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# EFFECTIVE RADIO ADVERTISING

A Guide  
to  
Winning Customers  
with  
Targeted Campaigns  
and  
Creative Commercials

MARC G. WEINBERGER  
LELAND CAMPBELL • BETH BRODY

# Effective Radio Advertising A Guide To Winning Customers With Targeted Campaigns And Creative Commercials

**Norman J. Medoff, Barbara Kaye**



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