

# Electronic Commerce

*A Managerial Perspective*

# 2010



**Efraim Turban**

David King / Jae Lee / Ting-Peng Liang  
Deborah Turban

# Electronic Commerce A Managerial Perspective

**Efraim Turban**



## **Electronic Commerce A Managerial Perspective:**

*Electronic Commerce* Efraim Turban, David King, Jae Kyu Lee, Ting-Peng Liang, Deborrah C. Turban, 2015-01-29

Throughout the book theoretical foundations necessary for understanding Electronic Commerce EC are presented ranging from consumer behavior to the economic theory of competition Furthermore this book presents the most current topics relating to EC as described by a diversified team of experts in a variety of fields including a senior vice president of an e-commerce related company The authors provide website resources numerous exercises and extensive references to supplement the theoretical presentations At the end of each chapter a list of online resources with links to the websites is also provided Additionally extensive vivid examples from large corporations small businesses from different industries and services governments and nonprofit agencies from all over the world make concepts come alive in Electronic Commerce These examples which were collected by both academicians and practitioners show the reader the capabilities of EC its cost and justification and the innovative ways corporations are using EC in their operations In this edition previous editions published by Pearson Prentice Hall the authors bring forth the latest trends in e-commerce including social businesses social networking social collaboration innovations and mobility [Electronic Commerce 2006](#) Efraim Turban, 2006 Describes the essentials of electronic commerce how it is being conducted and managed as well as assessing its major opportunities limitations issues and risks With its managerial orientation and interdisciplinary approach this book is for beginners as well as graduate students in e-commerce [Electronic Commerce ...](#), 2000 *Electronic Commerce: a Managerial Perspective* E. Lee Turban (J King, D. and Chung, H.), [Electronic Commerce 2018](#) Efraim Turban, Jon Outland, David King, Jae Kyu Lee, Ting-Peng Liang, Deborrah C. Turban, 2017-10-12 This new Edition of Electronic Commerce is a complete update of the leading graduate level advanced undergraduate level textbook on the subject Electronic commerce EC describes the manner in which transactions take place over electronic networks mostly the Internet It is the process of electronically buying and selling goods services and information Certain EC applications such as buying and selling stocks and airline tickets online are reaching maturity some even exceeding non Internet trades However EC is not just about buying and selling it also is about electronically communicating collaborating and discovering information It is about e-learning e-government social networks and much more EC is having an impact on a significant portion of the world affecting businesses professions trade and of course people The most important developments in EC since 2014 are the continuous phenomenal growth of social networks especially Facebook LinkedIn and Instagram and the trend toward conducting EC with mobile devices Other major developments are the expansion of EC globally especially in China where you can find the world's largest EC company Much attention is lately being given to smart commerce and the use of AI-based analytics and big data to enhance the field Finally some emerging EC business models are changing industries e.g. the shared economy models of Uber and Airbnb The 2018 9th edition brings forth the latest trends in e-commerce including smart commerce social commerce social collaboration

shared economy innovations and mobility     *Electronic Commerce 2006* Efraim Turban,2006     **Electronic Commerce 2004** Efraim Turban,2004 The purpose of this text is to describe the essentials of electronic commerce how it is being conducted and managed as well as assessing its major opportunities limitations issues and risks With its managerial orientation and interdisciplinary approach this book for beginners in e commerce is clear simple well organized and provides all the basic definitions as well as logical support It uses extensive vivid examples from large corporations small businesses government and not for profit agencies from all over the world     **Electronic Commerce** Efraim Turban,Jae Lee,David King,2001 This update contains 3 new chapters of Electronic Commerce A Managerial Perspective These 3 new chapters maintain Turban s hands on real world international and cutting edge focus that makes the first edition the 1 selling E Commerce book in the market The first chapter Building an application with Yahoo Store provides a step by step hands on detailed storefront building guide The second chapter Dynamic pricing offers comprehensive coverage and up to date information on online auctions models benefits limitations software support fraud bartering and the future including the role of Mobile Commerce M Commerce The third chapter Intrabusiness and e Government includes case studies on real companies use of Intranets problems and solutions     **Electronic Commerce 2010** Efraim Turban,Jae K. Lee,David King,Ting Peng Liang,Deborrah Turban,2010 Provides a thorough explanation of what EC is how it s being conducted and managed and how to assess its major opportunities limitations issues and risks all in the social computing business environment     **Electronic Commerce 2004 : A Managerial Perspective , 4 /e** Turban,2010-09     Electronic Commerce ,2000     *Electronic Commerce* ,2006     **Electronic Commerce 2008** ,2008     *Business to Business Electronic Commerce* Merrill Warkentin,2003-01-01 The rapid commercialization of the Internet and success of online direct marketing led to the burgeoning field of business to business e commerce a growing industry analyzed with the most recent research developments and successful implementation strategies in this business volume E commerce environments supply chain management issues and value chain networks are explored with respect to process research and electronic tendering More complex discussions of classification schemes manufacturing connectedness and structuration theory provide the academic dimension of the practical business challenges presented     **Electronic Commerce** David King,Efraim Turban,2013-11-18 For undergraduate and graduate electronic commerce courses Explore the many aspects of electronic commerce through a managerial perspective Electronic Commerce provides a thorough explanation of what EC is how it s being conducted and managed and how to assess its opportunities limitations issues and risks all from a managerial perspective By presenting EC through a managerial approach this text makes the subject matter practical relevant and beneficial to majors and non majors alike The full text downloaded to your computer With eBooks you can search for key concepts words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf available as a free download available online and also via

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In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their capability to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Electronic Commerce A Managerial Perspective**," a mesmerizing literary masterpiece penned by way of a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book's central themes, examine its distinctive writing style, and assess its profound affect on the souls of its readers.

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