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"Leadership That
Gets Results"

By Daniel Goleman

On Managing People

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HBR's 10 Must Reads on Managing People (with featured article "Leadership That Gets Results," by Daniel Goleman) Harvard Business Review, Daniel Goleman, Jon R. Katzenbach, W. Chan Kim, Renée A. Mauborgne, 2011-02-07 Managing people is fraught with challenges even if you're a seasoned manager Here's how to handle them If you read nothing else on managing people read these 10 articles featuring Leadership That Gets Results by Daniel Goleman We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you maximize your employees performance HBR's 10 Must Reads on Managing People will inspire you to Tailor your management styles to fit your people Motivate with more responsibility not more money Support first time managers Build trust by soliciting input Teach smart people how to learn from failure Build high performing teams Manage your boss This collection of best selling articles includes featured article Leadership That Gets Results by Daniel Goleman One More Time How Do You Motivate Employees The Set Up to Fail Syndrome Saving Your Rookie Managers from Themselves What Great Managers Do Fair Process Managing in the Knowledge Economy Teaching Smart People How to Learn How Unethical Are You The Discipline of Teams and Managing Your Boss

HBR's 10 Must Reads on Managing People, Updated and Expanded

(featuring *Are You a Good Boss--Or a Great One?* by Linda A. Hill and Kent Lineback) Harvard Business Review, Daniel Goleman, Linda A. Hill, Tsedal Neeley, Marcus Buckingham, 2025 If you read nothing else on managing people read these definitive articles We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you foster a culture of creativity collaboration and mutual respect where every employee thrives This book will inspire you to Create a culture of open communication cultivate trust even on dispersed teams give feedback that helps people learn and grow manage competing priorities motivate and engage your team and unleash innovation energy and commitment Provided by publisher *HBR's 10 Must Reads on Leadership 2-Volume Collection* Harvard Business Review, 2020-04-07 If you read nothing else on leadership read these definitive articles from Harvard Business Review Leadership skills are not innate they can be acquired and honed HBR's 10 Must Reads on Leadership 2 Volume Collection provides enduring ideas and practical advice on how to harness inspiring transformational leadership qualities and spearhead change Bringing together HBR's 10 Must Reads on Leadership Vol 1 and HBR's 10 Must Reads on Leadership Vol 2 this collection includes twenty articles selected by HBR's editors and features the indispensable article What Makes an Effective Executive by Peter F Drucker From timeless classics to the latest game changing ideas from thought leaders Jim Collins Daniel Goleman John Kotter and more HBR's 10 Must Reads on Leadership 2 Volume Collection will inspire you to Identify areas for personal growth Develop a more dynamic and sophisticated communication style Transform yourself from a problem solver to an agenda setter Embrace the challenges of adaptive work Draw strength from adversity Build trust with and among your fellow employees Inspire others to give their all HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment [HBR's 10 Must Reads for New Managers \(with bonus article "How Managers Become Leaders" by Michael D. Watkins\)](#) (HBR's 10 Must Reads) Harvard Business Review, Linda A. Hill, Herminia Ibarra, Robert B. Cialdini, Daniel Goleman, 2017-02-07 Develop the mindset and presence to successfully manage others for the first time If you read nothing else on becoming a new manager read these 10 articles We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you transition from being an outstanding individual contributor to becoming a great manager of others This book will inspire you to Develop your emotional intelligence Influence your colleagues through the science of persuasion Assess your team and enhance its performance Network effectively to achieve business goals and for personal advancement Navigate relationships with employees bosses and peers Get support from above View the big picture in your decision

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HBR's 10 Must Reads for HR Leaders Collection (5 Books) Harvard Business Review, Marcus Buckingham, W. Chan Kim, Renee Mauborgne, John Kotter, 2019-12-10 Build the workforce of the future In our volatile and complex era which boasts a competitive market for top talent HR's traditional model will fail Your company needs to adopt the latest skills to successfully manage performance and evaluate potential HBR's 10 Must Reads for HR Leaders Collection features innovative ideas on how to foster a vibrant high performing company culture spearhead constructive change and reap the benefits of a diverse workforce Included in this five book set are HBR's 10 Must Reads on Reinventing HR HBR's 10 Must Reads on Change Management HBR's 10 Must Reads on Building a Great Culture HBR's 10 Must Reads on Diversity and HBR's 10 Must Reads on Managing People The collection includes fifty articles selected by HBR's editors from renowned thought leaders including Marcus Buckingham W Chan Kim Renee Mauborgne and Sylvia Ann Hewlett plus the indispensable article People Before Strategy by Ram Charan Dominic Barton and Dennis Carey With HBR's 10 Must Reads for HR Leaders Collection break free from the traditional HR mindset and learn how to build the workforce of the future HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment

The Harvard Business Review Manager's Handbook Harvard Business Review, 2016-12-13 The one primer you need to develop your managerial and leadership skills Whether you're a new manager or looking to have more influence in your current management role the challenges you face come in all shapes and sizes a direct report's anxious questions your boss's last minute assignment of an important presentation or a blank business case staring you in the face To reach your full potential in these situations you need to master a new set of business and personal skills Packed with step by step advice and wisdom from Harvard Business Review's management archive the HBR Manager's Handbook provides best practices on topics from understanding key financial statements and the fundamentals of strategy to emotional intelligence and building your employees trust The book's brief sections allow you to home in quickly on the solutions you need right away or take a deeper dive if you need more context Keep this comprehensive guide with you throughout your career and be a more impactful leader in your organization In the HBR Manager's Handbook you'll find Step by step guidance through common managerial tasks Short sections and chapters that you can turn to quickly as a need arises Self assessments throughout Exercises and templates to help you practice and apply the concepts in the book Concise

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HBR's 10 Must Reads on Change Management, Vol. 2 (with bonus article "Accelerate!" by John P. Kotter) Harvard Business Review, John P. Kotter, Tim Brown, Roger L. Martin, Darrell K. Rigby, 2021-03-30 Lead change amid constant turbulence and disruption Get more of the ideas you want from the authors you trust with HBR's 10 Must Reads on Change Management Vol 2 We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you successfully transform your organization With insights from leading experts including John Kotter Tim Brown and Roger Martin this book will inspire you to Master the eight accelerators of strategic change Turn your culture into a catalyst for transformation Use your network ties to win over resisters Apply design thinking to secure buy in Scale agile practices across your organization Get reorgs right Avoid pursuing the wrong changes This collection of articles includes What Everyone Gets Wrong About Change Management by N Anand and Jean Louis Barsoux Cultural Change That Sticks by Jon R Katzenbach Ilona Steffen and Caroline Kronley Culture Is Not the Culprit by Jay W Lorsch and Emily McTague The Network Secrets of Great Change Agents by Julie Battilana and Tiziana Casciaro Design for Action by Tim Brown and Roger L Martin Agile at Scale by Darrell K Rigby Jeff Sutherland and Andy Noble The Merger Dividend by Ron Ashkenas Suzanne Francis and Rick Heinick Getting Reorgs Right by Stephen Heidari Robinson and Suzanne Heywood and Your Workforce Is More Adaptable Than You Think by Joseph B Fuller Judith K Wallenstein Manjari Raman and Alice de Chalendar HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment

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