

# Effective Selling Steps

1. Research

2. Ask

3. Listen (Actively)

4. Teach & Qualify

5. Close & Follow-up

# Effective Selling

**Cybellium**



## **Effective Selling:**

**Effective Selling** Adolph Judah Snow,1929      Effective Selling and Sales Management Gini Graham Scott,2007-10-12  
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