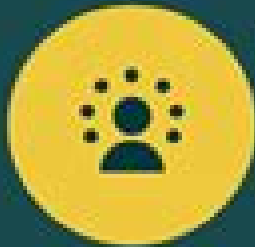


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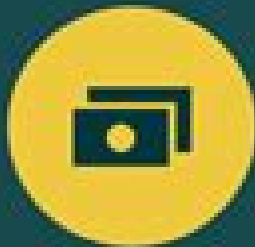
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analyzes how household decisions have mediated between macro level economic growth and actual human betterment Ultimately de Vries research reveals key strengths and weaknesses of existing consumer theory suggesting revisions that add historical realism to economic abstractions **Behavioral Economics and Smart Decision-Making** Ankal

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Socio-Economic Perspectives on Consumer Engagement and Buying Behavior Kaufmann, Hans Ruediger, Panni, Mohammad Fateh Ali Khan, 2017-01-18 In modern business practices marketing dimensions are changing with new opportunities appearing in consumer behavioral contexts By studying consumer activities businesses can better engage and retain current and new customers Socio Economic Perspectives on Consumer Engagement and Buying Behavior is a comprehensive reference source on new innovative dimensions of consumer behavioral studies and reveals different conceptual and theoretical frameworks Featuring expansive coverage on a number of relevant topics and perspectives such as green products automotive technology and anti branding this book is ideally designed for students researchers and professionals seeking current research on the dimensions of consumer engagement and buying behavior **Belief**

Systems, Religion, and Behavioral Economics Elizabeth A. Minton, Lynn R. Kahle, 2013-12-20 Religion is a topic that businesses often ignore in spite of 70% of the world being religious Many do not realize or resist the idea that religion is a key contributor to a consumer's core values which then contributes to consumption decisions voting practices reaction to pro social messages and public policy as well as donating behavior The field of behavioral economics discusses how various social and cognitive factors influence economic decisions which encompass consumer decision making but doesn't incorporate religion as an influence on economic decision making This book provides one of the first comprehensive investigations into the relationship between religion and behavioral economics The basic premises of the major religious affiliations are reviewed and the authors bring to life prior research on religion and behavioral economics with an emphasis on how this research can help practitioners to improve business practices *Renaissance in Behavioral Economics* Roger Frantz, 2007-06-14 Economists working on behavioral economics have been awarded the Nobel Prize four times in recent years This book explores this innovative area and in particular focuses on the work of Harvey Leibenstein one of the pioneers of the discipline The topics covered in the book include agency theory dynamic efficiency evolutionary economics X efficiency

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