

# GLOBAL ELECTRONIC COMMERCE

**Theory and Case Studies**

J Christopher Westland  
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# Global Electronic Commerce Theory And Case Studies

**J. Christopher Westland, Theodore H.  
K. Clark**



## **Global Electronic Commerce Theory And Case Studies:**

*Global Electronic Commerce* J. Christopher Westland, Theodore H. K. Clark, 1999 Over the past two decades businesses in virtually every sector of the world economy have benefited from the technologies of electronic commerce the automation of commercial transactions using computer and communications technologies Electronic commerce has spurred far reaching changes in business on multiple fronts using many technologies This book provides a deep practical understanding of these technologies and their use in e commerce Unlike other books on e commerce it does not concentrate solely on the Internet Instead it suggests that the Internet is only a bridge technology attractive because of its low cost and global reach but unattractive because of its slow speed and poor user interface Each of the twelve chapters contains an overview of a current theory or practice followed by one or more business case studies A combination of academic theory and case studies provides a comprehensive picture of how businesspeople use computers to revolutionize the selling and delivery of their products and services

**Cases on Worldwide E-Commerce: Theory in Action** Raisinghani, Mahesh S., 2001-07-01 Cases on Worldwide E Commerce Theory in Action provides detailed case studies of opportunities and challenges in worldwide e commerce as the Internet economy and globalization trends erase the traditional IT and geographical boundaries The cases based on real life experience in e commerce will demonstrate situations and challenges for a world in which IT is no longer restricted by corporate walls

*Global Electronic Commerce* J. Christopher Westland, Theodore H. K. Clark, 1999 Provides an understanding of the technologies of electronic commerce The text does not concentrate solely on the Internet but suggests that the Internet is only a bridge technology Each chapter contains an overview of a theory or practice followed by one or more business case studies

**Global E-Government: Theory, Applications and Benchmarking** Al-Hakim, Latif, 2006-09-30 Interest in e government both in industry and in academics has grown rapidly over the past decade This book provides helpful examples from practitioners and managers involving real life applications academics and researchers contribute theoretical insights Provided by publisher

*Electronic Commerce and Web Technologies* Kurt Bauknecht, Sanjay K. Madria, Günther Pernul, 2003-06-30 We welcome you to the Second International Conference on E commerce and Web Technology ECWEB 2001 held in conjunction with DEXA 2001 in Munich Germany This conference now in its second year is a forum to bring together researchers from academia and commercial developers from industry to discuss the state of the art in E commerce and web technology and explore new ideas We thank you all for coming to Munich to participate and debate the new emerging advances in this area The research presentation and discussion during the conference will help to exchange new ideas among the researchers developers and practitioners The conference program consists of an invited talk by Hannes Werthner University of Trento Italy as well as the technical sessions The regular sessions cover topics from XML Transformations and Web Development to User Behavior and Case Studies The workshop has attracted more than 80 papers and each paper has been reviewed by at least 3 program committee members for its merit The program committee have

selected 31 papers for presentation We would like to express our thanks to the people who helped put together the technical program the program committee members and external reviewers for their timely and rigorous reviews of the papers the DEXA organizing committee for their help in administrative work and support and special thanks to Gabriela Wagner for always responding promptly

The Evaluation of opportunities of electronic commerce to retailing companies in the UK and Hong Kong Thorsten Rohn,2000-11-03 Inhaltsangabe Abstract The thesis Evaluation of opportunities of Electronic Commerce to retailing companies in the UK and Hong Kong is written with particular emphasis on Internet banking The primary objective of the research was to evaluate opportunities e commerce provides to the retail banking industry in the UK and Hong Kong The thesis looks at already established Banks who extend their distribution channels by offering Internet banking as well as pure Internet banks Chapter one provides a brief overlook of the approach and methodology to the thesis Chapter two contains a general overview about the Internet and e commerce Chapter three deals with Internet banking and how the Internet affect the distribution of financial services Chapter four analyses the macro environment for retail banking in the UK and Hong Kong Chapter five then tries to identify opportunities for Internet banking but also possible threats and weaknesses Chapter six makes the attempt to find determinants of successful Internet banking The final chapter provides a brief summary of the thesis and an outlook of the future of Internet banking At the end of the research the authors expected four gains First improve the skills from research to data collecting language analytical and problems solving etc Secondly the study in dept about e commerce and the banking industry of Hong Kong and the UK will drive the authors to the international approaches and experiences Thirdly the methodology and writing expression will enhance author communication skills Finally the author hopes that companies can benefit from the findings of this thesis

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*The E-Business Handbook* Paul B. Lowry,J. Owen Cherrington,Ronald R. Watson,2001-12-27 The E Business Handbook was developed in collaboration with many of the world s leading experts in this field It covers the top academic research that is creating the principal technologies and the leading business practices for e business along with the important issues and social impact of electronic commerce It presents a wide range of e busi

**Handbook of Research on Entrepreneurship and Marketing**

**for Global Reach in the Digital Economy** Carvalho, Luísa Cagica, Isaías, Pedro, 2018-10-26 The digital economy is a driver of change innovation and competitiveness for international businesses and organizations Because of this it is important to highlight emergent and innovative aspects of marketing strategies and entrepreneurial approaches to overcome the challenges of the digital world The Handbook of Research on Entrepreneurship and Marketing for Global Reach in the Digital Economy provides innovative insights into the key developments and new trends associated with online challenges and opportunities The content within this publication represents research encompassing corporate social responsibility economic policy and female entrepreneurship and it is a vital reference source for policymakers managers entrepreneurs graduate level business students researchers and academicians seeking coverage on topics centered on conceptual technological and design issues related to digital developments in the economy

Research and Practical Issues of Enterprise Information Systems II Volume 2 Li Xu, A. Min Tjoa, Sohail S. Chaudhry, 2007-12-29 Enterprise information systems EIS have become increasingly popular over the last 15 years 1 2 EIS integrate and support business processes across functional boundaries in a supply chain environment 3 5 In recent years more and more enterprises world wide have adopted EIS such as Enterprise Resource Planning ERP for running their businesses Previously information systems such as CAD CAM MRPn and CRM were widely used for partial functional integration within a business organization With global operation global supply chain and fierce competition in place Acre is a need for suitable EIS such as ERP E Business or E Commerce systems to integrate extended enterprises in a supply chain environment with the objective of achieving efficiency competency and competitiveness As an example the global economy has forced business enterprises such as Dell and Microsoft to adopt ERP in order to take the advantage of strategic alliances within a global supply chain environment Today not only the large companies but also the medium companies are quickly learning that a highly integrated EIS is more and more a required element of doing business Businesses all over the world are investing billions of dollars in acquiring and implementing EIS in particular ERP systems by SAP and Oracle As a result there is a growing demand for researching EIS to provide insights into challenges issues and solutions related to the design implementation and management of EIS

Sport Business in the Global Marketplace H. Westerbeek, A. Smith, 2002-10-03 Sport has become big business This book takes a global look at the business of sport focusing upon the structure of the sport industry commercialisation of sport sport marketing franchising television and other rights and the rise of the global super athletes and teams This is positioned in a global political and economic context and in the framework of global uncertainties and scenarios

*Productivity, Inequality, and the Digital Economy* Nathalie Greenan, Yannick L'Horty, Jacques Mairesse, 2002-08-02 Essays on the computer and the economy particularly in relation to employment rates and to wage inequality The widespread diffusion of information and communication technologies ICT has had controversial seemingly paradoxical consequences ICT are viewed as driving growth and employment in the United States while contributing to European unemployment and the so called Eurosclerosis

At the same time both the United States and Europe have seen increased wage inequalities between skilled and unskilled workers This book explores the computer s puzzling effects on the economy at both the micro and macro levels The contributions include data from field work small samples of firms and national surveys of management practice econometric studies and macroeconomic theoretical analysis

**Cyberpolitics in International Relations** Nazli Choucri,2012 An examination of the ways cyberspace is changing both the theory and the practice of international relations

**Strategies for eCommerce Success** Fazlollahi, Bijan,2001-07-01 Annotation Examining key components and concepts in e commerce this study identifies critical factors relating to success in the global business environment It also describes the economics of e commerce and the practical issues concerning its application Specific chapters discuss privacy structure policy concerns customer loyalty trust internal audits payment mechanisms mobile communications and costs Contributors include scholars from North America Europe Saudi Arabia and China Annotation c Book News Inc Portland OR booknews com

**Transport Developments and Innovations in an Evolving World** Michel Beuthe,Veli Himanen,Aura Reggiani,Luca Zamparini,2013-06-05 Our world is continuously changing as new technologies are developed demographic patterns evolve and new social and political configurations emerge However most people would agree that not unlike the time of the Industrial Revolution the rate of change has accelerated over the last few decades It is certainly the case of many economic activities where the trend towards globalization supported by a faster diffusion of knowledge and information economies of scale the opening of borders and improved transport networks has induced a spatial redistribution of production and ownership Until recently the concomitant economic growth eased the way towards the necessary reorganization but at the same time created additional environmental and transport problems This phenomenon is pervasive all around the globe but it particularly affects the European continent which is still fragmented by administrative cultural and linguistic differences national boundaries and rivalries In this context the slow but persistent drive towards market integration and deregulation makes Europe an extraordinary laboratory for politicians economic researchers and especially for transport analysts

*The Digital Hand* James W. Cortada,2004 This text provides a historical perspective on how some of the most important American industries used computing over the past half century describing their experience their best practices and the role of industries and technologies in changing the nature of American work

**Global Mobile Commerce: Strategies, Implementation and Case Studies** Huang, Wayne,Wang, Yingluo,Day, John,2007-09-30 Explores global m commerce strategies and technological standards and provides cases of the subject from a global perspective

**Revival: Gaining Advantage from Open Borders (2001)** Remigio Ratti,2017-07-28 This title was first published in 2001 The contributors to this book examine how changing political borders and disappearing obstacles in transport have led to diverging patterns of interaction between European regions with different outcomes trajectories are identified and analyzed

*Interactive Digital Television: Technologies and Applications* Lekakos, George,Chorianopoulos, Konstantinos,Doukidis, Georgios,2007-05-31 The

developments in digital television technology provide the unprecedented opportunity to drastically extend the role of television as a content delivery channel E health e commerce e government and e learning are only a few examples of value added services provided over digital televisions infrastructures These changes in the television industry challenge companies to adjust their strategies in order to meet the opportunities and threats in this new environment Interactive Digital Television Techniques and Applications presents the developments in the domain of interactive digital television covering both technical and business aspects This book focuses on analyzing concepts research issues and methodological approaches presenting existing solutions such as systems and prototypes for researchers academicians scholars professionals and practitioners

**Handbook on Information Technologies for Education and Training** Heimo H. Adelsberger, Betty Collis, Jan Martin Pawlowski, 2013-03-09 Information Technologies for Education and Training have gained increasing attention and significance in the past decade Accordingly the availability of an enormous amount of information sources through the Internet the technological progress in the ICT sector and an increasing flexibility in organizations and enterprises have accelerated the information and knowledge growth in our society Knowledge and Lifelong Learning have become critical success factors for the long term positioning on the global market Recent mergers of globally distributed enterprises show that knowledge has to be available and transferable within a short time frame Global flexible and service oriented organizations need highly qualified employees These trends also show the rapidly growing significance of new aspects of basic and further education Traditional education ending with a graduation will be complemented by a lifelong learning process Every individual is required to continuously learn new and changing knowledge Consequently the support of learning processes through innovative technologies becomes an elementary component of every educational level The Handbook is a comprehensive guide for researchers and practitioners working with Educational Technologies Its overall goal is to enable the reader to gain a deep understanding of past current and future research and applications in the field of Educational Technologies It will provide a reference source for both practitioners and researchers in the enterprise and educational sector From a research perspective the reader will gain an in depth understanding of complex theories strategies concepts and methods of Educational Technologies

**Marketing and Smart Technologies** José Luís Reis, Marc K. Peter, Ricardo Cayolla, Zorica Bogdanović, 2022-03-14 This book includes selected papers presented at the International Conference on Marketing and Technologies ICMarTech 2021 held at University of La Laguna Tenerife Spain during December 2-4 2021 It covers up to date cutting edge research on artificial intelligence applied in marketing virtual and augmented reality in marketing business intelligence databases and marketing data mining and big data marketing data science web marketing e commerce and v commerce social media and networking geomarketing and IoT marketing automation and inbound marketing machine learning applied to marketing customer data management and CRM and neuromarketing technologies

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