EFFECTIVE INTERNATIONAL JOINT VENTURE MANAGEMENT

THE SECOND SECON

Practical Legal Insights
for
Successful Organization
and
Implementation

Ronald Charles Wolf

Arthur James Wells

Effective International Joint Venture Management Ronald Charles Wolf, 2000-08-03 An international commercial law attourney offers an explanation of the legal theory and reality of organizing negotiating managing and protecting international joint ventures IJVs He provides examples and problem solving tips from avoiding cultural misunderstandings to International Commercial Agreements William Fox, Ylli Dautaj, 2023-12-05 Precise planning drafting and vigorous negotiation lie at the heart of every international commercial agreement But as the international business community moves toward the third decade of the twenty first century a large amount of the detail of these agreements has migrated to the Internet and has become part of electronic commerce This incomparable one volume work now in its seventh edition begins by discussing and analyzing all the basic components of international contracts regardless of whether the contracting parties are interacting face to face or dealing electronically at some distance from each other The work stands alone among contract drafting guides and has proven its enduring worth Using an established and highly practical format the book offers precise information and analysis of a wide variety of issues and forms of agreement as well as the various forms of international commercial dispute resolution. The seventh edition includes new and updated material on a large number of issues and concepts such as new developments and technical progress in electronic commerce the use of concepts of standardization i e the work of the International Organization for Standardization as a contract drafting tool new developments in artificial intelligence in contract drafting the use of cryptocurrencies as a payment device expedited arbitration early neutral evaluation and digital procedures for dispute resolution online dispute resolution including the phenomenon of the robot arbitrator and foreign direct investment investment law and investor state dispute resolution Each chapter provides numerous references to additional sources including websites journal articles and texts Materials from and citations to appropriate literature and languages other than English are included Recognizing that business executives entering into an international commercial transaction are mainly interested in drafting and negotiating an agreement that satisfies all of the parties and that will be performed as promised this superb guide will measurably assist any lawyer or business executive in planning and implementing contracts and resolving disputes even when that person is not interested in a full blown understanding of the entire landscape of international contracts Business executives who are not lawyers will find that this book gives them the understanding and perspective necessary to work effectively with legal experts Short Course in International Joint Ventures 3rd Ed., eBook Alan S. Gutterman, 2009 International Commercial Agreements and Electronic Commerce William F. Fox, 2018-03-26 Although negotiation still lies at the heart of international commercial agreements much of the detail has migrated to the Internet and has become part of electronic commerce This incomparable one volume work now in its sixth edition with its deeply informed emphasis on both the face to face and

electronic components of setting up and performing an international commercial agreement stands alone among contract drafting guides and has proven its enduring worth Following its established highly practical format the book s much appreciated precise information on a wide variety of issues including those pertaining to intellectual property alternative dispute resolution and regional differences is of course still here in this new edition There is new and updated material on such matters as the following the need for contract drafters to understand and to use the concepts of standardization i e the work of the International Organization for Standardization ISO as a contract drafting tool new developments and technical progress in e commerce new developments in artificial intelligence in contract drafting the possible use of electronic currencies such as Bitcoin as a payment device foreign direct investment special considerations inherent in drafting licensing agreements online dispute resolution including the innovations referred to as the robot arbitrator changes in the arbitration rules of major international organizations and assessment of possible future trends in international commercial arrangements Each chapter provides numerous references to additional sources including a large number of websites Materials from and citations to appropriate literature in languages other than English are also included In its recognition that a business executive entering into an international commercial transaction is mainly interested in drafting an agreement that satisfies all of the parties and that will be performed as promised this superb guide will immeasurably assist any lawyer or business executive to plan and carry out individual transactions even when that person is not interested in a full blown understanding of the entire landscape of international contracts Business executives who are not lawyers will find that this book gives them the understanding and perspective necessary to work effectively with the legal experts

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