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Florida Salesperson Prelicensing Key Point Review Audio Tapes

Gaines, George, Jr.

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Florida Real Estate Exam Manual George Gaines, Jr., David Coleman, Linda L. Crawford, 2001-11 **Florida Real Estate Exam Manual** George Gaines, Linda L. Crawford, David Coleman, 2000-12 *Words on Cassette* ,2000 **Books Out Loud** ,2007 *Florida Salesperson Prelicensing Key Point Review* Kaplan Real Estate Education Staff, 2004-10

Florida Real Estate Postlicensing for Sales Associates Stephen Mettling, David Cusic, Ryan Mettling, 2025-04-25

Performance Programs Company's Florida Real Estate Postlicensing for Sales Associates FREPSA is a 45-hour review and applied principles coursebook for newly licensed sales associates beginning their real estate careers in Florida. It is designed to satisfy your one-time postlicense requirement as a sales associate actively practicing real estate in Florida. FREPSA is used with approved sales associate postlicensing courses throughout Florida. There are three principal themes underlying the content of our FREPSA course. First is to give you a key point review of the most critical laws and regulations impacting your current practice: license-related regulations, brokerage relationships, review disclosures, and professional practices that form the foundations of professional practice. This review additionally includes a brief review of rules and regulations framing compliant practices in advertising, fair housing, and brokerage operations. Second, we wanted to give you a deeper exposure to more advanced transaction-related brokerage practices that are critical to becoming a successful practitioner: market analysis, pricing, investment principles, construction knowledge, obtaining and marketing listings, and managing the pre-closing period. Finally, we wanted to present several additional perspectives on real estate practice that can add valuable new dimensions to your future engagements in real estate practice: property management, real estate-related insurance and risk management. And for students who appreciate a brush-up in real estate math, we cap off the program with a comprehensive review of transaction-related math formulas and calculations.

Table of Contents: Real Estate Specializations, Florida License Law Review, Florida Brokerage Relationships Review, Property Disclosures, Professional Practices, Brokerage Practice Regulations, Fair Housing and Landlord/Tenant Laws, Condos, Co-ops, Timeshares, HOAs, CDDs, Foreclosures and Short Sales, Real Estate Market Economics, Estimating Property Value, Real Property Investment Analysis, Property Insurance, Risk Management, Property Management, Construction Terminology, Elements of the Listing Process, Inside the Sales Contract, Real Estate Mathematics Practice Exam.

We do publish several other Florida real estate books, including *Principles of Real Estate Practice in Florida*, *Principios de Práctica Inmobiliaria en Florida*, *Florida Real Estate License Exam Prep*, and *Florida Real Estate Continuing Education (FLA CE)*. [Florida Real Estate Exam Manual for Sales Associates and Brokers](#) Linda Crawford, 2015-01-30 **Florida Real Estate License Exam AudioLearn** AudioLearn Content Team, 2020-02-05

Introducing Florida Real Estate License Exam AudioLearn: A Complete Audio Review for the Real Estate License Examination in Florida. Developed by experienced real estate professors and professionally narrated for easy listening, this course is a valuable tool when preparing for your real estate license examination in Florida. The audio is focused and high-yield, covering

the most important topics you need to know to pass your examination The material is accurate up to date and broken down into 15 bite sized chapters There is a Q A and a key takeaways section following each chapter to review questions commonly tested and drive home key points Also included is a complete practice test containing the most commonly tested questions with the correct answers explained Here are the topics we will be covering Licensing and license laws Types of agents and agency relationships Ethics and fiduciary duties Contracts Managing the office Real estate concepts Real estate ownership and interests How real estate is transferred Representing the seller Representing the buyer Financing the closing Real estate appraisal Property management Florida state specific requirements 200 question practice test We have also included a follow along PDF manual containing the entire text of this audio course as well as sample forms contracts and documents which we ll be reviewing in the audio Included as a bonus is our Insider s Guide to Selling Real Estate audiobook *Florida Real Estate License Exam Prep* Stephen Mettling, David Cusic, Ryan Mettling, Jane Somers, 2022-10 Features of Florida Real Estate License Exam Prep FL RELEP Florida Practices Law Key Point Review in the same 19 sections as the 2023 FREC 1 prelicense course 80 pages Real Estate Math Key Formula Review Practice 20 pages 20 Practice Tests 575 questions with explanations also in FREC 1 order effective 1 1 2023 Florida License Exam Simulation 100 questions with explanations We know the real estate licensing exam can be tough and very nerve wracking to prepare for That s why we created the Florida Real Estate License Exam Prep FL RELEP the way we did Since we have been managing real estate schools and developing curriculum for forty years we know how all this works or fails to work First FL RELEP is comprehensive It contains both extensive content review as well as testing practice And the text review unlike most competing books is Florida specific not just simplistic national content but terse relevant and accurate state and national laws and regulations presented as a set of key point reviews ideal for pre test memorization FL RELEP precisely follows the official 50 page Florida syllabus topic by topic in the correct ordered sequence Consequently the material serves as a more user friendly review for students who have taken pre license courses throughout Florida containing this required content and organization FL RELEP s key point reviews are a succinct compression of tested national principles and practices drawn from our own Florida textbook *Principles of Real Estate Practice in Florida* one of the most widely used principles textbooks in Florida Finally our review content and question selection is tailored to follow the state testing outline promulgated by the state of Florida A word about the tests The FL RELEP s test questions are designed to cover the content covered by the law reviews which reinforces your learning of the total body of information tested by the state of Florida The questions are direct to the point and designed to test your understanding When you have completed a given test you can check your answers against the answer key in the appendix You may also note that each question s answer is accompanied by a brief explanation to further reinforce your understanding In the end as you know it s all up to you Unlike other publications we are not going to tell you that using this book will guarantee that you pass the Florida state exam It still takes hard work and study to pass But we have done our best

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Florida Real Estate Sales Pre-Licensing Course Companion Pamela Kemper,2018-05-18 The Florida Real Estate Sales Pre Licensing Course Companion is the go to resource to study for a Florida Real Estate License It pairs with the Florida Real Estate Sales Associate Pre Licensing Course I Course I is a licensing course which follows the Florida Real Estate Commission syllabus required to become a real estate licensed agent in Florida Florida Real Estate Laws as well as general real estate concepts are presented There are nineteen section broken down into the 122 topics that the Florida Real Estate Commission requires licensees to test for aptitude Topics studied include An Introduction to the Real Estate Business License Law Qualifications and Commission Rules Authorized Agency Relationships Brokerage Procedures Violations of Law Fair Housing Property Rights Estates Condominiums Cooperatives Time Sharing Titles Deeds Legal Descriptions Real Estate Contracts Mortgages Closing Computations Market Analysis Appraisals Investments Business Brokerages Taxes Affecting Real Estate Planning Zoning and Environmental Issues Real Estate Math is taught within the book and is summarized at the end for quick reference Required vocabulary is also defined and summarized A 100 question final practice exam is included Laws included are updated per 2018 regulation The Florida Real Estate Pre Licensing Course Companion is the chosen resource material for Azure Tide All Florida School of Real Estate

Florida Real Estate Postlicensing for Sales Associates David Cusic,Stephen Mettling,Ryan Mettling,2020-08-22 Florida Real Estate Postlicensing for Sales Associates FREPSA is 45 hour review and applied principles coursebook for newly licensed sales associates beginning their real estate careers in Florida It is designed to satisfy your one time postlicense requirement as a sales associate actively practicing real estate in Florida FREPSA is used with approved sales associate postlicensing courses throughout Florida There are three principal themes underlying the content of our FREPSA course First is to give you a key point review of the most critical laws and regulations impacting your current practice license related regulations brokerage relationships review disclosures and professional practices that form the foundations of professional practice This review additionally includes a brief review of rules and regulations framing compliant practices in advertising fair housing and brokerage operations Second we wanted to give you a deeper exposure to more advanced transaction related brokerage practices that are critical to becoming a successful practitioner market analysis pricing investment principles construction knowledge obtaining and marketing listings and managing the pre closing period Finally we wanted to present several additional perspectives on real estate practice that can add valuable new dimensions to your future engagements in real estate practice property management real estate related insurance and risk management And for students who appreciate a brush up in real estate math we cap off the program with a comprehensive review of transaction related math formulas and calculations Table of Contents Real Estate Specializations Florida License Law Review Florida Brokerage Relationships Review Property Disclosures Professional

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