

A word cloud centered around the word "negotiation". The word "negotiation" is the largest and most prominent, written in a dark red, serif font. Surrounding it are various other words in different sizes, colors, and orientations. The words include: "communication" (large, dark green, vertical on the left), "agreement" (large, orange, horizontal below "negotiation"), "resolution" (large, dark green, horizontal below "negotiation"), "arbitration" (dark red, horizontal top left), "objective" (dark green, vertical top left), "discussion" (dark red, vertical top center), "skill" (dark red, vertical top center), "negotiate" (dark green, horizontal top center), "stalemate" (dark red, vertical top right), "hostage" (dark red, vertical top right), "salary" (orange, horizontal top right), "technique" (dark green, vertical top right), "offer" (dark red, vertical middle left), "increase" (dark green, vertical middle left), "decision" (dark green, vertical middle left), "team" (dark red, vertical middle left), "proposal" (dark red, vertical middle left), "job" (dark green, vertical middle left), "aggressive" (dark red, horizontal below "resolution"), "deadlock" (dark green, vertical below "resolution"), "scenario" (dark green, vertical below "resolution"), "critical" (dark red, vertical below "resolution"), "resolve" (dark green, vertical below "resolution"), "ultimatum" (dark red, horizontal below "resolution"), "management" (dark red, vertical bottom right), "outcome" (dark green, vertical bottom right), "personal" (dark green, vertical bottom right), "tactic" (dark green, vertical bottom right), and "strategy" (orange, vertical bottom right).

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# Effective Negotiation

**Namaskar Book**



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