

EFFECTIVE BUSINESS LETTER

123 Main Street
Reading, Pennsylvania 19604

January 1, 2012

Mr. Robert M. Jones
Manager of College Relations
XYZ Company
123 South Street
Reading, Pennsylvania 19604

Dear Mr. Jones:

My experience in marketing has prompted me to respond to your vacancy for a marketing representative as listed with the Experiential Learning and Career Development Center at Albright College. The XYZ Company has an excellent reputation for product quality as noted in the recent issue of The Journal of Marketing and I wish to be affiliated with a company with such high standards.

To be successful in marketing one must first understand a potential customer's needs. To accomplish this one must have excellent interpersonal and active communication skills. My experiences as a volunteer promoting our student radio station to local advertisers can help attest to my capabilities to successfully market XYZ's products. As a member of the campus center board, I successfully promoted a number of campus events which resulted in a positive financial statement at the end of the year.

Written communication can only tell you so much about my motivation and qualifications. I look forward to the opportunity to discuss my background with you in greater detail. Thank you for your consideration.

Sincerely,

Alan Albright

Enclosure

Effective Business Correspondence

Scott C. Dulebohn



Effective Business Correspondence:

Effective Business Correspondence Joel P. Bowman, Bernadine P. Branchaw, 1979 A Manual of Effective Business Correspondence Honesto F. Farol, 1987 **Effective Business Letters** Edward Hall Gardner, 1916 Effective Business Correspondence Robert Ray Aurner, 1933 Business Correspondence with Style Jessie S. Barrot, 2018 *Business Correspondence* Burt Clifford Bean, 1909 **International Business Correspondence** Sinee Sankrusme, 2017-03-13

International business correspondence is not simply writing or information exchange. It is something that you want others to know about you to know about your business and the way you deal with business transactions. It is by the way you create your letter that your reader can identify whether you are friendly, rude, or you just simply want to do business. Your letter shows your attitude. This is one reason why it is important to consider your way of writing: write professionally and with courtesy. Success of business transactions is not only dependent on your ability to talk and communicate verbally but also the way you communicate in letters. How important is learning the proper way of writing business letters? This book will help you to improve your written communication by guiding you through the steps and guidelines of making an effective letter. Aside from that, you will learn to see that planning is important. Gathering information and doing some research will help you. As you go through answers to complaints, it will save you to make adjustments; it is important and friendly to reply to inquiries; it is good to be precise in your quotations; it is proper to acknowledge placed orders or acknowledge payment; it is worth to check all outgoing orders for shipment and delivery; it is important to have an insurance policy; it is tedious to deal internationally without bank transactions; and it is by connection that you can increase your sales. You need to connect to your customers and readers in order to build a good working relationship. If you are able to establish a good relationship, they will value you as their business partners. Skills in creating business letters are important for the success of your business. Business letter writing skills will also boost your confidence as a businessman and will help in boosting your business as well. This book aims to help students to develop their skills and confidence in writing international business letters. It can also serve as a reference for students at college and university levels.

Effective Business Letters Edward Hall Gardner, 1915 Effective Letter Writing & Business Correspondence Sura College of Competition, 1988 Effective Business Letters, Their Requirements and Preparation, with Specific Directions for the Various Types of Letters Commonly Used in Business Edward Hall Gardner, 1919 Effective business letters Edward Hall Gardner, 1928 **The Right Way to Write** Rupert Morris, 1999

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Business Correspondence Volume 1 provides instruction on effective business communication. This comprehensive guide from 1911 covers various aspects of letter writing including structure, tone, and style. Focusing on practical application, the book uses examples of model letters for different business scenarios. A valuable resource for students and professionals, Business Correspondence emphasizes clarity

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Correspondence, Principle and Practice Harvey Lee Marcoux,1929 **How to Write Effective and Professional Business Letters in a Global Context** Dueep Jyot Singh,John Davidson,2018-03-26 Table of Contents Introduction Letter Writing Etiquette Clarity of Communication Keep It Brief KIB Tips Before You Send Your Letter Check for Accuracy Proper Spelling aka English as is Spiked Careful about the Titles Correcting your boss s Grammar Tone of Your Business Letter I Am

so Angry Capital Letters Punctuation and Typos How to Address Letters Salutations Conclusion Native English speakers Author Bio Publisher Introduction When I was studying at the local management college more than 3 decades ago one of our professors told us students You may become senior ranking managers as you get promoted to higher ranks in your jobs but if you do not know how to write an impressive businesslike and thoroughly professional business letter you are going to go nowhere on the ladder to the top Many of us coughed rather sheepishly because according to us we were already managers in our minds eye and we had a secretary to take our dictation shorthand and rightly business letter for us Naturally we woke up to reality soon after when we began to work on our different jobs and often we had to take care of the correspondence ourselves Some of the letters were too confidential to be handed over to the office typing pool This was way back in the late eighties and early nineties when letters were still written by hand and sent by mail We did not know that within the next 15 years the whole world would be tied up with an electronic network and correspondence would be done by tapping on a keyboard on a desktop screen Also this book is not restricted to letter writing to people in your own country or area In this millennial world today your job is to expand your horizons and that is why this book is going to tell you all about writing letters in a global context Also you are going to be told something about cultures and traditions and business environments of other lands and people which may look strange to you but that is the way business writing has been done for millenniums according to their culture standard of literacy and society Many people who are not quite well versed with office etiquette are under the impression that letter writing is something not very important because after all you are messaging your clients or you have one stereotyped format which you send out as acknowledgment for every email sent to your company with a paragraph telling the client that he is going to be contacted by somebody in the next 12 24 hours and thank you for getting in touch with us The mail of course has a do not reply address on top You may think that this is a pretty nifty and modern way of tracking your correspondence but in many parts of the world where business dealings and environments are still pretty old fashioned a well written letter is quite impressive especially when the receiver makes his first impression on your correspondence especially when it is a first time letter to his company I remember way back in 87 when I was at university in a comparatively small town and went to the market to buy some handmade traditional shoes for which that particular town was famous all over the country They did not speaking English there

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