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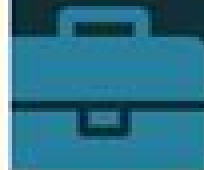
ECONOMIC IMPACT

FY 2016-17



**\$24
BILLION**

economic
impact on the
Wisconsin economy



167,000

jobs generated
and supported

\$1.1 BILLION

in local and state taxes generated



75%

of economic benefits generated
by UW System activities went
directly to the private sector



**\$9.3
BILLION**

in labor income
for workers and
proprietors in
the state

**\$1.5
BILLION**

annual economic
impact each to

- Real estate
- Hospitals
- Computer services



Leveraging state
investment

23:1

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passed into history individuals and organizations throughout the world advanced their listings of the most significant people and events in their respective specialties Possibly more important the turn of the clock and calendar also offered these same observers a good reason to glance into the crystal ball Presumably the past is of greatest interest to most people when it permits better understanding of the present and maybe even limited insight into the outlook In keeping with the reflective mood of the time the staff and friends of the Credit Research Center CRC at Georgetown University's McDonough School of Business noted that the beginning of the new millennium also marked the beginning of the second quarter century of the Center's existence The Center began at the Krannert Graduate School of Management at Purdue University in 1974 and moved to the McDonough School of Business at Georgetown University in 1997 The silver anniversary of its founding offered the occasion for creating more than another listing of significant past accomplishments and milestones Rather it offered the opportunity and indeed a mandate for CRC as an academic research center to undertake a retrospective and future look into the status of research questions pertaining to consumer credit markets For this reason the Center organized a research conference which was held in Washington D C *The Economic and Social Impact of Electronic Commerce Preliminary Findings and Research Agenda* OECD,1999-02-09 This book provides a ground breaking assessment of the economic and social impacts of electronic commerce and its effects on jobs by drawing on existing qualitative and quantitative evidence

Top Telemarketing Techniques Ellen Bendremer,2003-05-19 Top Telemarketing Techniques is an information packed resource for all sales professionals It offers expert insight and proven strategies for using the telephone as a powerful and effective sales tool This book offers valuable information needed to develop improve upon and fully utilize your telephone sales skills allowing you to close more sales over the telephone Telemarketing is a highly cost effective and timesaving alternative to most other forms of sales and marketing for any organization Top Telemarketing Techniques offers solutions for utilizing the telephone to close more sales and generate higher revenues If you're a salesperson manager entrepreneur or business leader this is the one sales training book you need to begin maximizing your use of the telephone in order to vastly improve sales and customer relations **Marketing Information** Michael R. Oppenheim,Wendy Diamond Mulcahy,2013-10-31 Help your patrons create effective marketing research plans with this sourcebook Marketing Information A Strategic Guide for Business and Finance Libraries identifies and describes secondary published sources of information for typical marketing questions and research projects Experts in the field offer a guided tour of the signposts and landmarks in the world of marketing information highlighting the most important features This extensive guide serves as a strategic bibliography covering over 200 printed books and serials subscription databases and free Web sites Marketing Information contains several useful features including basic bibliographic descriptions with publisher location frequency format price and URL contact information for each source listed special text boxes with practical tips techniques and short cuts an alphabetical listing of all source titles an index to subjects and sources Unlike some research guides that recommend

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