

A. D. VAN NOSTRAND

# FUNDABLE KNOWLEDGE

THE MARKETING OF DEFENSE TECHNOLOGY

# Fundable Knowledge The Marketing Of Defense Technology

**Sal P. Restivo**



## **Fundable Knowledge The Marketing Of Defense Technology:**

*Fundable Knowledge* A. D. Van Nostrand, 1997 Knowledge is the basic output of the defense technology establishment in the United States it is what enables the development of weapon systems From this premise this volume explores the process of knowledge production in defense technology from the beginnings of the Cold War to the present time Produced through the process of research and development R D technical knowledge for defense is an economic commodity It is fundable in the sense of having future value Like other commodities in the futures market it is purchased before it is produced But unlike those other commodities this knowledge is typically produced through the joint efforts of the customer and the vendor This study highlights two polar aspects of knowledge production technology development and technology transfer It centers on the present shifting concept of defense conversion that is redefining defense technology policy The book also includes cited documents pertaining to the transactions that engage customers and vendors in the process of knowledge production The documents constitute a literature of needs and claims and they reveal two chief properties problem formulation and tactical positioning Apart from the substantive yield of these particular documents the strategy of evidence in this volume has broad implications for further study suggesting a means of analyzing knowledge production in other large social systems **The**

**United States Air Force and the culture of innovation 1945-1965** , Origins of Mass Communications Research During the American Cold War Timothy Glander, 1999-12 This critical examination of the origins of mass comm research from the perspective of an educational historian investigates the educational meaning of the mass media with the goal of understanding the essential connection between educ and comm **The United States Air Force and the Culture of Innovation, 1945-1965** Stephen B. Johnson, 2002 **Science, Technology, and Society** Sal Restivo, 2005-05-19

Emphasizing an interdisciplinary and international coverage of the functions and effects of science and technology in society and culture *Science Technology and Society* contains over 130 A to Z signed articles written by major scholars and experts from academic and scientific institutions and institutes worldwide Each article is accompanied by a selected bibliography Other features include extensive cross referencing throughout a directory of contributors and an extensive topical index

**Worlds Apart** Patrick Dias, Aviva Freedman, Peter Medway, Anthony Par, 2013-06-17 *Worlds Apart Acting and Writing in Academic and Workplace Contexts* offers a unique examination of writing as it is applied and used in academic and workplace settings Based on a 7 year multi site comparative study of writing in different university courses and matched workplaces this volume presents new perspectives on how writing functions within the activities of various disciplines law and public administration courses and government institutions management courses and financial institutions social work courses and social work agencies and architecture courses and architecture practice Using detailed ethnography the authors make comparisons between the two types of settings through an understanding of how writing is operative within the particularities of these settings Although the research was initially established to further understanding of the relationships

between writing in academic and workplace settings it has evolved to examining writing as it is embedded in both types of settings where social relationships available tools and historical cultural temporal and physical location are all implicated in complex ways in the decisions people make as writers Readers of this volume will discover that the uniqueness of each setting makes salient different aspects of writers and writing resulting in complex and potentially unsettling implications for writing theory and the teaching of writing

*Handbook of Research on Writing* Charles Bazerman, 2009-03-04 The Handbook of Research on Writing ventures to sum up inquiry over the last few decades on what we know about writing and the many ways we know it How do people write How do they learn to write and develop as writers Under what conditions and for what purposes do people write What resources and technologies do we use to write How did our current forms and practices of writing emerge within social history What impacts has writing had on society and the individual What does it mean to be and to learn to be an active participant in contemporary systems of meaning This cornerstone volume advances the field by aggregating the broad ranging interdisciplinary multidimensional strands of writing research and bringing them together into a common intellectual space Endeavoring to synthesize what has been learned about writing in all nations in recent decades it reflects a wide scope of international research activity with attention to writing at all levels of schooling and in all life situations Chapter authors all eminent researchers come from disciplines as diverse as anthropology archeology typography communication studies linguistics journalism sociology rhetoric composition law medicine education history and literacy studies The Handbook's 37 chapters are organized in five sections The History of Writing Writing in Society Writing in Schooling Writing and the Individual Writing as Text This volume in summing up what is known about writing deepens our experience and appreciation of writing in ways that will make teachers better at teaching writing and all of its readers better as individual writers It will be interesting and useful to scholars and researchers of writing to anyone who teaches writing in any context at any level and to all those who are just curious about writing

Reality By Design Joseph Petraglia, 1998-02 An essential resource for understanding cutting edge developments in contemporary education Using real life examples of educational technology it explains why rhetorical relations must replace cognitive process as the central focus of education

An African Athens Philippe-Joseph Salazar, 2002-02 This volume analyzes how public rhetoric argumentation and discourse led to the successful change in government in South Africa Intended for scholars and students in rhetoric speech political communication persuasion and related areas

**Scientific Discourse in Sociohistorical Context** Dwight Atkinson, 1998-11 Describes changing language rhetoric of English speaking scientists across the 17th 20th centuries Of interest to scholars of rhetoric composition communication applied linguistics as well as historians sociolinguists and education researchers

*Advances in Discourse Studies* Vijay Bhatia, John Flowerdew, Rodney H. Jones, 2008-03-10 Methods of approaching the study of discourse have developed rapidly in the last ten years influenced by a growing interdisciplinary spirit among linguistics and anthropology sociology cognitive and cultural psychology and cultural studies

as well as among established sub fields within linguistics itself Among the more recent developments are an increasing critical turn in discourse analysis a growing interest in historical ethnographic and corpus based approaches to discourse more concern with the social contexts in which discourse occurs the social actions that it is used to take and the identities that are constructed through it as well as a revaluation of what counts as discourse to include multi modal texts and interaction Advances in Discourse Studies brings together contributions from leading scholars in the field investigating the historical and theoretical relationships between new advances in discourse studies and pointing towards new directions for the future of the discipline Featuring discussion questions classroom projects and recommended readings at the end of each section as well as case studies illustrating each approach discussed this is an invaluable resource for students of interdisciplinary discourse analysis

*Literacy as Translingual Practice* Suresh Canagarajah, 2013-03-05 The term translingual highlights the reality that people always shuttle across languages communicate in hybrid languages and thus enjoy multilingual competence In the context of migration transnational economic and cultural relations digital communication and globalism increasing contact is taking place between languages and communities In these contact zones new genres of writing and new textual conventions are emerging that go beyond traditional dichotomies that treat languages as separated from each other and texts and writers as determined by one language or the other Pushing forward a translingual orientation to writing one that is in tune with the new literacies and communicative practices flowing into writing classrooms and demanding new pedagogies and policies this volume is structured around five concerns refining the theoretical premises learning from community practices debating the role of code meshed products identifying new research directions and developing sound pedagogical applications These themes are explored by leading scholars from L1 and L2 composition rhetoric and applied linguistics education theory and classroom practice and diverse ethnic rhetorics Timely and much needed *Literacy as Translingual Practice* is essential reading for students researchers and practitioners across these fields

*Bulletin of the Atomic Scientists* ,1997-11

**Handbook of Writing and Text Production** Eva-Maria Jakobs, Daniel Perrin, 2014-02-27 Writing matters and so does research into real life writing The shift from an industrial to an information society has increased the importance of writing and text production in education in everyday life and in more and more professions in the fields of economics and politics science and technology culture and media Through writing we build up organizations and social networks develop projects inform colleagues and customers and generate the basis for decisions The quality of writing is decisive for social resonance and professional success This ubiquitous real life writing is what the present handbook is about The de Gruyter Handbook of Writing and Text Production brings together and systematizes state of the art research The volume contains five sections focussing on I the theory and methodology of writing and text production research as well as on problem oriented and problem solving approaches related to II authors III modes and media IV genres and V domains of writing and text production Throughout the 21 chapters exemplary research projects

illustrate the theoretical perspectives from globally relevant research spaces and traditions Both established and future scholars can benefit from the handbook's fresh approach to writing in the context of multimodal multi semiotic text production

**Traditions of Writing Research** Charles Bazerman, Robert Krut, Karen Lunsford, Susan McLeod, Suzie Null, Paul Rogers, Amanda Stansell, 2009-10-16 Traditions of Writing Research reflects the various styles of work offered at the Writing Research Across Borders conference This volume like the conference that it grew out of will bring new perspectives to the rich dialogue of contemporary research on writing and advance understanding of this complex and important human activity

*Learning to Rival* Linda Flower, Elenore Long, Lorraine Higgins, 2000-04-01 Learning to Rival tells the inside story of college and high school writers learning to rival to actively seek rival hypotheses and negotiate alternative perspectives on charged questions It shows how this interdisciplinary literate practice alters with the context of use and how in learning to rival in school and out students must often negotiate conflicts not apparent to instructors This study of the rival hypothesis stance a powerful literate practice claimed by both humanities and science initially posed two questions how does the rival hypothesis stance define itself as a literate practice as we move across the boundaries of disciplines and genres of school and community how do learners crossing these boundaries interpret and use the family of literate practices especially in situations that pose problems of intercultural understanding Over the course of this project with urban teenagers and minority college students the rival hypothesis stance emerged as a generative and powerful tool for intercultural inquiry posing in turn a new question how can the practice of rivaling support the difficult and essential art of intercultural interpretation in education The authors present the story of a literate practice that moves across communities as well as the stories of students who are learning to rival across the curriculum Learning to Rival offers an active strategic approach to multiculturalism addressing how people negotiate and use difference to solve problems In the spirit of John Dewey's experimental way of knowing it presents a multifaceted approach to literacy research combining contemporary research methods to show the complexity of rivaling as a literate practice and the way it is understood and used by a variety of writers As a resource for scholars teachers and administrators in writing across the curriculum studies writing program administration service learning and community based projects as well as literacy rhetoric and composition this volume reveals how learning a new literate practice can force students to encounter and negotiate conflicts It also provides a model of an intercultural inquiry that uses difference to understand a shared problem

**Sub-Saharan Africa & U.S. National Interests** Anthony D. Marley, 1998-06 Four articles include U S national interests in Sub Saharan Africa a military model for conflict resolution in Sub Saharan Africa phantom warriors disease as a threat to U S national security and military downsizing in the developing world process problems and possibilities Also includes a 24 page report U S Security Strategy for Sub Saharan Africa 1995

*Science, Technology, and Society* Sal P. Restivo, 2005 Emphasizing an interdisciplinary and international coverage of the functions and effects of science and technology in society and culture Science Technology and

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