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# **Five Keys to Productivity and Profits**

**by A. Gordon Bradt**

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# Five Keys To Productivity And Profits

**Alin Posteuca, Shigeyasu Sakamoto**



## **Five Keys To Productivity And Profits:**

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Methods Design Concept MDC The Path to Competitiveness contains two new methodologies to improving the productivity and profitability of production systems that continuously increase competitiveness Manufacturing Cost Policy Deployment MCPD and Methods Design Concept MDC Both MCPD and MDC are the result of long time synthesis and distillation being implemented successfully totally or partially in many companies The MCPD system developed by Alin Postecuc is a manufacturing cost policy aimed at continuous cost improvement through a systemic and systematic approach The MCPD is a methodology that improves the production flow driven by the need for Manufacturing Cost Improvement MCI for both existing and future products through setting targets and means to continuously improve production process productivity for each product family cost The MDC developed by Shigeyasu Sakamoto design the effective manufacturing methods using a tool of engineering steps identifying ideas for increasing productivity called KAIZENSHIRO improvable value as a target The MDC results on production methods lead to effectiveness of work measurement for performance P and to knowledge and improvement of production control and planning as utilization U in order to achieve labor target costs The combination of MCPD and MDC methodologies can provide a unique approach for the managers who are seeking new ways for increasing productivity and profitability to increase the competitive level of their manufacturing company

**Making Technology Investments Profitable** Jack M. Keen, 2011-03-31 A guide to getting the crucial business case right every time Showing professionals how to calculate the value of typical budgeting and funding requests quickly and easily Making Technology Investments Profitable Second Edition applies the Value Realization process using proven strategies that maximize the business payoff from IT projects Filled with case studies this innovative book enables managers to confidently quantify in a matter of minutes the true business value of funding a desired project New edition explains how to proactively manage the conversion of a business case s value promise to its value realization Includes dozens of new case studies on realizing maximum value from IT enabled investments from various industries and around the world New checklists and tables A dedicated Web site containing additional material case studies chat rooms and blogs on the value realization process The Second Edition provides senior executives project managers and technical staff with new insights on how to get the crucial business case right while also explaining how to proactively manage the conversion of the business case s value promise into the value reality of a completed project

**Strategic Pricing for Distributors: Tools and Rules for Building Higher Margins** Brent R. Grover, 2009

**Manufacturing Cost Policy Deployment (MCPD) Profitability Scenarios** Alin Postecuc, 2018-10-09 This book shows how to consistently obtain annual and multiannual manufacturing target profit regardless of the evolution of sales volumes increasing or decreasing using the Manufacturing Cost Policy Deployment MCPD system Managers and practitioners within the manufacturing companies will discover a practical approach within the MCPD system that will help them develop and support their long term medium term and short term profitability and productivity strategy The book presents both the basic concepts of MCPD and the key elements of transforming manufacturing companies

through MCPD system as well as supporting the consistent growth of external and internal profit by directing all systematic and systemic improvements based on meeting the annual and multiannual Manufacturing Cost Improvement MCI targets and means for each Product Family Cost PFC This book is unique because it presents two types of systematic and systemic improvement projects for MCI that have been applied over the years in various multinational manufacturing companies operating in highly competitive markets in order to address the consistent reduction of unit manufacturing costs by improving the Cost of Losses and Waste CLW Readers will discover the practical approach of MCI based on a structured approach to MCPD system beyond the traditional approach to manufacturing improvements based mainly on improved time and quality Therefore from the perspective of the MCPD system the multiannual manufacturing target profits are met while the annual and multiannual manufacturing target costs are a predetermined stake and not a result of the improvements already made

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