

REVISED AND EXPANDED EDITION

# FREAKONOMICS

**A ROGUE ECONOMIST EXPLORES  
THE HIDDEN SIDE OF EVERYTHING**

**"Prepare to be dazzled."**

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NEW YORK  
TIMES  
BESTSELLER

**STEVEN D. LEVITT AND  
STEPHEN J. DUBNER**

# Freakonomics A Rogue Economist Explores The Hidden Side Of Everything

**Steven D. Levitt, Stephen J. Dubner**



## **Freakonomics A Rogue Economist Explores The Hidden Side Of Everything:**

*Freakonomics* Steven D. Levitt, Stephen J. Dubner, 2009-11-24 Which is more dangerous a gun or a swimming pool What do schoolteachers and sumo wrestlers have in common How much do parents really matter These may not sound like typical questions for an economist to ask But Steven D Levitt is not a typical economist He studies the riddles of everyday life from cheating and crime to parenting and sports and reaches conclusions that turn conventional wisdom on its head *Freakonomics* is a groundbreaking collaboration between Levitt and Stephen J Dubner an award winning author and journalist They set out to explore the inner workings of a crack gang the truth about real estate agents the secrets of the Ku Klux Klan and much more Through forceful storytelling and wry insight they show that economics is at root the study of incentives how people get what they want or need especially when other people want or need the same thing **Freakonomics** Steven D.

Levitt, Stephen J. Dubner, 2011-12-01 A slipcased hardback edition of Steven D Levitt and Stephen J Dubner s bestselling phenomenon with the original first Penguin edition artwork What do estate agents and the Ku Klux Klan have in common Why do drug dealers live with their mothers How can your name affect how well you do in life The answer *Freakonomics* It s at the heart of everything we do and the things that affect us daily from sex to crime parenting to politics fat to cheating fear to traffic jams And it s all about using information about the world around us to get to the heart of what s really happening under the surface of everyday life Now updated with the authors New York Times columns and blog entries this cult bestseller will show you how by unravelling your life s secret codes you can discover a totally new way of seeing the world

**SUMMARY - Freakonomics: A Rogue Economist Explores The Hidden Side Of Everything By Steven D. Levitt And Stephen J. Dubner** Shortcut Edition, 2021-05-30 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover through concrete examples an innovative way of looking at the world Why do dealers live with their parents How can information be used to dismantle a terrorist group By answering these unusual questions the authors of *Freakonomics* bring to the forefront the little known workings of the economy You will also discover that Incentives are at the root of many human behaviors Popular wisdom is often mistaken Behind great consequences are sometimes hidden distant causes Information is exploited by experts for their own profit Determining what needs to be measured to conduct a study is fundamental The authors of *Freakonomics* Steven Levitt and Stephen Dubner are Harvard economist and New York Times Magazine writer respectively They are the inventors of the eponymous science of exploring societal issues using the tools of economics You will learn how the tools of economics can be exploited to answer unusual and interesting questions Buy now the summary of this book for the modest price of a cup of coffee **Freakonomics Intl** Steven D. Levitt, Stephen J. Dubner, 2006-01-01 These may not sound like typical questions for an economist to ask But Steven D Levitt is not a typical economist He studies the riddles of everyday life from cheating and crime to parenting and sports and reaches conclusions that turn conventional wisdom on its head *Freakonomics* is a

groundbreaking collaboration between Levitt and Stephen J Dubner an award winning author and journalist They set out to explore the inner workings of a crack gang the truth about real estate agents the secrets of the Ku Klux Klan and much more Through forceful storytelling and wry insight they show that economics is at root the study of incentives how people get what they want or need especially when other people want or need the same thing Book jacket *Freakonomics* ,2010 Economics is not widely considered to be one of the sexier sciences The annual Nobel Prize winner in that field never receives as much publicity as his or her compatriots in peace literature or physics But if such slights are based on the notion that economics is dull or that economists are concerned only with finance itself Steven D Levitt will change some minds In *Freakonomics* written with Stephen J Dubner Levitt argues that many apparent mysteries of everyday life don t need to be so mysterious they could be illuminated and made even more fascinating by asking the right questions and drawing connections For example Levitt traces the drop in violent crime rates to a drop in violent criminals and digging further to the Roe v Wade decision that preempted the existence of some people who would be born to poverty and hardship Elsewhere by analyzing data gathered from inner city Chicago drug dealing gangs Levitt outlines a corporate structure much like McDonald s where the top bosses make great money while scores of underlings make something below minimum wage And in a section that may alarm or relieve worried parents Levitt argues that parenting methods don t really matter much and that a backyard swimming pool is much more dangerous than a gun These enlightening chapters are separated by effusive passages from Dubner s 2003 profile of Levitt in The New York Times Magazine which led to the book being written In a book filled with bold logic such back patting veers *Freakonomics* however briefly away from what Levitt actually has to say Although maybe there s a good economic reason for that too and we re just not getting it yet *Freakonomics Twentieth Anniversary Edition* Steven D. Levitt,Stephen J. Dubner,2025-11-11 The legendary bestseller that made millions look at the world in a radically different way returns in a beautiful 20th anniversary edition featuring a new foreword Which is more dangerous a gun or a swimming pool Why do drug dealers still live with their moms What do real estate agents and the KKK have in common These may not sound like typical questions for an economist to ask But Steven D Levitt is not a typical economist He is a much heralded scholar who studies the riddles of everyday life from cheating and crime to sports and child rearing and whose conclusions turn conventional wisdom on its head *Freakonomics* is a groundbreaking collaboration between Levitt and Stephen J Dubner an award winning author and journalist Some of these questions concern life and death issues others have an admittedly freakish quality Thus the new field of study contained in this book *freakonomics* Through forceful storytelling and wry insight Levitt and Dubner show that economics is at root the study of incentives how people get what they want or need especially when other people want or need the same thing In *Freakonomics* they explore the hidden side of everything The inner workings of a crack gang The myths of campaign finance The telltale marks of a cheating schoolteacher What unites all these stories is a belief that the modern world despite a great deal of complexity and downright deceit is not

impenetrable is not unknowable and if the right questions are asked is even more intriguing than we think All it takes is a new way of looking Freakonomics establishes this unconventional premise If morality represents how we would like the world to work then economics represents how it actually does work It is true that readers of this book will be armed with enough riddles and stories to last a thousand cocktail parties But Freakonomics can provide more than that It will literally redefine the way we view the modern world This 20th anniversary edition of the book includes a gorgeous new cover design and a new foreword by Stephen Dubner reflecting on the unexpected impact Freakonomics has had on the world over the last two decades as well as the New York Times Magazine profile Dubner wrote about Levitt that started it all Freakonomics Steven D Levitt,2016-06-13 Which is more dangerous a gun or a swimming pool What do schoolteachers and sumo wrestlers have in common How much do parents really matter These may not sound like typical questions for an economist to ask But Steven D Levitt is not a typical economist He studies the riddles of everyday life from cheating and crime to parenting and sports and reaches conclusions that turn conventional wisdom on its head Freakonomics is a groundbreaking collaboration between Levitt and Stephen J Dubner an award winning author and journalist They set out to explore the inner workings of a crack gang the truth about real estate agents the secrets of the Ku Klux Klan and much more Through forceful storytelling and wry insight they show that economics is at root the study of incentives how people get what they want or need especially when other people want or need the same thing A Study Guide for Levitt & Dubner's "Freakonomics: A Rogue Economist Explores the Hidden Side of Everything" Gale, Cengage Learning,2015-03-13 A Study Guide for Levitt character analysis author biography study questions historical context suggestions for further reading and much more For any literature project trust Literary News For Students for all of your research needs *Freakonomics* Steven D. Levitt,Stephen J. Dubner,2014-09-18 En esta obra Levitt y Dubner demuestran a trav s de ejemplos y una sarc stica perspicacia que la econom a representa el estudio de los incentivos Qu resulta m s peligroso una pistola o una piscina Qu tienen en com n un maestro de escuela y un luchador de sumo Por qu contin an los traficantes de drogas viviendo con sus madres En qu se parecen el Ku Klux Klan a los agentes inmobiliarios Quiz s stas no sean las t picas preguntas que se formula un experto en econom a pero Steven D Levitt y Stephen J Dubner no son unos economistas muy t picos Se trata de especialistas que estudian la esencia y los enigmas de la vida cotidiana y cuyas conclusiones con frecuencia ponen patas arriba la sabidur a convencional A trav s de ejemplos pr cticos y de una sarc stica perspicacia Levitt y Dubner demuestran que la econom a en el fondo representa el estudio de los incentivos el modo en que las personas obtienen lo que desean o necesitan especialmente cuando otras personas desean o necesitan lo mismo **SUMMARY** Edition Shortcut (author),1901 **Summary to Quickly Read** **Freakonomics A Rogue Economist Explores the Hidden Side of Everything by Steven D. Levitt** Zane Rozzi,2019-08-23 This summary is a separate companion to Freakonomics A Rogue Economist Explores the Hidden Side of Everything by Steven D Levitt Stephen J Dubner Economics is essentially a system of competing incentives How do individual

people get what they want when everyone else is competing for the same thing Learn how all behaviour is a result of incentives To change behaviour you must change the incentives Learn how unscrupulous salespeople use the power of our fears to upsell us or make us buy things we don't actually need Summary Table of Contents Economic Incentives Social Incentives Moral Incentives The Most Effective Way to Influence People's Behaviour All Changes in Behaviour Are the Result of Incentives People Could React Differently to the Same Incentives on Different Occasions Finding the Right Incentives is Complicated When Events Happen Together People Jump to Conclusions about Cause and Effect The Most Persuasive Fears Are Those Which Are Easiest to Visualize and Most Severe Lack of Control Increases Fear Experts Can Exploit Laypeople Using Their Information Advantage Experts Can Exploit People Using Fear to Upsell Them Do Your Research to Avoid Being Taken Advantage Of When Information Is Not Given People Assume the Worst Please note This is a separate companion summary of the most important ideas from the book not the original full length book **The Econocracy** Joe Earle, Cahal Moran, Zach Ward-Perkins, 2017-07-06 A century ago the idea of the economy didn't exist Now economics is the supreme ideology of our time with its own rules and language The trouble is most of us can't speak it This is damaging democracy Dangerous agendas are hidden inside mathematical wrappers controversial policies are presented as proven by the models of economic science Government is being turned over to a publicly unaccountable technocratic elite The Econocracy reveals that economics is too important to be left to the economists and shows us how we can begin to participate more fully in the decisions which affect all our futures **A-Z Common Reference Questions for Academic Librarians** Heather Dawson, 2019-11-05 A Z Common Reference Questions for Academic Librarians is a survival guide for frontline library staff to help them find appropriate information quickly whether they are answering questions at a physical help desk or remotely by telephone email or instant messaging service The book will help academic librarians tackle the questions most commonly asked by students academics and researchers A broad cross disciplinary A Z of themes including topics such as literature searching plagiarism and using online resources are covered helping you to address an query confidently and quickly Each topic is split into three sections to guide your response typical questions listing the common enquiries encountered points to consider exploring the issues and challenges that might arise where to look listing annotated UK and international resources in print and online including key organisations scholarly bodies digital libraries statistical data and journal article indexes A Z Common Reference Questions for Academic Librarians updates and expands the author's previous book Know it All Find it Fast for Academic Libraries and includes new sections on blogging and social media text and data mining and data visualization assistive technology resources early career researchers impact measurement including bibliometrics citation analysis and journal rankings academic internet searching LGBT studies Middle East studies project management open access publishing research data management study skills systematic reviews This will be an indispensable day to day guide for anyone working with students academics and researchers in an academic library **Making It Happen** Peter

Sheahan,2011-04-05 The world is not short of ideas but it is short of people who know how to carry them out Making It Happen unravels the process of taking a good idea and turning it into a successful venture Author Peter Sheahan guides the reader through the five competencies that will enable you to understand and utilize the forces that drive buyers behavior break through mental barriers and effectively position your offer in the market Whether you are looking to start a business get promoted or launch a social movement this book will streamline your thinking so you can finally turn your good ideas into great results Peter Sheahan has a reputation for making it happen fast By 30 he had established two international multimillion dollar consulting practices and authored five books including the bestsellers Generation Y and Fl p Let him share with you the strategies that make Google BMW and Goldman Sachs his clients **The Political Economy of Africa** Vishnu Padayachee,2010-06-10 The Political Economy of Africa addresses the real possibilities for African development in the coming decades when seen in the light of the continent s economic performance over the last half century This involves an effort to emancipate our thinking from the grip of western economic models that have often ignored Africa s diversity in their rush to peddle simple nostrums of dubious merit The book addresses the seemingly intractable economic problems of the African continent and traces their origins It also brings out the instances of successful economic change and the possibilities for economic revival and renewal As well as surveying the variety of contemporary situations the text will provide readers with a firm grasp of the historical background to the topic It explores issues such as employment and poverty social policy and security structural adjustment programs and neo liberal globalization majority rule and democratization taxation and resource mobilization It contains a selection of country specific case studies from a range of international contributors many of whom have lived and worked in Africa The book will be of particular interest to higher level students in political economy development studies area studies Africa and economics in general **Economics Made Fun** N. Emrah Aydinonat,Jack J Vromen,2017-10-02 Best selling books such as Freakonomics and The Undercover Economist have paved the way for the flourishing economics made fun genre While books like these present economics as a strong and explanatory science the ongoing economic crisis has exposed the shortcomings of economics to the general public In the face of this crisis many people including well known economists such as Paul Krugman have started to express their doubts about whether economics is a success as a science As well as academic papers newspaper columns with a large audience have discussed the failure of economic to predict and explain ongoing trends The emerging picture is somewhat confusing economics made fun books present economics as a method of thinking that can successfully explain everyday and freaky phenomena On the other hand however economics seems to fail in addressing and explaining the most pressing matters related to the field of economics itself This book explores the confusion created by this contradictory picture of economics Could a science that cannot answer its own core questions really be used to explain the logic of everyday life This book was originally published as a special issue of the Journal of Economic Methodology *Knowledge 2.0 - Staying Afloat in the Information Age*

Chisnell,2024-01-03 Our access to knowledge is extraordinary much of it available through a smartphone that rarely leaves our side The problem is no longer finding information it s sifting it for the good stuff Facts are often distorted by laziness or incompetence and truths are sometimes twisted or hidden for financial gain or to evade the consequences of mistakes or failures It doesn t help that we as human beings have trouble discerning truth from untruth and fact from fiction There is a powerful personal component to what we carry around with us in our heads and call knowledge We process and generate information with a set of unique experiences and biases but we all have traits that can predispose us to error This is a user s guide on how to navigate this new world of knowledge This book explores both across six types of knowledge that are vital to staying afloat in the 21st century Narrative story is the single most powerful form of knowledge and that alone makes it both incredibly useful and incredibly dangerous Confidence knowing the limits of our knowledge is central to using that knowledge effectively Prediction if we had perfect knowledge of the future we d be very wealthy and very safe Science scientific knowledge is ubiquitous in modern life it s crucial to understand the processes that generate it Chance randomness controls a frightening amount of our lives much more than many of us understand Problem solving no one s going to stay afloat in the Information Age unless they can fill knowledge gaps and find solutions This is a book about understanding that our knowledge of the world can only ever approximate what s really out there and using that insight to make good decisions for ourselves and our families about everything from jobs to healthcare and personal finance Reviews Mark Chisnell s fascinating book uses racing and sailing triumphs and tragedies to analyse human behaviour decision making and problem solving offering insight into the best way we can use the knowledge we have to react to a given situation An insightful read for sailors and non sailors alike PBO The author formulates a kind of popular epistemology that divides the various kinds of knowledge into six categories and then anatomizes the vices and virtues of each of them as sources of belief His prose is unfailingly clear and he illustrates his points with references to sailing The best of his treatment is the appraisal of scientific authority

*Recharting the History of Economic Thought* Kevin Deane,Elisa van Waeyenberge,2020-04-08 This ground breaking new textbook takes a thematic approach to the history of economic thought introducing current economic issues and examining the relevant arguments of key economists By taking this innovative approach the book sets these pivotal ideas in a contemporary context helping readers to engage with the material and see the applications to today s society and economy Based on courses developed by the authors the text introduces a range of perspectives and encourages critical reflection upon neoclassical economics Through exposure to a broader spectrum of sometimes conflicting propositions readers are able to evaluate the strengths weaknesses and relevance of different economic theories *Recharting the History of Economic Thought* is an invaluable companion for those taking courses in the History of Economic Thought the Development of Economic Ideas Developing Economic Thinking or Economic Thought and Policy It will also appeal to anyone looking for an introduction to pluralist approaches to economics

**Rise of the DEO** Maria Giudice,Christopher Ireland,2014 Place of

publication transcribed from publisher s website

Transformational Security Awareness Perry Carpenter, 2019-05-03

Expert guidance on the art and science of driving secure behaviors Transformational Security Awareness empowers security leaders with the information and resources they need to assemble and deliver effective world class security awareness programs that drive secure behaviors and culture change When all other processes controls and technologies fail humans are your last line of defense But how can you prepare them Frustrated with ineffective training paradigms most security leaders know that there must be a better way A way that engages users shapes behaviors and fosters an organizational culture that encourages and reinforces security related values The good news is that there is hope That s what Transformational Security Awareness is all about Author Perry Carpenter weaves together insights and best practices from experts in communication persuasion psychology behavioral economics organizational culture management employee engagement and storytelling to create a multidisciplinary masterpiece that transcends traditional security education and sets you on the path to make a lasting impact in your organization Find out what you need to know about marketing communication behavior science and culture management Overcome the knowledge intention behavior gap Optimize your program to work with the realities of human nature Use simulations games surveys and leverage new trends like escape rooms to teach security awareness Put effective training together into a well crafted campaign with ambassadors Understand the keys to sustained success and ongoing culture change Measure your success and establish continuous improvements Do you care more about what your employees know or what they do It s time to transform the way we think about security awareness If your organization is stuck in a security awareness rut using the same ineffective strategies materials and information that might check a compliance box but still leaves your organization wide open to phishing social engineering and security related employee mistakes and oversights then you NEED this book

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