

FROM ENTREPRENEURS TO CORPORATE MAVERICKS.

Why Companies Should Embrace
Entrepreneurial Leaders

By Carlos Gallegos



Entrepreneurial Edge

H. Landstrom



Entrepreneurial Edge:

Entrepreneurship as Strategy G. Dale Meyer, Kurt A. Heppard, 2000-04-26 The creation of innovative products and services by entrepreneurs is often cited as one of the key strengths of the current American economy Academics and executives alike are beginning to recognize the advantages of innovation and real time experimentation over traditional strategic planning processes Large firms find they need to create strategies that are entrepreneurial and emerging firms are recognizing the importance of a continuing emphasis on entrepreneurship in their long term strategic vision This volume reviews the existing literature in the area of entrepreneurship strategy and includes chapters by six distinguished strategic management scholars Kathleen M Eisenhardt Michael A Hitt Jay Barney Raffi Amit Grant Miles and Arnold Cooper

Entrepreneurial Orientation Andrew C. Corbett, Patrick M. Kreiser, Louis D. Marino, William J. Wales, 2021-01-12 In a world defined by increasing uncertainty and complexity understanding the concept of Entrepreneurial Orientation EO is of critical importance This volume convenes some of the world's leading experts on EO to provide readers with an overview of the current state of EO research and set a compelling agenda for its future *Entrepreneurial Sins* Ashok Purandutt, 2009 About the Book It is a book in which all young entrepreneurs will find a wealth of very useful information which will stand an entrepreneur in very good stead in a successful business career About the author Mr Ashok Purandutt Daga is an engineer by qualification and has worked as an executive in well established companies He has also been an entrepreneur chief of a small scale enterprise besides working as an advisor consultant in some of the good consultancy companies of Pune In due course he switched over to a full time consultancy and teaching career and has been well received as a consultant in the small scale sector and as a consultant training faculty in the large scale factories of Pune *The Entrepreneurial Mindset* Rita Gunther McGrath, Ian C. MacMillan, 2000 A Blueprint for Building Entrepreneurial Organizations Nobody needs to tell you that in the new economy managers using conventional strategies are losing out to smart fast entrepreneurial competitors who move on ideas others overlook and who confidently act while others dither Are the managers of leading companies simply doomed to let this happen Not at all argue Rita Gunther McGrath and Ian MacMillan The fundamental problem is that the tools training and conceptual frameworks that work for business as usual can't and don't work when your main challenge is to bury old business models and aggressively create completely new ones To succeed today's strategists need the thought process and discipline that are second nature to successful entrepreneurs The Entrepreneurial Mindset offers a refreshingly practical blueprint for thinking and acting in environments that are fast paced rapidly changing and highly uncertain It provides both a guide to energizing the organization to find tomorrow's opportunities and a set of entrepreneurial principles you can use personally to transform the arenas in which you compete Using lessons drawn from leading entrepreneurs and entrepreneurial companies The Entrepreneurial Mindset presents a set of practices for capitalizing on uncertainty and rapid change Like McGrath and MacMillan's bestselling Harvard Business Review articles such as Discovery Driven Planning the

book provides simple but powerful ways to stop acting by the old rules and start thinking with the discipline of habitual entrepreneurs The Entrepreneurial Mindset will show you how to Eliminate paralyzing uncertainty by creating an entrepreneurial frame that shapes a shared understanding of what is to be accomplished and what would be worthwhile Create a richly stocked opportunity register in which you mobilize great ideas for redesigning existing products finding new sources of differentiation resegmenting existing markets reconfiguring market spaces and seizing the huge upside potential of breakthroughs Build a dynamic portfolio of businesses and options that continuously move your organization toward the future Execute dynamically your ideas so that you can move fast with confidence and without undue risk Develop your own way of leading with an entrepreneurial mindset to create a vibrant entrepreneurial climate within your organization The Entrepreneurial Mindset is about succeeding in an unpredictable world It will help everyone from independent entrepreneurs to managers of large corporations develop insights that others overlook and act on them to build the truly entrepreneurial organizations of the future Investigating Entrepreneurial Opportunities Richard P. Green, II, James J. Carroll, 2000-02-15 Opening your own business is a risky proposition Personal funds time energy and opportunities are invested in owning and operating a business Under the best of circumstances the chance of failure is high Under adverse business conditions failure is nearly certain The best control for risk is to recognize and avoid bad purchase decisions through the process of due diligence Due diligence comprises conducting an investigation to determine the full implications of making the acquisition of a business During the process of due diligence every aspect of the business is examined in exacting detail Nothing is taken for granted Investigating Entrepreneurial Opportunities explains the process with simple easy to follow steps The authors both CPAs who have bought and sold several businesses reveal creative and low cost ways to do your own due diligence in investigating entrepreneurial opportunities Sixteen comprehensive chapters cover all the basics including market products insurance facilities assets short and long term liabilities and much more You ll learn insider tips on how to uncover hidden assets and unrecorded liabilities and how to avoid legal troubles The handy reminder checklists at the end of Investigating Entrepreneurial Opportunities are alone worth the price of the book This incredibly street smart book belongs in the hands of anyone who is considering acquiring or starting a business *The Complete Idiot's Guide to Best Practices for Small Business* Brandon Toropov, Gina Abudi, 2011-10-04 Illustrates how to make money and keep it with time honored strategies Insightful real life anecdotes to illustrate key concepts *Money and Ideas* Prashanth Mahagaonkar, 2009-11-12 This book explores the implications of financial constraints during the start up of a business and subsequent phases It offers insights into the emergence of new businesses and the factors that influence their success **Tax Savvy for Investors 2025** Matt Kingsley, 2024-12-12 Are you ready to 10X your portfolio while paying ZERO in taxes Then grab your copy of Tax Savvy for Investors 2025 The Investor s Playbook to Financial Domination This isn t some dusty old tax guide filled with boring jargon and loopholes This is a battle cry for financial freedom a step by step blueprint to conquer the markets and build a fortress of

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The Core Business Web Gary W White, 2013-04-15 The best Business Web sites at your fingertips 24/7 The Core Business Web A Guide to Key Information Resources is an essential resource that saves you from spending hours searching through thousands of Web sites for the business information you need A distinguished panel of authors all active in business librarianship explores Web sites in their subject areas selecting the very best from 25 functional areas of business Each site was chosen based on the timeliness relevance and reliability of its content the site's ease of navigation and use and the authority of the site's author or publisher The rapid growth of the Internet has resulted in an ever increasing number of Web sites offering potentially useful business information The Core Business Web identifies evaluates and summarizes the most significant sites including gateways or portals directories and meta sites to organize online resources into easy to follow links that allow you to access information quickly Sites are categorized and listed for 25 areas of business including banking commercial banking regulators trade associations international links business law statutes regulations decisions antitrust corporations international transactions labor and employment tax and taxation uniform commercial code career information and salary surveys labor statistics job hunters career planning e-commerce business news statistics how to sites technology sites business to business sites finance and investments market analysis and commentary market news stock screeners brokers hospitality and tourism lodging and gaming restaurant and food service small business and entrepreneurship startup information counseling funding and venture capital and sites for women and

minority owned businesses and much more The Core Business Web is an invaluable resource for saving valuable time that is intended for information professionals but can be used by anyone seeking business information online Knowledge, Learning and Innovation Vanessa Ratten,Vitor Braga,Carla Susana Marques,2017-09-06 This book places knowledge learning and innovation at the heart of cross sector collaborations Collaboration for innovation is a topic that has attracted widespread interest from academics business strategists and government officials To date the collaborations have focused on the performance management process and more specifically on how to encourage collaboration However businesses across the world are realizing that for cross sector collaboration to be successful it is necessary for firms to share knowledge and innovation through a process of learning The book contributes to this by providing fresh insights into ways to stimulate cross sector collaboration It presents diverse methods and approaches to unify the dimensions of knowledge learning and innovation and discusses how collaboration can be created sustained and expanded Pioneers in Entrepreneurship and Small Business Research H. Landstrom,2007-12-31 Around the world there is an increasing interest in issues of small business and entrepreneurship In a time with a lot of myths and opinions of the role of entrepreneurs and small business it is vital for a book like this to encapsulate the knowledge that can be gained from the most significant research contributions in the field Such knowledge is often built upon empirical oriented methods providing policy relevant results for small business owners and entrepreneurs The aim of Pioneers in Entrepreneurship and Small Business Research is first to provide a historical doctrinal review of the development of entrepreneurship and small business research and second to present some of the key pioneers that have shaped the research field during the past three decades The book focuses on the first recipients of the FSF NUTEK International Award for Small Business Research including David Birch Arnold Cooper David Storey Ian MacMillan Howard Aldrich Zoltan Acs David Audretsch and Giacomo Becattini Birthright Economics Amelia Scott,2025-02-21 Birthright Economics examines how inherited advantages shape economic destinies challenging conventional views of meritocracy The book argues that birthright encompassing financial inheritance access to education and social networks exerts a significant often underestimated influence on wealth inequality and social mobility For instance families transmit not only financial capital but also crucial social capital providing offspring with enhanced opportunities in education and employment The analysis integrates sociological research on intergenerational mobility with economic studies on wealth inequality utilizing statistical data to quantify the impact of birthright on economic outcomes The book progresses from defining birthright broadly to exploring how advantages accumulate over time through tax policies and educational systems Major sections analyze the impact of family wealth on access to quality education and healthcare and how social networks influence career prospects Ultimately the book proposes practical policy recommendations such as progressive taxation and investments in early childhood education aimed at mitigating the effects of birthright and fostering a more level playing field This approach makes it a valuable resource for students policymakers and anyone interested in understanding

the systemic factors behind economic inequality **Big Data Analytics** Kiran Chaudhary, Mansaf Alam, 2022-11-02 Big Data Analytics Digital Marketing and Decision Making covers the advances related to marketing and business analytics Investment marketing analytics can create value through proper allocation of resources and resource orchestration processes The use of data analytics tools can be used to improve and speed decision making processes Chapters examining analytics for decision making cover such topics as Big data analytics for gathering business intelligence Data analytics and consumer behavior The role of big data analytics in organizational decision making This book also looks at digital marketing and focuses on such areas as The prediction of marketing by consumer analytics Web analytics for digital marketing Smart retailing Leveraging web analytics for optimizing digital marketing strategies Big Data Analytics Digital Marketing and Decision Making aims to help organizations increase their profits by making better decisions on time through the use of data analytics It is written for students practitioners industry professionals researchers and faculty working in the field of commerce and marketing big data analytics and organizational decision making **Aboriginal Small Business and Entrepreneurship in Canada** Katherine Beaty Chiste, 1996 Aboriginal communities have an increasing interest in small business This book looks at the growing small business sector in aboriginal communities Containing current information on special programs this innovative text identifies small business opportunities and covers the financing and daily management of these enterprises Aboriginal Small Business and Entrepreneurship in Canada is an invaluable book for potential aboriginal entrepreneurs people who work in the community and those interested in aboriginal studies **International Entrepreneurship in the Arts** Lidia Varbanova, 2016-10-04 International Entrepreneurship in the Arts focuses on teaching students artists and arts managers specific strategies for expanding creative ventures that are already successful domestically to an international audience Varbanova s accessible writing outlines a systematic theoretical framework that guides the reader from generating an innovative idea and starting up an international arts enterprise to its sustainable international growth Applying concepts models and tools from international entrepreneurship theory and practice Varbanova analyzes how these function within the unique setting of the arts and culture sector The book covers Domestic inception of an arts enterprise followed by international expansion Starting up an international arts venture in the early stages of its inception Presenting an arts activity or project in a foreign country or region Financing a startup venture with international resources Implementing diverse models of international partnership Starting up an arts venture that is run by a multinational team Creating an art product with international dimension The book s 23 case studies and 54 short examples feature disciplines from fine arts and photography to music theatre and contemporary dance and cover ventures in over 20 countries to provide students with practical insight into the issues and challenges facing real arts organizations Aimed at students interested in the business aspects of arts and cultural ventures it will also be of use to practitioners looking at ways to internationalize their own enterprises **Zen and the Art of Making a Living** Laurence G. Boldt, 1999-05-01 The most innovative unconventional

and profoundly practical career guide available newly revised and updated With today's economic uncertainties millions of Americans realize they must seize control over their own career paths They want work that not only pays the bills but also allows them to pursue their real passions In this revised edition Laurence Boldt updates and revises his revolutionary guide to meet the challenges of the twenty first century workplace The first part of this book helps readers to identify the work that they really want to do while the second provides practical active steps to finding or creating that work Zen and the Art of Making a Living goes beyond inspiration providing a proven formula for bringing creativity dignity and meaning to every aspect of the work experience

Family Entrepreneur Fred Dawkins, 2014-10-10 Family Entrepreneur guides you through a reassuring learning experience on the qualities entrepreneurs need and the challenges they can expect when operating a family business Issues are brought out by discussion and a wide range of anecdotes

Clash of the Generations Valerie M. Grubb, 2016-10-06 Case studies and strategies for more effective multi generational management Clash of the Generations explores this new and increasingly common workplace phenomenon and provides strategies to help managers navigate this ever more complex maze Traditionally older workers would retire and make room for the next generation instead Baby Boomers are now prolonging their time in the workplace yet the successive generations are still coming in Senior leaders are now left to manage a blended workplace comprised of up to four generations each with their own ideas of work ethic work life balance long term career goals and much more Management is challenging at the best of times but the new prevalence of generation gaps sometimes even layered add an entirely new dimension to an already complex responsibility This book presents case studies and interviews with representatives of companies with age diverse workforces detailing innovative strategies for smoothing out the bumps and helping everyone work together Managers have long wished that their positions came with an instruction manual and this book delivers with a host of effective inter generational management strategies illustrated by real world companies Manage the multi generation workplace more effectively Navigate the generational culture clash Adopt proven strategies for helping everyone get along Promote a more positive culture amidst clashing expectations Every generation in the workplace has value each has their own strengths their own weaknesses and their own unique talents Each is indispensable and when they come together as a synergistic force they can be unstoppable Effective management means bringing out the best in your workforce and the strategies presented in Clash of the Generations help you streamline your varied workforce into a team more valuable than the sum of its parts

Unleashing Resilience Vikas Parihar, 2024-03-29 Unleashing Resilience serves as a beacon of hope encouraging you to embrace uncertainty trust the process and transform obstacles into opportunities It's a symphony of resilience guiding you to unlock your true potential and forge a path to success Whether you're a seasoned professional an aspiring entrepreneur or someone seeking personal growth this book resonates with every reader Vikas's compelling narrative and innovative approach to resilience will inspire you to unleash your inner strength embrace change and create a life that flourishes despite any challenges you may face

Embark on this remarkable journey with Vikas Parihar and Unleashing Resilience today to unlock the boundless possibilities that resilience offers and to rewrite the narrative of your life Discover the magic that resilience holds and empower yourself to conquer the world with courage and determination AI, MoneyPreneurs & The World of 2065 D Cyrus,2025-03-01 The world hums with an intelligence woven into its very fabric an intelligence born from the silicon and code of Artificial Intelligence This isn't science fiction it's the rapidly unfolding reality a landscape sculpted by the algorithmic hand But beyond the technological marvel beyond the theoretical possibilities of mushrooming AI capabilities lies something even more compelling fertile ground Fertile ground for a new breed of entrepreneur the ready to cultivate impactful and profoundly profitable ventures in this intelligent age This book isn't just about the whirring processors and complex algorithms of AI It's about opportunity It's about the unprecedented potential for young agile minds to build innovate and lead in a world increasingly defined by intelligent machines Imagine a future where hyper personalized customer experiences are not just a buzzword but the expected norm Envision AI driven platforms that anticipate our needs offering deeply personalized recommendations curating content tailored to our individual desires and delivering services across e commerce entertainment education and wellness with an intimacy and efficiency previously unimaginable AI MoneyPreneurs The World of 2065 is your guide to this exciting frontier It's an exploration of the coming decades a prediction of the entrepreneurial gold rush sparked by artificial intelligence and a roadmap for young visionaries ready to seize the algorithmic age and build not just businesses but the very future itself Prepare to delve into the world of 2065 a world shaped by AI and defined by the MoneyPreneurs who dare to lead the way

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