

Aspects of Social Influence Theory

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Introduction

Social influence theorists argue that people are likely to have their attitudes, beliefs, and subsequent behaviors influenced by the people around them, with proximity being a factor affecting the extent of influence. Social influence response phenomena include compliance, conformity, and obedience. The first perception impacts the determination of future decision-making processes of those they interact with (Spears, 2020). Social influence theory is derived as an aspect of interpersonal communication occurring in different forms. The behavioral tendency in response to social influence may be temporary or permanent depending on situational triggers and implications of behavior change (Lim, 2022). These forms are conformity, obedience, internalization, compliance, and identification.

My Social Situation

Various social situations call for different influences, and my day-to-day interactions have been essential in showing other applications of these influences. A significant time when I was affected by a social influence was when I joined this institution of higher learning and was faced with the choice to abide by the institution's rules and regulations. I also needed to conform to my peers' behaviors as I needed friends. The rules governing student conduct and desire to fit among peers in this school were essential aspects that determined the social influence I adopted which was obedience and conformity. The realization that the rules were from the school authorities meant no room for negotiation. I later appreciated the social influence since I developed positive behaviors such as responsibility and keeping time.

Obedience as the Most Authentic Response to My Social Situation

Conformity, compliance, obedience, internalization, and identification are the different responses to social influence. Factors that differentiate the responses to

Essays In Social Theory

J Rink



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