

# Concept of **Global Entrepreneurship**



# Entrepreneurship In The Global Firm

**Julian Birkinshaw**



## **Entrepreneurship In The Global Firm:**

Entrepreneurship in the Global Firm Alain Verbeke, Ana Teresa Tavares Lehmann, Rob van Tulder, 2011-10-20 Provides the research insights from the international business field on entrepreneurship in the global firm This collection offers a comprehensive perspective on the wide variety of conceptual and managerial issues that arise as a result of entrepreneurial action in firms operating in the global economy

*Entrepreneurship in the Global Firm* Julian Birkinshaw, 2000-06-06 A major contribution of this exciting book is the perspective of the subsidiary manager operating network In its extreme version this means that all managers are subsidiary managers challenging those who still view multinationals as hierarchies With exceptional clarity of thought and writing Julian Birkinshaw stakes out the ground as a major new thinker of the fields of international business and strategic management Alan Rugman Templeton College University of Oxford Much current literature on globalization and competition focuses on the external environment in which firms operate Julian Birkinshaw's book looks within international firms at the dynamics that affect their growth and position Are

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Innovation and Entrepreneurship in the Global Economy Charlie Karlsson, Urban Gråsjö, Sofia Wixe, 2015-06-29 We have in recent decades been able to witness a veritable revolution in the world economy known as globalization Generally the term is connected to the rapid increase of the free movement of goods capital people ideas information and knowledge around the

globe This book contributes to the meso and micro economic literature on innovation and entrepreneurship in the global economy

**Born Global Firms** S. Tamer Cavusgil, Gary Knight, 2009-08-01 Born Global Firms describes companies that conduct international business at or near the founding of the firm Despite the limited resources that usually characterize new businesses these Born Global firms achieve substantial international sales from an early stage in their development They internationalize rapidly the period from domestic establishment to initial foreign market entry is often three or fewer years Born globals are emerging in sizable numbers worldwide Until recently international business was mainly the domain of large well resourced multinational enterprises MNEs The appearance of large numbers of born global firms is revolutionizing the traditional character of international business and helping reshape the global economy This book helps managers and scholars understand the born global phenomenon We offer a comprehensive treatment of born globals from distinctive features of these companies to strategies that they use for international success to implications of the phenomenon for international small and medium sized enterprises We review useful theories and frameworks and introduce a new field based on the born global phenomenon international entrepreneurship We provide a comprehensive literature review and an explanation of major theories that explain the born global firm This complete guide to born global firms was written by leading experts in the field Specifically we report on The existence of born global firms around the world Case studies of born global firms Born globals as international small and medium sized enterprises Facilitating factors in the emergence of born global firms A literature review and key theories on born global firms for scholars How the born global phenomenon challenges traditional internationalization theories The critical role of entrepreneurial orientation in the emergence of born globals Implications for managers of born globals and other small internationalizing firms and How born globals point to the future of international trade

**Understanding the Born Global Firm** Neri Karra, 2016-11-10 Understanding the Born Global Firm combines the many different theoretical perspectives on born globals that have been previously researched providing a unified framework to connect the antecedents types and outcomes of entrepreneurial activities pursued by such new ventures A central case study of an international fashion firm which operates in over nine countries runs through the text highlighting the formation and success of born globals and the importance of cultural competence

**Entrepreneurship in International Marketing** Shaoming Zou, Hui Xu, Linda Hui Shi, 2015-02-04 A fresh addition to the current international marketing literature Entrepreneurship in International Marketing address both important issues concerning entrepreneurship in the international market and looks at the contemporary international marketing issues

**The Routledge Companion to International Entrepreneurship** Stephanie A. Fernhaber, Shameen Prashantham, 2014-12-05 The domain of international entrepreneurship has continued to gain momentum in an era that sees entrepreneurship and globalization as critical issues in the world of business Given the flourish of new research in this area there is a need to provide an up to date perspective on the field and its future This volume draws together a team of experts

purposely selected from both the entrepreneurship and international business fields to present a comprehensive resource on the cutting edge conversations within international entrepreneurship This prestigious reference book will offer students and researchers an introduction to leading scholarship in international entrepreneurship and also serve as a catapult for future research

**Born Global Firms** Laurent Téoule-Dorey, 2025-01-04 This book is born from a deep passion for international new ventures shaped by years of global business experience academic research and enriching interactions with founders and leaders It takes a practical approach intentionally limiting in depth analysis to share real life stories from those at the forefront of fast growing international businesses for an audience of business executives and students It features 50 diverse yet interconnected stories of entrepreneurs who view the world as their playground sharing testimonials from born global firms across 33 countries six continents and 24 business verticals Each chapter offers an academic perspective and multiple pathways to explore its content whether by academic topics individual contributions development stages unique business highlights or sub chapter abstracts This work was made possible by the author's extraordinary encounters with thriving entrepreneurs who generously shared their journeys offering invaluable insights that enrich the narrative and underscore the global challenges they navigate daily aiming to inspire future born global leaders

**De Gruyter Handbook of SME Entrepreneurship** Marina Dabić, Sascha Kraus, 2023-11-06 A small business is not a little big business Small and medium sized enterprises SMEs are considered the engines of worldwide economies and the main sources of job creation Management in these companies is different from management in larger older enterprises with their already established concepts and instruments In view of the high importance of SMEs in emerging developing and developed economies worldwide the De Gruyter Handbook of SME Entrepreneurship investigates the underlying mechanisms and practices of management within these companies with a focus on entrepreneurship growth and innovation It argues that it is time for a dedicated theory of SME Entrepreneurship to emerge Entrepreneurial thinking and behavior in SMEs must be differentiated from that of start ups and large companies On the other hand it also explores the different entrepreneurship manifestations that exist within a widely heterogeneous group of SMEs The handbook provides a theoretical framework in which to understand compare and contrast the complexity of SMEs in both domestic and international processes and addresses the strengths achievements and challenges of entrepreneurship in SMEs

*Impacts of Emerging Economies and Firms on International Business* M. Marinov, S. Marinova, 2012-11-19 The internationalization of emerging economies has brought new perspectives to international business development Focusing on the extensive impact these emerging economies and firms have had this volume covers the strong players such as Brazil Russia India and China as well as dynamically developing economies such as Mexico and the Philippines The contributors review topics such as the role of institutions and resource dependency on outward foreign direct investment from emerging economies and the role of the global mindset and psychic distance on the performance of subsidiaries of firms originating from emerging economies It explores new horizons in

international business development and addresses challenging perspectives      Global Entrepreneurship & Innovation Sarika Pruthi, Jay Mitra, 2023-04-05 In a globalised world entrepreneurial ventures and innovation projects today tend to function internationally across a range of different countries and regions in order to be successful It is vital therefore for entrepreneurs innovators and indeed all business professionals to be thinking and acting with a global mindset This comprehensive textbook helps you to develop such a mindset by drawing on theory research examples and case studies There is a strong focus on developing countries and emerging economies throughout the text given the centrality of these markets to successful business today Dedicated chapters shine a unique spotlight on timely topics such as migration immigration ethnicity and digitalisation in relation to entrepreneurship Case studies and examples are included from around the world and include small start ups SMEs and well known international brands such as Amazon Dyson and Uber Written in an accessible style for readers there are additionally a wide range of learning features in each chapter including learning outcomes summaries and discussion questions alongside visual aids This text is essential reading for university and college courses related to international entrepreneurship and global innovation Sarika Pruthi is Associate Professor in the School of Global Innovation and Leadership at Lucas College and Graduate School of Business San Jos State University USA Jay Mitra is Professor of Business Enterprise and Innovation and Director of the Venture Academy at Essex Business School University of Essex UK and Visiting Professor at Luneburg University Germany      *Handbook of Research on European Business and Entrepreneurship* Leo Paul Dana, 2008 This book is an important contribution to the field of international entrepreneurship it provides a comprehensive account of internationalization strategies adopted by SMEs in a wide range of European countries and by drawing on a number of empirical studies it enriches the theory of SME internationalization with a new theoretical framework that can be useful for understanding the complexity of SME internationalization processes in Europe Julia Korosteleva Thunderbird International Business Review From Andorra to Wales with stops in more than 35 other European countries along the way this comprehensive collection of articles is required reading for scholars interested in international entrepreneurship It provides information on how entrepreneurs and their firms go international from virtually every country in Europe This unique volume permits researchers to compare how the process of entrepreneurial internationalization is affected by differences in culture location technology and other influences within Europe Furthermore the various authors consider a range of theoretically important issues such as cooperation and trust venture capital research and development learning networks and government policy This book serves as an essential departure point from which scholars can embark on their study of international entrepreneurship in Europe Benjamin M Oviatt Georgia State University US This is a timely and interesting book that brings together some of the most insightful contributions on the internationalization of new ventures with an emphasis on the European experiences Assembling some of the best scholars the book offers a distinctively European perspective one that deserves recognition analysis and discussion I applaud the editors for doing such a masterful

job in bringing a great group of researchers and ideas together I highly recommend this book for any serious researcher and scholar Shaker A Zahra University of Minnesota US This remarkable book provides valuable contributions on how the process of SMEs internationalization is operating in 37 different European countries Researchers in international entrepreneurship will find new materials for theorization Numerous facets of international business are carefully documented by a great many well known scholars Also given the variety of situations typical of the European small business sector the book may prove to be helpful to small scale entrepreneurs wishing to take steps towards internationalization Overall this coordinate work makes you realize why Europe is so fascinating Jean Jacques Obrecht University Robert Schuman Strasbourg France This unique comparative study of the internationalization of small firms is a milestone in international business research It compares the internationalization strategies of fast growing firms across nearly forty different European countries It shows that the growth trajectories of firms reflect the investing country s geographical location natural resource endowments legal and financial institutions and local culture There are many important new insights to be gained from a careful study of this important new research resource Mark Casson University of Reading UK This unique Handbook illustrates how entrepreneurs across Europe tackle internationalization This timely and important book identifies patterns and builds a theory of international entrepreneurship in Europe The contributors discuss the performances of SMEs on the road to internationalization Each chapter emphasizes how the process of internationalization of SMEs operates the challenges and opportunities that arise due to each country s specific political and economic situation and their subsequent internationalization performance These processes challenges and performances can be understood through theories of international business and entrepreneurship Although at times these theories cannot fully Entrepreneurship in the Digital Era Daniel Schallmo,Jens Pätzmann,Thomas Clauß,2023-11-16 Changes in the environment such as trends drivers and influencing factors affect entrepreneurship and intrapreneurship in several ways The changes of the environmental factors in several dimensions such as political economic socio cultural technological ecological and legal On the one hand the environmental changes include risk for existing business models On the other hand they include opportunities for new business models entrepreneurship intrapreneurship and new insights in marketing This book provides empirical and conceptual papers and studies that tackle the challenges and opportunities for entrepreneurship in the digital era It offers professionals managers researchers lecturers and students from the fields of entrepreneurship innovation management and business development valuable insight into the topic of entrepreneurship in times of digitalization

*International Entrepreneurship in Emerging Markets* Mohamed Yacine Haddoud,Paul Jones,Adah-Kole Emmanuel Onjewu,2019-11-18 This volume presents insights from Brazil China India Pakistan Sri Lanka and Turkey to enlighten scholars by unearthing the nature drivers barriers and determinants of entrepreneurship in emerging markets

Encyclopedia of Global Studies Helmut K. Anheier,Mark Juergensmeyer,2012-03-09 With all entries followed by cross

references and further reading lists this current resource is ideal for high school and college students looking for connecting ideas and additional sources on them The work brings together the many facets of global studies into a solid reference tool and will help those developing and articulating an ideological perspective Library Journal The Encyclopedia of Global Studies is the reference work for the emerging field of global studies It covers both transnational topics and intellectual approaches to the study of global themes including the globalization of economies and technologies the diaspora of cultures and dispersion of peoples the transnational aspects of social and political change the global impact of environmental technological and health changes and the organizations and issues related to global civil society Key Themes Global civil society Global communications transportation technology Global conflict and security Global culture media Global demographic change Global economic issues Global environmental and energy issues Global governance and world order Global health and nutrition Global historical antecedents Global justice and legal issues Global religions beliefs ideologies Global studies Identities in global society Readership Students and academics in the fields of politics and international relations international business geography and environmental studies sociology and cultural studies and health Impact of International Business Heinz Tuselmann,Stephen Buzdugan,Qi Cao,David Freund,Sougand Golesorkhi,2016-07-01 The international community is confronted with a new set of challenges the scale and complexity of which is virtually unprecedented In this connection there are heightened demands for international business research to provide guidance for decision makers on how to solve actual problems Impact of International Business addresses current challenges and issues and provides fresh insights that are pertinent for policy and practice The book examines various contemporary international business issues from various viewpoints draws on research conducted in different countries examines IB issues in both developed and emerging country contexts offers various theoretical perspectives and different methodologies It provides both rigorous empirical and conceptual advances and insights that are useful and relevant for managers and policy makers in their search for solutions in face of current challenges posed by the international environment **Entrepreneurship Marketing** Sonny Nwankwo,Ayantunji Gbadamosi,2020-02-26 Small and medium sized enterprises SMEs dominate the market in terms of sheer number of organisations yet scholarly resource materials to assist in honing skills and competencies have not kept pace This well renowned textbook guides students through the complexities of entrepreneurship from the unique perspective of marketing in SME contexts providing a clear grounding in the principles practices strategies challenges and opportunities faced by businesses today SMEs now need to step up to the terrain of mobile marketing and consumer generated marketing and utilise social media marketing tools Similarly the activities of various stakeholders in SME businesses like start up accelerators business incubators and crowdfunding have now gained more prominence in SME activities This second edition advances grounds covered in the earlier edition and has been fully updated to reflect this new dynamic business landscape Updates include A consideration of social media imperatives on SME marketing Discussion of



forms of capital formation and deployment for marketing effectiveness including crowdfunding Updated international case studies drawn from diverse backgrounds Hands on practical explorations based on real life tasks to encourage deeper understanding This book is perfect for students studying SMEs Marketing and Enterprise at both advanced undergraduate and postgraduate levels as well as professionals looking to obtain the required knowledge to operate their businesses in this increasingly complex and turbulent marketing environment

### **Entrepreneurship, Innovation and Regional**

**Development** Jay Mitra, 2019-10-08 The fields of entrepreneurship innovation and regional development are inextricably linked with people organisations and the environment or their location forming the main building blocks in an integrated model of value creation This second edition of a key textbook draws on the diversity of approaches in these areas to produce a unified understanding of this important subject and its sub sets The author connects theory and practice using references to academic studies as well as industry sources The importance of technology is highlighted throughout to demonstrate the value of new technology based ventures and the role of technology for innovation in both organisational and spatial contexts The economic and social contexts of entrepreneurship are covered in dedicated chapters offering an appreciation of multiple perspectives on key themes of growth and development Drawing on insights and concepts from a wide range of disciplines such as business sociology economics geography and management this unique textbook introduces entrepreneurship to students from different backgrounds and varied interests With a range of new case studies and coverage of emerging themes such as smart cities ecosystems female entrepreneurship and social and human capital this book provides an expert exposition of the elaborate empire of entrepreneurship

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