



# NEGOCIADOR

# El Negociador The Negotiator The Omalley Series

**Guillaume Favre**



## **El Negociador The Negotiator The Omalley Series:**

**El negociador** Dee Henderson, 2004 Kate O Malley es especialista en negociar en situaciones en las que hay rehenes debe desactivar las bombas de tiempo humanas antes de que exploten El Negociador = The Negotiator Dee Henderson, 2003

When she becomes the target of a dangerous unknown enemy who sends her black roses as a warning hostage negotiator Kate O Malley is forced into an uneasy alliance with FBI Special Agent Dave Richman to save her life

Suspense **The Negotiator**, 1998 A NEGOCIADORA DEE HENDERSON, Kate O Malley uma experiente policial Especializada em negocia es que envolvem ref ns ela est acostumada a enfrentar situa es limite envolvendo altos riscos e amea as onde falhar pode significar a morte de algu m Sua habilidade em obter acordos bem sucedidos a tornaram praticamente uma legenda Kate e seu colega o agente do FBI Dave Richman atuam em parceria e apesar das evidentes diferen as entre ambos sentem uma inexplic vel atra o um pelo outro Dave tem tudo para perder sua f em Deus mas n o a perde j Kate a pr pria descren a em pessoa Agora enquanto Kate torna se o alvo de um terrorista que j explodiu um avi o e tenta incrimin la por isto Dave precisa encontrar um modo de proteg la ainda que a fa a tudo para dificultar seu trabalho

*El Negociador. The Negotiator* Frederick Forsyth, 1989 **El Negociador Práctico** Steven P. Cohen, 2015-01-30

Aprende c mo encontrar a tu negociador interior Convi rtete en un experto de la negociaci n y aumenta tu confianza destaca tus fortalezas y desarrolla estrategias Ponerse de acuerdo con los dem s puede ser muy complicado sin embargo es algo necesario en la vida diaria El negociador pr ctico desmitifica lo complejo de la negociaci n ofreciendo t cnicas de acercamiento que cualquier persona puede utilizar sin importar en qu situaci n se encuentre El negociador pr ctico muestra una amplia gama de problemas de negociaci n que enfrentan las personas en diferentes pa ses alrededor del mundo Cada pregunta fue realizada por alguien en busca de consejo El enfoque del libro te ayudar a Evaluar tus intereses y fortalezas y encontrar maneras de construir sobre ellos Comprender la situaci n y sus posibilidades Aumentar tu confianza en el trato con los dem s Desarrollar y aplicar estrategias sencillas y pr cticas para incrementar tus intereses ENGLISH DESCRIPTION Coming to an agreement with others can be very complicated but is nevertheless an extremely necessary skill in daily life The Practical Negotiator demystifies the complexities of negotiation offering reconciliation techniques that anyone can use regardless of the type of situation The Practical Negotiator shows a wide range of negotiation situations that people around the world face Each question was posed by someone searching for advice The focus of this book will help you to Evaluate your interests and strengths and find ways to build on them Understand the situation and its possibilities Build your confidence in dealing with others Develop and apply simple practical strategies to boost your interests **Negociador**

Gavin Kennedy, 1994 *El Negociador Completo* Gerard I. Nierenberg, 1991 Negociador Gavin Kennedy, 1994 El negociador Frederick Forsyth, 1989

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