



Failproof Your Business Beat The Odds And Be Successful

Gerry Shortill



Failproof Your Business Beat The Odds And Be Successful:

Fail-Proof Your Business Paul E. Adams,1999 While there are many books on entrepreneurship there is none on how to avoid failing Fail Proof Your Business shows the telltale warning signs of failure and how to deal with them It also shows how to prevent potentially fatal business problems from occurring in the first place as well as how to save a business that s already in trouble In addition this book offers special often overlooked strategies for business success Book jacket **Make Your Business Survive and Thrive!** Priscilla Y. Huff,2007-04-10 If you re an entrepreneur or you re just thinking of starting a business start with this smart practical guide to small business success It shows you how to maintain healthy growth and profits no matter what kind of business you own and helps you get the most out of your limited resources Grow your business and get on the fast track to success **You Want My Repeat Business?** Gerry Shortill,2023-07-05 So many small businesses fail without the owners understanding the true root causes of why and believe that if they had more money they could have prevailed Was it the Location Timing The economy Staffing Customer service All the above and more Anyone can walk into any brick and mortar business and form an opinion on how the business is already failing There are answers to why this happens and I ll focus on how small business owners can strengthen their foundations to remove the small business killing practices and procedures and essentially stop the epidemic of small business closure You Want My Repeat Business is a practical guide on the foundations of business operations and management With business schools reinforcing that the issue hasn t gone away or even changed over the past 35 years author Gerry Shortill with his experiences and successes knows what it takes for businesses to succeed and more importantly how to prevent the majority from closing their doors Often focusing with too much emphasis in the wrong areas or a singular focus on one area such as sales or just caught up in drama owners and management too often overlook the basics Whether it s a lack of focus on hiring and managing personnel or forgetting about serving customers Shortill explains why it is more than finding the right people and how to maximize each staff member s potential Shortill also illustrates that it is how you manage the business from within and by simplifying the customer experience that customers will return and sales will increase exponentially You Want My Repeat Business gives alternate perspective to the systemic problems and breaks the problems down into manageable parts Enabling small business owners and management the insight on how to be successful from within by finding optimal solutions standards and plans of execution This handbook offers clear instructions and helpful anecdotes for business owners and managers to learn from the mistakes of others and find their your success [The Self-Employed Woman's Guide to Launching a Home-Based Business](#) Priscilla Huff,2010-05-26 Step by Step Advice on Making Your Home Business Dreams a Reality From Priscilla Y Huff the leading expert on home businesses for women The Self Employed Woman s Guide to Launching a Home Based Business is your step by step resource to getting the business of your dreams up and started in no time Packed with expert advice and nitty gritty details about what it takes to run a successful home based business this book will show you how to

Prepare physically and mentally for a new career from home Balance work and family time for maximum enjoyment and minimum stress Find and fill out the proper tax license and insurance forms Handle customers and bring in new business Implement creative and effective marketing plans Manage your finances and accounting with ease And much much more Filled with valuable resources and profiles of successful home based entrepreneurs this book answers all your questions about starting an enjoyable and profitable venture Never Bet the Farm Anthony Iaquinto, Stephen Spinelli, Jr., 2010-12-03 In *Never Bet the Farm* two leading entrepreneurs Anthony Iaquinto and Stephen Spinelli turn much of the so called expert advice for entrepreneurs on its head They show that by preparing for setbacks and using a framework that can help reduce risks and simplify decision making entrepreneurs can increase their probability for success They refute the idea that there is an ideal entrepreneurial type and show that luck can be as important as a business plan in many enterprises Above all the authors emphasize that entrepreneurship is a career not a one time event and winners are those who can keep themselves in the game *Never Bet the Farm* is an easy to understand and attractive tool for anyone who has a business idea but who might be wary of the risks implied in starting their own business **I Can't Believe I Just Did that** David Smith Allyn, 2004 Social scientist David Allyn examines the subtly damaging effects of shame and embarrassment on our everyday lives and offers powerful advice for identifying and managing them For many of us when it comes to asking for a raise asking someone to dinner or just saying what we think in a difficult situation a quietly lurking fear of embarrassment undermines our ability to effectively get the job done Yet often times we are so accustomed to these feelings or so eager to forget them once they have disappeared that we fail to notice how dramatically they are shaping our actions In *I Can't Believe I Just Did That* David Allyn draws upon extensive research in psychology and the social sciences as well as the real life experiences of the numerous subjects who participated in a study conducted for this book to illustrate the impact embarrassment has on our day to day encounters He shows readers how if left unchecked even the briefest incidents of embarrassment in the checkout line at the supermarket or with a family member or coworker can have negative repercussions on the important relationships in our lives Through exercises designed to identify and ultimately dissolve these feelings of self doubt and confusion Allyn presents readers with a powerful program for transforming our spirals of shame into spirals of achievement *The Library Journal*, 1999 Includes beginning Sept 15 1954 and on the 15th of each month Sept May a special section School library journal ISSN 0000 0035 called Junior libraries 1954 May 1961 Also issued separately *Library Journal*, 1999 *The Publishers Weekly*, 1999 American Book Publishing Record, 1999 **Subject Guide to Books in Print**, 1971 **Bottom Line, Personal**, 2000 **Computerworld**, 1981-07-06 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld's award winning Web site Computerworld.com twice monthly publication focused conference series and custom research form the hub of the world's largest global IT media network *Marketing News*, 1986-07 Financial Mail, 2004-11 **Current Index to Journals in Education**, 1982

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