

Relationship Selling

A rowing team in a blue boat on a body of water, with a large, stylized number 1 in the background.

The Eight Competencies
Of Top Sales Producers

How To Reach The Top 1%
In Just 15 Extra
Minutes A Day

By
**Jim
Cathcart**

Author of Bestsellers *Relationship Selling* and *The Acorn Principle*

Eight Competencies Of Relationship Selling

Rick Kirschner



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