



The Economic Psychology of Everyday Life

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Economic Psychology Of Everyday Life

Gerrit Antonides



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The Economic Psychology of Everyday Life Paul Webley, 2001 From childhood through to adulthood retirement and finally death *The Economic Psychology of Everyday Life* uniquely explores the economic problems all individuals have to solve across the course of their lives Webley Burgoyne Lea and Young begin by introducing the concept of economic behaviour and its study They then examine the main economic issues faced at each life stage including the impact of advertising on children buying a first house and setting up home changing family roles and gender linked inequality redundancy and unemployment coping on a pension obituaries wills and inheritance Finally they draw together the commonalties of economic problems across the lifespan discuss generational and cultural changes in economic behaviour and examine the significance of other non economic constraints upon individuals *The Economic Psychology of Everyday Life* provides a much needed comprehensive and accessible guide to economic psychology which will be of great interest to researchers and students

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well as applied research topics such as the psychology of money experience based product design and the enhancement of financial capabilities The book is targeted particularly towards researchers and advanced students looking to update their knowledge and refresh their thinking on future research developments Handbook of Contemporary Behavioral Economics Morris Altman,2015-01-30 At a time when both scholars and the public demand explanations and answers to key economic problems that conventional approaches have failed to resolve this groundbreaking handbook of original works by leading behavioral economists offers the first comprehensive articulation of behavioral economics theory Borrowing from the findings of psychologists sociologists political scientists legal scholars and biologists among others behavioral economists find that intelligent individuals often tend not to behave as effectively or efficiently in their economic decisions as long held by conventional wisdom The manner in which individuals actually do behave critically depends on psychological institutional cultural and even biological considerations Handbook of Contemporary Behavioral Economics includes coverage of such critical areas as the Economic Agent Context and Modeling Decision Making Experiments and Implications Labor Issues Household and Family Issues Life and Death Taxation Ethical Investment and Tipping and Behavioral Law and Macroeconomics Each contribution includes an extensive bibliography Psychology in Economics and Business Gerrit Antonides,1996-09-30 This book is targeted at students of economics and business administration and presents the state of the art in behavioral economics and economic psychology and their applications to economics and business It discusses economic psychological themes information processing and applications in fields including entrepreneurial behavior perceptions of price risk inflation and economic activities and economic socialization The Elgar Companion to Consumer Research and Economic Psychology Peter E. Earl,Simon Kemp,2002-01-01 Presents over 100 specially commissioned entries on important topics in consumer research and economic psychology from behaviourism and brand loyalty to trust and the psychology of tourism Leading scholars in the fields provide stimulating insights into the area as well as summarising existing knowledge Economics David A. Dieterle,2017-03-27 A comprehensive four volume resource that explains more than 800 topics within the foundations of economics macroeconomics microeconomics and global economics all presented in an easy to read format As the global economy becomes increasingly complex interconnected and therefore relevant to each individual in every country it becomes more important to be economically literate to gain an understanding of how things work beyond the microcosm of the economic needs of a single individual or family unit This expansive reference set serves to establish basic economic literacy of students and researchers providing more than 800 objective and factually driven entries on all the major themes and topics in economics Written by leading scholars and practitioners the set provides readers with a framework for understanding economics as mentioned and debated in the public forum and media Each of the volumes includes coverage of important events throughout economic history biographies of the major economists who have shaped the world of economics and highlights of the legislative acts that have shaped the U S economy throughout history The

extensive explanations of major economic concepts combined with selected key historical primary source documents and a glossary will endow readers with a fuller comprehension of our economic world

Real-World Decision Making Morris Altman, 2015-06-23 The first and only encyclopedia to focus on the economic and financial behaviors of consumers investors and organizations including an exploration of how people make good and bad economic decisions Traditional economic theories speculate how and when people should spend money But consumers don't always behave as expected and often adopt strategies that might appear unorthodox yet are at times more effective than the rule prescribed by conventional wisdom This groundbreaking text examines the ways in which people make financial decisions whether it is because they are smart but atypical in their choices or just irrational decision makers A leading authority on behavioral economics Morris Altman and more than 150 expert contributors delve into key concepts in behavioral economics economic psychology behavioral finance neuroeconomics experimental economics and institutional economics to help inform economic models based on reality not theory Through 250 informative entries the book explores various aspects of the subject including decision making economic analysis and public policy In addition to introducing concepts to readers new to the subject the book sheds light on more advanced financial topics in a manner that is objective comprehensive and accessible

The Theory of Economic Personality Taner Güney, 2023-12-19 Do individuals have an economic personality Is there a model for real life human economic behavior Can real life economic behaviors be predicted This book identifies the theory of economic personality Economic personality leads an individual to exhibit predictable behaviors without the need to be rational in cases of uncertainty So this book argues that the individual is not rational what is rational however is the systematic repetition of behaviors dictated by people's economic personalities

Economic Psychology Erich Kirchler, Erik Hoelzl, 2018 Written by two leading psychologists this timely publication is the only up to date English language textbook on economic psychology Focused on application it is an essential resource for advanced undergraduate and postgraduate courses on economic psychology behavioural economics and social psychology in both business and psychology departments

Getting Health Economics into Practice David Kernick, 2018-08-11 Fifty years ago medicine was straightforward Doctors had limited therapeutic options and patients did as they were told Today an array of medial interventions is putting increasing pressure on limited resources patients are questioning everything and doctors are uncertain of their role Health economists hoped to offer important insights to aid decision making but their technical frameworks bore little resemblance to the practical requirements of end users Now this book presents the concepts and insights that health economics has to offer in a way that is accessible to every healthcare decision maker Getting Health Economics into Practice is for all those who are involved in the planning commissioning and delivery of healthcare It illuminates the practical value that the concepts and principles of health economics can offer decision makers at all levels Comprehensive and extensive it is the first such book to be edited by a clinician rather than a health economist with contributions from an expert panel of specialists This approach ensures it is

accessible and useful in the everyday work of health professionals It is relevant for all healthcare sectors in particular for Primary Care Trusts and is essential reading for managers researchers and especially practitioners

Wealth and Poverty in Close Personal Relationships Susan Millns, Simone Wong, 2017-07-14 At a time of global and domestic economic crisis the financial aspects of domestic and familial relationships are more important and more strained than ever before The focus of this book is on the distribution of wealth and poverty in traditional and non traditional familial relationships The volume takes an interdisciplinary approach to explore the way in which money matters are structured and governed within close personal relationships and the extent to which they have an impact on the nature and economic dynamics of relationships As such the key areas of investigation are the extent to which participation in the labour market unpaid caregiving inheritance pensions and welfare reform have an impact on familial relationships The authors also explore governmental and legal responses by investigating the privileging of certain types of domestic relationships through fiscal and non fiscal measures and the differential provision on relationship breakdown The impact of budget and welfare cuts is also examined for their effect on equality in domestic relationships

Physical Limits to Economic Growth Roberto Burlando, Angelo Tartaglia, 2017-12-22 The debate on the physical limits and constraints to the economic growth of globalized society is now widespread This book explores the physical and economic aspects of the conflict between humans with their thoughtless focus on growth through material production and environmental constraints In the context of the looming shortage of material resources and the latest science on climate change *Physical Limits to Economic Growth* offers new insights which provide a broad and comprehensive picture of the conflict between humans and environmental constraints The authors approach goes beyond the boundaries of specialized disciplines to explore climate change resource depletion technical innovation and the interactions between these within the socio economic institutional systems we live in This volume looks at opportunities for rethinking these systems if we moved away from fossil fuel dependence while considering the status of current mainstream economic thinking around this subject *Physical Limits to Economic Growth* provides a genuine interdisciplinary examination of the physical limits to economic growth It will be of interest to both students and academics in various disciplines in the areas of natural sciences climate change and economics

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such things as material possessions money and the economy The editor Robert Ranyard a noted expert on economic psychology presents a life span developmental approach from childhood to old age He also reviews the important societal issues such as charitable giving and economic sustainability This vital resource Reviews the economic psychology in everyday life including financial behaviour such as saving and tax paying and matters such as entrepreneurial activity Offers an introduction to the field and traces the emergence of the discipline from Adam Smith to George Katona and Herbert Simon Includes information on societal issues such as charitable giving and pro environmental behaviour Considers broader perspectives on economic psychology life span psychological development from childhood to old age Written for students of psychology Economic Psychology reviews the most important information on contemporary economic psychology with a focus on individual and household economic decision making ranging widely across financial matters such as borrowing and saving and economic activities such as buying trading and working

The Pursuit of Happiness and the Traditions of Wisdom

Vincenzo Giorgino,2014-03-20 This book presents a discussion of happiness that takes the shape of a dialogue between contemplative knowledge and practice or the wisdom traditions and the social sciences It examines the different definitions of happiness in relation to wisdom traditions and the impact of these traditions on current research It explores topics such as the pursuit of a good life the pursuit of eudaimonia and the meaning of economic and social suffering from the perspective of the social sciences It further discusses how the social sciences can meet people s aspirations towards a world of higher well being in our time and what the future challenges are The book includes both theoretical and empirical contributions on the matter and opens up a new line of transdisciplinary research Overcoming barriers between disciplines and fields of knowledge the book presents a beneficial cross fertilization to achieve a wiser model of man

The Inner World of Money

Marty Martin,2012-04-25 Unlike most guidebooks for improving personal finances this breakthrough work helps readers defeat the often debilitating anxieties over money that can affect financial decision making For more than a decade psychologist and business professor Marty Martin has helped hundreds of people around the globe overcome the psychological barriers to developing a healthier relationship with their money With *The Inner World of Money Taking Control of Your Financial Decisions and Behaviors* Martin puts his practical proven tools for effective earning saving spending and investing in your hands Bookstores are full of titles on improving personal finances but none focus on the often debilitating worries that can lead to poor money habits *The Inner World of Money* addresses those worries head on with time tested strategies for dealing with bill paying personal debt splurge spending investment and household budgets Going beyond simply explaining bonds stocks CDs and mutual funds Martin provides genuine life changing support based on the latest advances in neuroeconomics evolutionary psychology positive psychology happiness studies sustainability socially responsible investing and behavioral finance an emerging science combining the best of finance and psychology

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Sustainability Curriculum John Blewitt,Cedric Cullingford,2013-06-17 The links between education and sustainable

development are deepening although subject to much controversy and debate The success of the sustainability discourse depends both on the pedagogic and research functions of higher education Similarly for higher education itself to remain relevant and engaged it faces pressure not only to integrate the insights and lessons drawn from the perspective of sustainable development but also to be responsive to scrutiny of its own practices in relation to sustainability Among professionals in higher education sustainable development has its supporters and detractors It is embraced by some individuals and departments while being perceived by others as a threat to the coherence of particular disciplines Although it is not currently an academic discipline in its own right increasing public and professional familiarity with the term and the increasing urgency of global calls for the implementation of sustainable development mean that this is rapidly changing This volume analyses the impact of the concepts and practices of sustainability and sustainable development on various academic disciplines institutional practices fields of study and methods of enquiry The contributors drawn from a wide range of disciplines perspectives educational levels and institutional contexts examine the purpose of the modern university and the nature of sustainable education which includes exploring links to social movements for sustainability projects curriculum change culture and biodiversity values relating to gender equality and global responsibility and case studies on the transformation or otherwise of some specific disciplines *Complexity and Evolution* David S. Wilson, Alan

Kirman, 2016-08-19 An exploration of how approaches that draw on evolutionary theory and complexity science can advance our understanding of economics Two widely heralded yet contested approaches to economics have emerged in recent years one emphasizes evolutionary theory in terms of individuals and institutions the other views economies as complex adaptive systems In this book leading scholars examine these two bodies of theory exploring their possible impact on economics Relevant concepts from evolutionary theory drawn on by the contributors include the distinction between proximate and ultimate causation multilevel selection cultural change as an evolutionary process and human psychology as a product of gene culture coevolution Applicable ideas from complexity theory include self organization fractals chaos theory sensitive dependence basins of attraction and path dependence The contributors discuss a synthesis of complexity and evolutionary approaches and the challenges that emerge Focusing on evolutionary behavioral economics and the evolution of institutions they offer practical applications and point to avenues for future research Contributors Robert Axtell Jenna Bednar Eric D Beinhocker Adrian V Bell Terence C Burnham Julia Chelen David Colander Iain D Couzin Thomas E Currie Joshua M Epstein Daniel Fricke Herbert Gintis Paul W Glimcher John Gowdy Thorsten Hens Michael E Hochberg Alan Kirman Robert Kurzban Leonhard Lades Stephen E G Lea John E Mayfield Mariana Mazzucato Kevin McCabe John F Padgett Scott E Page Karthik Panchanathan Peter J Richerson Peter Schuster Georg Schwesinger Rajiv Sethi Enrico Spolaore Sven Steinmo Miriam Teschl Peter Turchin Jeroen C J M van den Bergh Sander E van der Leeuw Romain Wacziarg John J Wallis David S Wilson Ulrich Witt **Striving to Save** Margaret Sherrard Sherraden, Amanda Moore McBride, 2010-02-08 The struggles of low income

families trying to build savings accounts

Clare Market Review ,1913

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