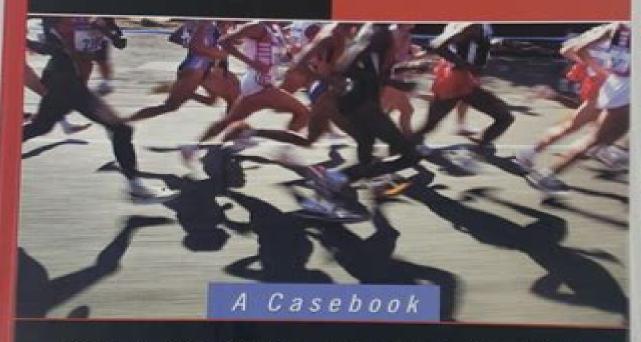
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PAUL A. GOMPERS . WILLIAM A. SAHLMAN

# **Entrepreneurial Finance A Casebook**

**Paul A. Gompers** 

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Concepts and Cases addresses issues that are often overlooked in traditional finance textbooks namely how to handle the unique financial challenges faced by start ups and small businesses. The book is structured around seven modules or building blocks designed to be taught across a full semester with natural break points built into each chapter within the modules The building blocks present macro concepts which are explored in greater detail in each of the chapters A starting chapter provides guidance about the use of cases for students and a concluding chapter delivers information about how to win business plan competitions Each concept is illustrated by a short case and followed by thoughtful questions to enhance learning The cases previously unpublished are written by an international group of experienced case writers from the field of finance and deal with real companies real problems and currently unfolding issues A case teaching manual geared to finance in general and short cases in particular is provided for the instructor and includes specific tips techniques and activities for each case in the text Written for upper level undergraduate students of entrepreneurship this highly accessible book breaks down complex concepts and includes hands on cases and exercises making learning a breeze Advanced Introduction to Entrepreneurial Finance Hans Landström, 2023-02-14 Fully revised and updated this Advanced Introduction provides a comprehensive understanding of entrepreneurial finance of new and growing ventures With a unique research based focus Hans Landstr m synthesizes contemporary knowledge and presents diverse theoretical approaches to explain financial decision making in entrepreneurial ventures Financing the Entrepreneurial Venture PAUL. A. GOMPERS, 2024-04-16 This book explores the financial issues facing startup companies Casebook of Indigenous Business Practices in Africa Ogechi Adeola, 2023-08-16 Africa s unique and diverse culture embedded in age long business practices presents an interesting proposition for advancing indigenous knowledge and building sustainable structures Casebook of Indigenous Business Practices in Africa is a collection of case studies across Northern Eastern Central Western and Southern Africa

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of China addressed that failure Today China boasts an internationally compliant rapidly developing IP system State planning continues to be critical as the case of the largest single technology acquisition and infrastructure project in world history high speed rail demonstrates But most of the innovation in China comes from the private sector government incubators are among the government stimuli of private initiative both local and global And as the case on Cisco shows foreign MNCs management of innovation in China is attractive but must involve co ordination with government policy This book presents cases where managers determine policy in China s increasingly innovative society Readers take the roles of decision makers to make strategy decisions The cases in this volume showcase China s traditional three teachings socialist market institutions and modern management using studies on current Chinese companies and their leaders among them big names such as Haier and Huawei Each case stands alone as teaching material for instructors Taken together the book presents evolving models of innovation Their subtle differences from western constructs critically impact the development of our global society

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