

The First Trial

Where do I sit?
What do I say?



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STEVEN H. GOLDBERG

First Trial Where Do I Sit What Do I Say In A Nutshell

Olin L. Browder



First Trial Where Do I Sit What Do I Say In A Nutshell:

The First Trial Steven H. Goldberg, 1982 Perspective Trial Is Theater Lawyer's Part Interrogating of Witnesses Presenting Exhibits Staging the Use of a Diagram Addressing the Jury Courtroom Stage Presence Preparation Trial Notebooks Closing Arguments Jury Instructions Opening Statements Witnesses Jurors First Trial Voir Dire Opening Statement Direct Examination Cross Examination Impeachment and Rehabilitation Evidence Advocacy Closing Argument

From Truth to Technique at Trial Philip Gaines, 2016-03-23 *From Truth to Technique* addresses key questions raised by the burgeoning literature in what Philip Gaines calls advocacy advice texts manuals handbooks and other how to guides written by lawyers for lawyers both practicing and aspiring to help them be as effective as possible in trial advocacy In these texts advice authors share principles strategies and techniques for persuading juries and winning cases Some manuals even form the basis for required advocacy courses in law schools Unlike training manuals in other professional domains sales leadership management fundraising coaching etc advocacy advice texts offer guidance for effectiveness in a realm of activity where the stakes may be the very highest for the parties and where society has an abiding interest in the truth being discovered and justice being done Helping advocates learn how to win cases may be the ultimate purpose of advice texts but to what extent are ideas about the values of truth and justice what Gaines calls metavalues incorporated into discussions about winning tactics and techniques To explore this question Gaines takes the reader through a discursive history of the relation between technique and metavalues as presented in advocacy advice beginning with a thematic analysis of the first texts published in the Anglo American tradition in the early 17th century through treatises written during seasons of radical change in the profession in the 18th and 19th centuries and up to the present day with a look at the more than 200 trial manuals currently in print This diacronic study reveals dramatic changes in the place authors give to the metavalues of truth and justice when lawyers advise other lawyers about how to be effective in the courtroom

Cases and Materials on Evidence Charles Tilford McCormick, John Floyd Sutton, Olin Guy Wellborn, 1987 **Modern Constitutional Law** Ronald D. Rotunda, 1989 **Cases and Materials on Tort and Accident Law** Page Keeton, 1989 Basic Property Law Olin L. Browder, 1989 *Civil Procedure* Richard L. Marcus, Martin H. Redish, Edward F. Sherman, 1989 **Cases and Materials on Torts** David W. Robertson, William Powers, David A. Anderson, 1989 **Local Government Law** William D. Valente, 1987

Cases on Property Division at Marriage Dissolution Joan M. Krauskopf, 1984 **The AALS Directory of Law Teachers**, 2004 *Cases and Materials on Mineral Law* D. Barlow Burke, Robert E. Beck, Cyril A. Fox, 1994 **Federal Courts** David P. Currie, 1990 Spells out the basic contours of district court jurisdiction in federal question admiralty and diversity cases with notes on venue and on the Supreme Court's original jurisdiction Tells the student something about the applicable law governing federal proceedings including remedies against government officers Deals with limitations on the exercise of jurisdiction that cuts across the various jurisdictional categories sovereign and official immunities and a variety of statutory

and judicial abstention doctrines Follows the litigant into situations in which a federal court is asked to pass upon what another tribunal has already done **Employment Discrimination Law** Mack A. Player, Elaine W. Shoben, Risa L. Lieberwitz, 1990 *Securities Regulation* David L. Ratner, Thomas Lee Hazen, 1991 **Lawyers as Counselors** David A. Binder, Paul Bergman, Susan C. Price, 1991 *International Law and World Order* Burns H. Weston, Richard A. Falk, Anthony A. D'Amato, 1990 **Criminal Law** Phillip E. Johnson, 1990 **Consumer Law** John A. Spanogle, 1991 Materials cover the regulation of voluntary disclosure and compulsory disclosure of information Also provides insight to abuses at the formation of the contract Contains material on ensuring access to the market and abuses during performance Reviews summary claims and defenses followed by abusive collection practices and foreclosing on security Includes information about the creditor going to court Most of the cases have been replaced and notes rewritten The overall organization of the first edition has been maintained with its four part division into Regulation of Information Regulation of Conduct Regulation of Prices and Enforcement of all of the above **Basic Contract Law** Lon Luvois Fuller, Melvin Aron Eisenberg, 1990

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