publish-templates-a-293-z-25>      **The Routledge Companion to Nonprofit Marketing** Adrian Sargeant,Walter Wymer Jr,2007-11-22 Written by a leading team of international experts this is a timely collection of cutting edge articles It offers a complete overview of marketing issues in the nonprofit sector and a review of the latest research      *Facilitating Higher Education Growth through Fundraising and Philanthropy* Alphin Jr., Henry C.,Lavine, Jennie,Stark, Stormy,Hocker, Adam,2015-12-02 Many institutions facing dwindling state and government funding often rely on the patronage of others in order to establish monetary security These donations assist in the overall success and development of the institution as well as the students who attend *Facilitating Higher Education Growth through Fundraising and Philanthropy* explores current and emergent approaches in the financial development and sustainability of higher education institutions through altruistic actions and financial assistance Featuring global perspectives on the economics of philanthropy in educational settings and subsequent growth and development within these environments this book is an exhaustive reference source for professors researchers educational administrators and politicians interested in the effects of altruism on colleges and universities      **New Frontiers of Philanthropy** Lester M. Salamon,2014-06-13 The resources of both governments and traditional philanthropy are either barely growing or in decline yet the problems of poverty ill health and environmental degradation balloon daily It is therefore increasingly clear that we urgently need new models for financing and promoting social and environmental objectives Fortunately a significant revolution appears to be underway on the frontiers of philanthropy and social investing tapping not only philanthropy but also private investment capital and providing at least a partial response to this dilemma This book examines the new actors and new tools that form the heart of this revolution and shows how they are reshaping the way we go about supporting solutions to social and environmental problems throughout the world With contributions from leading experts in the field *New Frontiers of Philanthropy* provides a comprehensive analysis of the many new institutions that have surfaced on this new frontier of philanthropy and social investment the new tools and instruments these institutions are bringing to bear the challenges that these actors and tools still encounter and the steps that are needed to maximize their impact The result is a powerful and

accessible guide to developments that are already bringing significant new resources into efforts to solve the world's problems of poverty, ill health and environmental degradation, unleashing new energies and new sources of ingenuity for social and environmental problem solving and generating new hope in an otherwise dismal scenario of lagging resources and resolve. Investors, philanthropists, social entrepreneurs, nonprofit leaders, business executives, government officials and students the world over will find much to build on in these pages.

*American Philanthropy at Home and Abroad* Ben Offler, Rachel Williams, 2022-08-11

*American Philanthropy at Home and Abroad* explores the different ways in which charities, voluntary associations, religious organisations, philanthropic foundations and other non-state actors have engaged with traditions of giving. Using examples from the late eighteenth century to the Cold War, the collection addresses a number of major themes in the history of philanthropy in the United States. These examples include the role of religion, the significance of cultural networks and the interplay between civil diplomacy and international development, as well as individual case studies that challenge the very notion of philanthropy as a social good. Led by Ben Offler and Rachel Williams, the authors demonstrate the benefits of embracing a broad definition of philanthropy, examining how American concepts including benevolence and charity have been used and interpreted by different groups and individuals in an effort to shape and at least nominally to improve people's lives both within and beyond the United States.

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