

Improve Your **Sales** Skills



Effective Selling A Short Course For Professionals

DP Hallahan



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good business plan is both a statement of where you re going and how you will get there This book provides a step by step
process for developing and writing a dynamic business plan that will serve you your business and your financial backers

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days in the muscle car era in this stunning new volume covering the popular and powerful Cobra Jets Ford's Total Performance racing program in the early 1960s was the first stone turned in the task of repurposing its image to the youth market The introduction of the Mustang increased that exponentially but even in 289 Hi Po form it was no match for the Pontiac GTO or other muscle cars Neither was the 1966 Fairlane GT or subsequent 390 Mustang the following year But when the 428 Cobra Jet Mustang debuted at Pomona for the NHRA Winternationals in 1968 that image evolved from wholesome to fearsome Cobra Jet Mustangs downed all comers and took the vaunted Super Stock Eliminator crown while introducing a new weapon under the hood to serve as fair warning to what was to be uncoiled at the stoplight By the next model year with the revolutionary shaker hood on Cobra Jet equipped Mach Is and the striking snake adorning the sheet metal of the midsize Cobra Ford's image makeover was complete The demise of the muscle car era didn't signify the end of the Cobra Jet as Ford continued the performance reign with the 351 Cobra Jet The legacy left by Mustang Cougar Torino Cyclone and Ranchero 428 429 and 351 Cobra Jet powered vehicles is indelible Mustang Monthly editor Rob Kinnan and muscle car expert Diego Rosenberg bring this history back to life in an all encompassing book that is the first to specifically feature all Cobra Jet cars including the purpose built drag cars of today Cobra Jet The History of Ford's Greatest High Performance Cars will hypnotize you as the first and complete history of Ford's most famous engines during the era's peak Gas Appliance Merchandising,1937

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