

# *The* GREAT PERSUADER

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*The Biography of  
Collis P. Huntington*

*By* DAVID  
LAVENDER



# Great Persuader Collis P Huntington

**William Deverell**



## **Great Persuader Collis P Huntington:**

*The Great Persuader* David Lavender, 1970 *The Great Persuader* is the biography of a robber baron the greatest railroad mogul of them all Collis P Huntington the Sacramento California storekeeper who along with Leland Stanford and Mark Hopkins parlayed 1 500 into America's first continental railroad It is an almost unbelievable story of a high dream of fortune realized through highhanded practices an adventure which left the national treasury poorer by millions of swindled dollars and America itself richer by a national railroad system which contributed greatly to the country's westward expansion How did Huntington operate What were his methods Was he corrupt These are questions that were previously unanswered but thanks to the cooperation of the Huntington family who supplied Mr Lavender with material that had never before been made public Lavender shows just how Collis P Huntington operated and it was definitely outside the law although well inside the prevailing morality of his time This book shows his complicated dealings with Sanford Hopkins how he bested such tycoons as Thomas A Scott John C Durrant Oliver Ames and Jay Gould how Huntington accumulated the great fortune which was the legacy to his family and how his great railroad network was to prove an unparalleled legacy to all Americans *The Great Persuader* is a powerful story of a remarkable man whose singleness of purpose and ruthless manipulation of men and money propelled the great enterprise forward against all odds

Civil War Barons Jeffry D. Wert, 2018-11-06 Before the robber barons there were Civil War barons a remarkable yet largely unknown group of men whose contributions won the war and shaped America's future The Civil War woke a sleeping giant in America creating unprecedented industrial growth that not only supported the struggle but reshaped the nation Energized by the country's dormant potential and wealth of natural resources individuals of vision organizational talent and capital took advantage of the opportunity that war provided Their innovations sustained Union troops affected military strategy and tactics and made the killing fields even deadlier Their ranks included men such as John Deere whose plows helped feed large armies Gail Borden whose condensed milk nourished the Union army The Studebaker Brothers whose wagons moved war supplies from home front to war front Robert Parrott whose rifled cannon was deployed on countless battlefields and many others Individually these men came to dominate industry and amass great wealth and power collectively they helped save the Union and refashion the economic fabric of a nation Utilizing extensive research in manuscript collections company records and contemporary newspapers historian Jeffry D Wert casts a revealing light on the individuals most responsible for bringing the United States into the modern age

*No Duty to Retreat* Richard Maxwell Brown, 1994 In 1865 Wild Bill Hickok killed Dave Tutt in a Missouri public square in the West's first notable walkdown One hundred and twenty nine years later Bernard Goetz shot four threatening young men in a New York subway car Apart from gunfire what do the two events have in common Goetz writes Richard Maxwell Brown was acquitted of wrongdoing in the spirit of a uniquely American view of self defense a view forged in frontier gunfights like Hickok's When faced with a deadly threat we have the right to stand our ground and fight We have no duty to retreat

*Sunset Limited* Richard J. Orsi, 2005-05-16 The only major U S railroad to be operated by westerners and the only railroad built from west to east the Southern Pacific acquired a unique history and character It also acquired a reputation especially in California as a railroad that people loved to hate This magisterial history tells the full story of the Southern Pacific for the first time shattering myths about the company that have prevailed to this day A landmark account *Sunset Limited* explores the railroad s development and influence especially as it affected land settlement agriculture water policy and the environment and offers a new perspective on the tremendous often surprising role the company played in shaping the American West Based on his unprecedented and extensive research into the company s historical archives Richard Orsi finds that contrary to conventional understanding the Southern Pacific Company identified its corporate well being with population growth and social and economic development in the railroad s hinterland As he traces the complex and shifting intersections between corporate and public interest Orsi documents the railroad s little known promotion of land distribution small scale farming scientific agriculture and less wasteful environmental practices and policies including water conservation and wilderness and recreational parklands preservation Meticulously researched lucidly written and judiciously balanced *Sunset Limited* opens a new window onto the American West in a crucial phase of its development and will forever change our perceptions of one of the largest and most important western corporations in the late nineteenth and early twentieth centuries

[Rush for Riches](#) J. S. Holliday, 1999 Traces the history of the California Gold Rush from 1849 through 1884 when a court decision forced the shut down of the hydraulic mining operations bringing decades of careless freedom to an end

**Events that Changed the Course of History: The Story of the Transcontinental Railway 150 Years Later**

Anyone Pierucci , 2020-01-14 In the 21st century it s easy to get from New York to California take a road trip board a plane or hop on a train you ll be there in no time The continental United States is separated by mere hours But back in the 19th century a journey from New York to California required voyaging around the entire continent by sea in disease and vermin infested ships or trekking across great stretches of unknown wilderness by covered wagon a perilous journey that could take up to a year But the completion of the transcontinental railroad in 1869 changed everything Travel was no longer relegated to the very rich or the very courageous The average American could now make the coast to coast expedition in a matter of days for less than 150 It may seem like a railroad that spanned the massive continent was an obvious solution but it wasn t as simple as just laying some tracks Such a feat was a high risk business venture that most couldn t envision ever being completed The transcontinental railway was possible because of dreamers like Asa Whitney and Theodore Judah the cutthroat businessmen who invested monetarily and the millions of laborers who invested their own blood sweat and tears into an unimaginably immense and momentous display of human ingenuity

**Events That Changed the Course of History The Story of the Transcontinental Railway 150 Years Later** follows the transcontinental railway s history from the creation of the Central Pacific and Union Pacific companies and the backroom dealing that made them possible to the Credit Mobilier

scandal and strikes on the front lines that threatened to upend the entire project The transcontinental railway changed the course of history setting us on a path to expansion that opened the door to the West like never before Take a journey and learn more about the unimaginably immense and momentous display of human ingenuity that forever changed American life

**Gold Rush Stories** Gary Noy, 2017-05-01 From the author of Hellacious California deeply human stories of the California Gold Rush generation full of brutality tragedy humor and prosperity In less than ten years more than 300 000 people made the journey to California some from as far away as Chile and China Many of them were dreamers seeking a better life like Mifflin Wistar Gibbs who eventually became the first African American judge and Eliza Farnham an early feminist who founded California's first association to advocate for women's civil rights Still others were eccentrics perhaps none more so than San Francisco's self-styled king Norton I Emperor of the United States As Gold Rush Stories relates the social tumult of the world rushing in so too does it unearth the environmental consequences of the influx including the destructive flood of yellow ooze known as slickens produced by the widespread and relentless practice of hydraulic mining In the hands of a native son of the Sierra these stories and dozens more reveal the surprising and untold complexities of the Gold Rush Seamlessly fuses academic rigor original reporting and emotional intensity into one meditation on an era If the task of the historian is to be faithful to lost truths then Noy's latest exploration succeeds on every level and does so in a way that will keep readers wanting to dig deeper into the past Scott Thomas Anderson Sierra Lodestar An original and lively look at all the usual suspects plus bears weather women Joaquin disappointment and dissipation Exhaustively researched and highly entertaining JoAnn Levy author of They Saw the Elephant Women in the California Gold Rush

**The Elusive Eden** Richard B. Rice, William A. Bullough, Richard J. Orsi, Mary Ann Irwin, Michael F. Magliari, Cecilia M. Tsu, 2019-09-13 California is a region of rich geographic and human diversity The Elusive Eden charts the historical development of California beginning with landscape and climate and the development of Native cultures and continues through the election of Governor Gavin Newsom It portrays a land of remarkable richness and complexity settled by waves of people with diverse cultures from around the world Now in its fifth edition this up to date text provides an authoritative original and balanced survey of California history incorporating the latest scholarship Coverage includes new material on political upheavals the global banking crisis changes in education and the economy and California's shifting demographic profile This edition of The Elusive Eden features expanded coverage of gender class race and ethnicity giving voice to the diverse individuals and groups who have shaped California With its continued emphasis on geography and environment the text also gives attention to regional issues moving from the metropolitan areas to the state's rural and desert areas Lively and readable The Elusive Eden is organized in ten parts Each chronological section begins with an in depth narrative chapter that spotlights an individual or group at a critical moment of historical change bringing California history to life

**American Disruptor** Roland De Wolk, 2021-04-13 The rags to riches story of Silicon Valley's original disruptor American Disruptor is the untold

story of Leland Stanford from his birth in a backwoods bar to the founding of the world class university that became and remains the nucleus of Silicon Valley The life of this robber baron politician and historic influencer is the astonishing tale of how one supremely ambitious man became this country s original disruptor reshaping industry and engineering one of the greatest raids on the public treasury for America s transcontinental railroad all while living more opulently than maharajas kings and emperors It is also the saga of how Stanford once a serial failure overcame all obstacles to become one of America s most powerful and wealthiest men using his high elective office to enrich himself before losing the one thing that mattered most to him his only child and son Scandal and intrigue would follow Stanford through his life and even after his death when his widow was murdered in a Honolulu hotel a crime quickly covered up by the almost stillborn university she had saved Richly detailed and deeply researched *American Disruptor* restores Leland Stanford s rightful place as a revolutionary force and architect of modern America

*Railroaded: The Transcontinentals and the Making of Modern America* Richard White, 2011-05-31 A Finalist for the Pulitzer Prize A powerful book crowded with telling details and shrewd observations Michael Kazin New York Times Book Review The transcontinental railroads were the first corporate behemoths Their attempts to generate profits from proliferating debt sparked devastating economic panics Their dependence on public largesse drew them into the corridors of power initiating new forms of corruption Their operations rearranged space and time remade the landscape of the West and opened new ways of life and work Their discriminatory rates sparked a new antimonopoly politics The transcontinentals were pivotal actors in the making of modern America but the triumphal myths of the golden spike Robber Barons larger than life and an innovative capitalism all die here Instead we have a new vision of the Gilded Age often darkly funny that shows history to be rooted in failure as well as success

*Pacific Eldorado* Thomas J. Osborne, 2019-11-05 The fully revised second edition of the bestselling textbook an original interpretation of the entire span of California history The rich history of California can best be told through its connection with the Pacific Basin From the geological origins of the land and its earliest seafaring inhabitants to current economic trade relationships and remarkably diverse cultural influences the factors that continue to shape the Golden State are inseparably linked to the vast ocean to its west *Pacific Eldorado* is a comprehensive exploration of the entire sweep of California s past in relation to the maritime world of the Pacific Basin Offering a bold and original interpretation of the history of the region prominent historian Thomas J Osborne enables readers to view the state s development through a Pacific focused lens Now in its second edition this acclaimed textbook reflects new scholarship places greater emphasis on environmental topics and examines recent California history Designed to help students think critically about commonly held ideas the author challenges conventional views such as those of pre Gold Rush California confronts the traditional Atlantic centric approach to American history and presents a new analytic framework for studying the state s past The text enables students to understand the evolution of California from the time of prehistoric Asian seafarers to the state s present day position as the nation s wealthiest and most populous state

Rigorous yet accessible this text Explores a Greater California history that extends beyond geographic borders Offers new expanded and revised coverage of plate tectonics the citriculture boom of the late 1800s the environmental history of California and more Features Pacific Profiles brief chronicles of notable figures who have made an impact on the state s history Has a new feature Transpacific Connections that illustrates further the fascinating ties between California and the Pacific World for example comparing the California gold rush to the contemporaneous New Zealand gold rush and indicating the connections between the two Supports a Pacific centric approach with compelling examples such as the building of the transcontinental railroad to increase the China trade Includes new and updated photographs illustrations maps references and reading suggestions Already adopted by a wide range of institutions the new edition of Pacific Eldorado A History of Greater California continues to be an essential resource for students and instructors in California history courses as well as those required to pass exams on California history and government to obtain California teaching credentials

From the River to the Sea John Sedgwick, 2021-06-01 Riveting A great read full of colorful characters and outrageous confrontations back when the west was still wild George R R Martin A propulsive and panoramic history of one of the most dramatic stories never told the greatest railroad war of all time fought by the daring leaders of the Santa Fe and the Rio Grande to seize control and create the American West It is difficult to imagine now but for all its gorgeous scenery the American West might have been barren tundra as far as most Americans knew well into the 19th century While the West was advertised as a paradise on earth to citizens in the East and Midwest many believed the journey too hazardous to be worthwhile until 1869 when the first transcontinental railroad changed the face of transportation Railroad companies soon became the rulers of western expansion choosing routes creating brand new railroad towns and building up remote settlements like Santa Fe Albuquerque San Diego and El Paso into proper cities But thinning federal grants left the routes incomplete an opportunity that two brash new railroad men armed with private investments and determination to build an empire across the Southwest clear to the Pacific soon seized leading to the greatest railroad war in American history In From the River to the Sea bestselling author John Sedgwick recounts in vivid and thrilling detail the decade long fight between General William J Palmer the Civil War hero leading the little family of his Rio Grande and William Barstow Strong the hard nosed manager of the corporate minded Santa Fe What begins as an accidental rivalry when the two lines cross in Colorado soon evolves into an all out battle as each man tries to outdo the other claiming exclusive routes through mountains narrow passes and the richest silver mines in the world enlisting private armies to protect their land and lawyers to find loopholes dispatching spies to gain information and even using the power of the press and incurring the wrath of the God like Robber Baron Jay Gould to emerge victorious By the end of the century one man will fade into anonymity and disgrace The other will achieve unparalleled success and in the process transform a sleepy backwater of thirty thousand called Los Angeles into a booming metropolis that will forever change the United States Filled with colorful characters and high drama told at the speed of a

locomotive From the River to the Sea is an unforgettable piece of American history that seems to demand a big screen treatment The New Yorker      The Spanish Craze Richard L. Kagan,2019-03 The Spanish Craze is the compelling story of the centuries long U S fascination with the history literature art culture and architecture of Spain Richard L Kagan offers a stunningly revisionist understanding of the origins of hispanidad in America tracing its origins from the early republic to the New Deal As Spanish power and influence waned in the Atlantic World by the eighteenth century her rivals created the Black Legend which promoted an image of Spain as a dead and lost civilization rife with innate cruelty and cultural and religious backwardness The Black Legend and its ambivalences influenced Americans throughout the nineteenth century reaching a high pitch in the Spanish American War of 1898 However the Black Legend retreated soon thereafter and Spanish culture and heritage became attractive to Americans for its perceived authenticity and antimodernism Although the Spanish craze infected regions where the Spanish New World presence was most felt California the American Southwest Texas and Florida there were also early quite serious flare ups of the craze in Chicago New York and New England Kagan revisits early interest in Hispanism among elites such as the Boston book dealer Obadiah Rich a specialist in the early history of the Americas and the writers Washington Irving and Henry Wadsworth Longfellow He also considers later enthusiasts such as Angeleno Charles Lummis and the many writers artists and architects of the modern Spanish Colonial Revival in the United States in the late nineteenth and early twentieth centuries Spain s political and cultural elites understood that the promotion of Spanish culture in the United States and the Western Hemisphere in general would help overcome imperial defeats while uniting Spaniards and those of Spanish descent into a singular raza whose shared characteristics and interests transcended national boundaries With elegant prose and verve The Spanish Craze spans centuries and provides a captivating glimpse into distinct facets of Hispanism in monuments buildings and private homes the visual performing and cinematic arts and the literature travel journals and letters of its enthusiasts in the United States      **The Battle for the Souls of Black Folk** Thomas Aiello,2016-05-23 In the 20 years between 1895 and 1915 two key leaders Booker T Washington and W E B Du Bois shaped the struggle for African American rights This book examines the impact of their fierce debate on America s response to Jim Crow and positions on civil rights throughout the 20th century and evaluates the legacies of these two individuals even today The debate between W E B Du Bois and Booker T Washington on how to further social and economic progress for African Americans lasted 20 years from 1895 to Washington s death in 1915 Their ongoing conversation evolved over time becoming fiercer and more personal as the years progressed But despite its complexities and steadily accumulating bitterness it was still at its heart a conversation an impassioned contest at the turn of the century to capture the souls of black folk This book focuses on the conversation between Washington and Du Bois in order to fully examine its contours It serves as both a document reader and an authored text that enables readers to perceive how the back and forth between these two individuals produced a cacophony of ideas that made it anything but a bipolar debate even though their expressed



differences would ultimately shape the two dominant strains of activist strategy The numerous chapters on specific topics and historical events follow a preface that presents an overview of both the conflict and its historiographical treatment evaluates the legacies of both Washington and Du Bois emphasizing the trajectories of their theories beyond 1915 and provides an explanation of the unique structure of the work

**Frank Norris and American Naturalism** Donald Pizer, 2018-05-30 Frank Norris is a seminal figure in the history of American literary naturalism despite the brevity of his career Frank Norris and American Naturalism brings together in one volume Donald Pizer's lifelong exploration of the naturalist's work ranging from his 1955 discussion of point of view in *The Octopus* to his 2010 essay on the thematic unity of that novel The essays in *Frank Norris and American Naturalism* as a whole seek to demonstrate both the coherence of Norris's thought and his contribution toward the establishment of a specific form of naturalism in America The collection's principal focus is Norris's most enduring works the novels *McTeague* and *The Octopus* though his other fiction and literary criticism are also discussed

**Taming the Elephant** John F. Burns, 2003-04-30 The final of four volumes in the California History Sesquicentennial Series this text compiles original essays which treat the consequential role of post Gold Rush California government politics and law in the building of a dynamic state with lasting impact to the present day

Railroad Crossing William Deverell, 1994 Deverell's book will immediately become the one to reckon with in the future historiography of the railroad in California R Hal Williams Southern Methodist University

*The Evolution of Political Protest and the Workingmen's Party of California* Neil L. Shumsky, 1991 Neil Larry Shumsky's examination of the July 1877 San Francisco riots and the subsequent development of the Workingmen's Party of California brings together two previously unlinked phenomena the crowd and the political party In Europe the crowd had long been used as a form of protest by people without access to more formal political processes and institutions But in San Francisco in 1877 European immigrants incensed by what they perceived as a government business conspiracy to deny them opportunity by employing Chinese immigrants at much lower wages found that forming a crowd and rioting led not to recognition and negotiation but to the use of overwhelming force to crush them City officials and civic leaders demanded that the rioters use party politics not the mob to vent their anger and dissatisfaction these officials believed that the recent development of democratic political ideologies now gave everyone access to formal political institutions Crowd behavior and the personal and property damage it resulted in was no longer necessary and would not be tolerated The rioters however did not know how to use party politics To learn they begin to join the Workingmen's Party of California which Shumsky demonstrates possessed the characteristics of a crowd while employing the tactics of a party The WPC served as a transitional stage teaching people how to establish formal organizations and behave institutionally Overturning previous assertions that the party's anti Chinese position provided the major lure for new members Shumsky shows that many other budding parties political organizing the use of petitions and the use of the vote drew the Europeans In the end they learned to use democratic institutions to replace crowd violence BOOK

JACKET Title Summary field provided by Blackwell North America Inc All Rights Reserved      *A Connected Metropolis*  
Maxwell Johnson, 2023-07 In *A Connected Metropolis* Maxwell Johnson describes Los Angeles's rise in the early twentieth century as catalyzed by a series of upper class debates about the city's connections to the outside world By focusing on specific moments in the city's development when tensions over Los Angeles's connections or lack thereof emerged Johnson ties each movement to two or three contemporary figures who influenced the debates at hand The elites' previous efforts to secure nationwide and global connections for Los Angeles were wildly successful following World War II As a result the city became a landing spot for African American migrants Cambodian and Laotian refugees and Mexican and Central American immigrants Johnson argues that the city's history is more defined by external relationships than previously understood and those relationships have given the history of the city more continuity than originally recognized At the turn of the twentieth century the politics of connection revolved around initiatives to tie Los Angeles to other places both tangibly and metaphorically Elites built tangible connections to secure among other things the water that irrigated the citrus farms of Los Angeles the capital that propelled its businesses and the people who migrated from the Midwest to buy its houses To build metaphorical connections that located the city amid transcontinental and trans Pacific movements elites themselves often transcended nearby borders and pursued connections at will Los Angeles stood as a focal point for elite ambitions a place with a more ambivalent relationship to external connections The true story of Los Angeles's rise lies in the spectacular visions and rambunctious activism of a group of elite men dedicated to transforming a remote frontier town into a global metropolis      Gold Rush Capitalists Mark A. Eifler, 2002 Examines the interaction of capitalism and community in the founding of the gold rush city of Sacramento and of the clashes between miners and city founders

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