

THE ECONOMICS OF DISCRIMINATION

By Gary Becker

*Second Edition – University of Chicago Press
Chicago and London, 1971*

Gary Becker's classical work, *The Economics of Discrimination*, has recently been issued in a second edition. The original edition of this work was published in 1957. It gained its reputation primarily because it was the first serious attempt to deal with the problems of discrimination in an analytically rigorous fashion and to try to reconcile the phenomenon of discrimination with neo-classical economic theory. The second edition includes only minor alterations in the original presentation in the addenda to chapters 4, 8, and 9. Otherwise, Mr. Becker has chosen not to alter his analysis. This procedure may be justified by considerations of the literary propriety of the work. However, Mr. Becker apparently feels that the work stands on the merit of its economic analysis as well.

The Economics of Discrimination defines discrimination with reference to individual taste and coefficients of discrimination defined to measure the psychic cost of dealing with a non preferred group. Mr. Becker then tries to utilize this definition and neo-classical analysis to demonstrate that it is these tastes, and these tastes alone, operating through the market place which lead to observed real world discrimination and the resultant black/white welfare disparities. Whereas it is fruitless to argue with any particular definition of discrimination, one can differ with the analysis if it does not demonstrate what was intended.

Mr. Becker's analysis fails to demonstrate his primary hypothesis. Namely, that it is the taste for discrimination operating through a competitive market that determines the black condition. The analysis is confused, incomplete, and sometimes contradictory. For instance, in Chapter 2, Mr. Becker, argues that Blacks cannot profit from counter discrimination and separation, but in the addenda to Chapter 8, he maintains that black professionals have gained in the South, precisely because of separation. But the major shortcoming of the work is its failure to recognize that there is a basic inconsistency between the tenets of the neo-classical doctrine of competitive markets and the phenomenon of discrimination. For one thing, the assumption that employers can pay workers less than the value of the marginal product (i.e., the wage rate times the discrimination coefficient) is inconsistent with the competitive theory of price determination. For it employers have the "power" to lower the wage rate when they have taste for discrimination, why do they not have the power to

Economics Of Discrimination

M Carnoy



Economics Of Discrimination:

The Economics of Discrimination Gary S. Becker, 2010-08-15 This second edition of Gary S. Becker's *The Economics of Discrimination* has been expanded to include three further discussions of the problem and an entirely new introduction which considers the contributions made by others in recent years and some of the more important problems remaining. Mr. Becker's work confronts the economic effects of discrimination in the market place because of race, religion, sex, color, social class, personality or other non-pecuniary considerations. He demonstrates that discrimination in the market place by any group reduces their own real incomes as well as those of the minority. The original edition of *The Economics of Discrimination* was warmly received by economists, sociologists and psychologists alike for focusing the discerning eye of economic analysis upon a vital social problem: discrimination in the market place. This is an unusual book not only is it filled with ingenious theorizing but the implications of the theory are boldly confronted with facts. The intimate relation of the theory and observation has resulted in a book of great vitality on a subject whose interest and importance are obvious. M. W. Reder, *American Economic Review*. The author's solution to the problem of measuring the motive behind actual discrimination is something of a tour de force. Sociologists in the field of race relations will wish to read this book. Karl Schuessler, *American Sociological Review*.

Handbook on the Economics of Discrimination William M. Rodgers, 2009-01-01 The papers contained in the first part of the book are particularly valuable as a primer for researchers interested in economic discrimination. On this basis alone this book is recommended for researchers seeking an overview of current techniques for assessing economic discrimination. The final section nicely highlights both the importance in understanding the interaction of policy and economic discrimination and the difficulties in isolating policy effects. Education Economics Editor Rodgers has compiled a very useful book that summarizes the current state of the literature on economic discrimination. This reviewer learned something new and interesting in every chapter and particularly appreciated the clear survey of the age discrimination literature. This book will be of value to academics and to those in the legal arena. Highly recommended. J. P. Jacobsen. Choice. Discrimination's dynamic nature means that no single theory, method, data or study should be relied upon to assess its magnitude, causes or remedies. Despite some gains in our understanding, these remain active areas of debate among researchers, practitioners and policymakers. The specially commissioned papers in this volume, all by distinguished contributors, present the full range of issues related to this complex and challenging problem. Part 1 explores innovations in methods and data collection that help to provide richer descriptions of inequality. Part 2 reviews empirical evidence on discrimination that people with disabilities, older workers and gay, lesbian and bisexual individuals face. Although discrimination among these groups is not new, this Handbook shows that economists are beginning to more fully document their experiences. Part 3 presents a balanced discussion of anti-discrimination policies and the impact of affirmative action. The methods and data chapters are particularly designed to encourage researchers to utilize the new approaches and develop new data sources. Accessible and

comprehensive the Handbook is the seminal reference on the economics of discrimination for academic and professional economists graduate students advanced undergraduates practitioners policymakers and funders of social science research

Race and Poverty John F. Kain,1969 Collection of writings on the effects economic implications of racial discrimination on Black poverty in the USA covers racial inequality of employment opportunity rural migration to urban area slum neighbourhoods housing discrimination public opinion concerning the social integration of negroes government policy etc Bibliography pp 184 to 186 and statistical tables *The Economics of Discrimination* Gary Stanley Becker,1971 **Essays on the Economics of Discrimination** Emily P. Hoffman,1991 Collection of essays examining labour market discrimination the impact of laws and policies the treatment of children compared to the elderly discrimination within the family the economic underclass and the treatment of minority members of society **Unequal Treatment (Routledge Revivals)** Mats Lundahl,Eskil Wadensjo,2015-05-08 This book written by two leading Swedish economists and first published in 1984 constitutes a threefold contribution to the expanding field of economic discrimination In the first place it summarizes different approaches to the economics of discrimination from the beginning of the British debate on equal pay in the 1890s onwards Secondly the book contains analytical chapters that taking the theory originated by Gary Becker as their point of departure critique and develop the Beckerian theory in a number of ways in particular the phenomenon known as crowding is investigated in different models Finally the theories thus developed are applied to a concrete case of discrimination that of apartheid in South Africa This is a fascinating title that will be of value to any economics students researching the development of discrimination theory during the twentieth century in particular *Economics and Discrimination* ,1995

Economics and Discrimination William A. Darity (Jr.),1995 Comprises reprints of 65 articles essays and book excerpts originally published between 1881 and 1993 *Race & Economics* Walter E. Williams,2013-09-01 Walter E Williams applies an economic analysis to the problems black Americans have faced in the past and still face in the present to show that that free market resource allocation as opposed to political allocation is in the best interests of minorities He debunks many common labor market myths and reveals how excessive government regulation and the minimum wage law have imposed incalculable harm on the most disadvantaged members of our society *The Economics of Inequality, Discrimination, Poverty, and Mobility* Robert Rycroft,2009-07 Thoroughly classroom tested this introductory level text surveys what economists have to say about inequality or income and wealth distribution poverty mobility both intragenerational within careers and intergenerational between generations and discrimination on the basis of race ethnicity age gender and many other factors in the United States This text brings the undergraduate treatment of these issues up to date featuring detailed but not mathematical examination of the economic theory underlying the analysis There is a greater emphasis on mobility on wealth accumulation distribution and inheritance and on discrimination law than in other texts The author provides full and fair treatment of competing sides in several of the controversial issues in the field written in such a way that instructors can

use the text material to motivate a variety of classroom discussions An Instructor s Manual featuring solutions to the end of chapter questions is available online to adoptors

The Economics of Inequality, Poverty, and Discrimination in the 21st Century Robert S. Rycroft,2013-03-07 Leading scholars examine the conflicting paradigms of affluence and destitution in the United States as well as other free societies and discuss the influence of education race and status on economic mobility While recent catastrophic events in New Orleans and Haiti may have magnified issues of social inequity leaders have debated over poverty and discrimination for decades Are the poor disadvantaged by the institutions of society or by the choices they make Through two insightful volumes the author examines differing academic and political perspectives to help shed light on the causes of poverty and inequality the role that gender race age or sexual preference plays in determining opportunity and the effectiveness of current social and economic policies in balancing the inequity among disparate groups The Economics of Inequality Poverty and Discrimination in the 21st Century consists of 2 volumes containing 32 papers divided into 5 categories measurement inequality and mobility institutions and choices demographic groups and discrimination and policy The papers written by economists sociologists philosophers and lawyers deal with the extent of inequality in the United States and how it compares to other countries and the newly emerging evidence on the relationship between inequality and mobility within a society

Law and Economics of Discrimination , *New Approaches to Economic and Social Analyses of Discrimination* Richard R. Cornwall,Phanindra V. Wunnava,1991-12-30 This volume examines the concept and social phenomenon of discrimination from economic and sociological perspectives It brings together the work of a wide range of sociologists and economists and provides a spectrum of methodological and ideological views on this highly charged topic The breadth of topics and approaches offered here include classical Marxist ideas on rivalry among entrepreneurs and among ethnic groups to neo classical supply side and human capital factors as well as demand side factors such as efficiency wage theories and organizational inertia This work will be of interest to specialists in labor economics and sociology It provides an excellent overview of the relevant issues and current scholarly thought in employment and occupational discrimination

Prejudice and the Economics of Discrimination Kerwin Kofi Charles,Jonathan Guryan,2007 This paper tests the predictions about the relationship between racial prejudice and racial wage gaps from Becker s 1957 seminal work on employer discrimination something which has not previously been done in the large economics discrimination literature Using rich data on racial prejudice from the General Social Survey we find strong support for all of the key predictions from Becker about the relationship between prejudice and racial wage gaps In particular we show that relative to white wages black wages a vary negatively with a measure of the prejudice of the marginal white in a state b vary negatively with the prejudice in the lower tail of the prejudice distribution but are unaffected by the prejudice of the most prejudiced persons in a state and c vary negatively with the fraction of a state that is black We show that these results are robust to a variety of extensions including directly controlling for racial skill quality differences

and instrumental variables estimates We present some initial evidence to show that racial wage gaps are larger the more racially integrated is a state's workforce also as Becker's model predicts The paper also briefly discusses familiar criticisms and extensions of the standard Becker model including an argument of our own which like some recent work shows that the model's main predictions can be shown theoretically to survive the effects of long run competition

Law and Economics of Discrimination John J. Donohue (III), 2013 This important volume introduces the reader to the key theoretical and empirical issues concerning the topical field of law and economics of discrimination The book begins with readings from Gary Becker's seminal work on the economics of discrimination followed by a series of papers that try to evaluate the degree of discrimination in labour markets and the extent to which government intervention has reduced this discrimination In addition to examining discrimination on the basis of race gender and sexual orientation in the labour market Professor Donohue explores the problem of discrimination in various consumer markets in the criminal justice sphere in education and in health care Along with an original introduction this valuable collection will be of immense use to both scholars and practitioners with an interest in the law and economics of discrimination

The Economics of Justice Richard A. Posner, 1983-08-16 Posner uses economic analysis to probe justice and efficiency primitive law privacy and the constitutional regulation of racial discrimination

The Economics of Inequality, Discrimination, Poverty, and Mobility Robert S. Rycroft, 2014-12-18 Thoroughly classroom tested this introductory level text surveys what economists have to say about inequality or income and wealth distribution poverty mobility both intragenerational within careers and intergenerational between generations and discrimination on the basis of race ethnicity age gender and many other factors in the United States This text brings the undergraduate treatment of these issues up to date featuring detailed but not mathematical examination of the economic theory underlying the analysis There is a greater emphasis on mobility on wealth accumulation distribution and inheritance and on discrimination law than in other texts The author provides full and fair treatment of competing sides in several of the controversial issues in the field written in such a way that instructors can use the text material to motivate a variety of classroom discussions An Instructor's Manual featuring solutions to the end of chapter questions is available online to adoptors

Economics of Racism U.S.A. Victor Perlo, 1975 Monograph presenting an economic analysis of racial discrimination in the USA investigates some of the economic implications of discrimination particularly with regard to unemployment and poor employment opportunities for Blacks low income due to inequitable income distribution etc

References and statistical tables

Poverty and Discrimination Kevin Lang, 2011-02-11 Many ideas about poverty and discrimination are nothing more than politically driven assertions unsupported by evidence And even politically neutral studies that do try to assess evidence are often simply unreliable In Poverty and Discrimination economist Kevin Lang cuts through the vast literature on poverty and discrimination to determine what we actually know and how we know it Using rigorous statistical analysis and economic thinking to judge what the best research is and which theories match the evidence

this book clears the ground for students social scientists and policymakers who want to understand and help reduce poverty and discrimination It evaluates how well antipoverty and antidiscrimination policies and programs have worked and whether they have sometimes actually made the problems worse And it provides new insights about the causes of and possible solutions to poverty and discrimination The book begins by asking Who is poor and by giving a brief history of poverty and poverty policy in the United States in the twentieth century including the Welfare Reform Act of 1996 Among the topics covered are the changing definition of poverty the relation between economic growth and poverty and the effects of labor markets education family composition and concentrated poverty The book then evaluates the evidence on racial discrimination in areas such as education employment and criminal justice as well as sex discrimination in the labor market and assesses the effectiveness of antidiscrimination policies Throughout the book is grounded in the conviction that we must have much better empirical knowledge of poverty and discrimination if we hope to reduce them

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