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Richard Leviton



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Entrepreneur Magazine Conrad Berke,1996-08-23 How to plan write design and profit from your own advertising There is nothing mysterious about creating high quality effective advertising but there is a lot to learn In this remarkable handbook you ll discover how to plan and carry out an ad campaign that boosts sales increases profits and helps your business grow Small business advertising veteran Conrad Berke provides countless examples as he shows you step by step how to conceive budget create and place ads that will have customers flocking to your place of business ready to spend money You ll learn how to Plan for a 25% sales jump and a 33% leap in profits Write powerful headlines and effective advertising copy that move people to action Identify and target consumers who are most likely to buy your goods or services Become a smart media buyer Turn a 1 000 outlay into 15 000 worth of advertising ENTREPRENEUR Magazine is the banner publication of the Entrepreneur Magazine Group It has the largest newsstand circulation of any business monthly with a total ABC audited circulation of 410 000 CONRAD BERKE former head of advertising and associate publisher of Jewish Week currently sells advertising space for New York s Daily News and teaches advertising at Fairleigh Dickinson University He has 40 years experience writing designing and selling small business advertising Also available from the Entrepreneur Magazine library The Entrepreneur Magazine Small Business Advisor The Entrepreneur Magazine Guide to Integrated Marketing Making Money with Your Personal Computer The Entrepreneur Magazine Small Business Answer Book Small Business Legal Guide Starting a Home Based Business Starting an Import Export Business **Ultimate Small Business Marketing Guide** James Stephenson,2007-01-01 The second edition of this comprehensive guide introduces new marketing advertising sales and public relations techniques to the 1 500 proven ideas from the first edition It adds dozens of new high tech strategies required to stay one step ahead in today s highly competitive global marketplace Off and online resources have been updated and new ones including blogs and new websites have been added Entrepreneur Magazine Don Debelak,1997-03-05 Build an empire step by step Don t risk a small fortune trying to make a big one Let acclaimed consultant Don Debelak show you how to get your exciting new product off the drawing board and into the marketplace without losing your shirt In this book you ll learn what every inventor and entrepreneur needs to know about manufacturing techniques product design distribution channels patents licensing and cash flow You ll also discover how to handle some very tricky issues that are crucial to your success including Knowing when your product is market ready Creating a step by step product to market strategy Adjusting your strategy to changing market conditions Finding financial help from investors manufacturers and distributors Having manufacturers pay development costs prior to licensing Also available from the Entrepreneur Magazine library The Entrepreneur Magazine Small Business Advisor The Entrepreneur Magazine Small Business Answer Book Guide to Integrated Marketing Human Resources for Small Businesses Making Money with Your Personal Computer Small Business Legal Guide Starting a Home Based Business Starting an Import Export Business Successful Advertising for Small Businesses

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Business □□□□□□□□, 2003 Log Sort Yard Economics, Planning and Feasibility, 2004

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