

# **ECONOMICS AS A SCIENCE OF HUMAN BEHAVIOUR**

**Towards a New Social Science Paradigm**

**Bruno S. Frey**

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# Economics As A Science Of Human Behaviour Towards A New Social Paradigm

**Benjamin Ouvrard, Anne Stenger**



## **Economics As A Science Of Human Behaviour Towards A New Social Paradigm:**

**Economics As a Science of Human Behaviour** Bruno S. Frey, 2013-06-29 This book champions the view that economics is a social science and that moreover it may serve as a new paradigm for the social sciences Economics is taken to be part of those sciences which deal with actual problems of society by providing insights improving our understanding and suggesting solutions I am aware that the way problems are addressed here has little in common with economics as it is generally understood today most economists make strong efforts to imitate the exact sciences Economics tends to become a branch of applied mathematics the majority of all publications in professional journals and books are full of axioms lemmas and proofs and they are much concerned with purely formal deductions Often when the results are translated into verbal language or when they are applied empirically disappointingly little of interest remains The book wants to show that another type of economics exists which is surprisingly little known This type of economics has its own particular point of view It centres on a concept of man or a model of human behaviour which differs from those normally used in other social sciences such as sociology political science law or psychology I do not however claim that economics is the only legitimate social science On the vii viii PREFACE contrary economics can provide useful insights only in collaboration with the other social sciences an aspect which has been disregarded by mathematically oriented economics *Economics Imperialism and Interdisciplinarity: Before the Watershed* Ben Fine, 2023-10-20 In *Economics Imperialism and Interdisciplinarity Before the Watershed* Ben Fine offers a selection of his key articles charting the rise of economics imperialism Each article is accompanied by a preamble that sets the context in which it appeared with an overall introduction drawing out the overall significance for contemporary scholarship Ranging over mainstream and heterodox economics the disputes between them the relationship between economics and other disciplines and thinkers as diverse as Kuhn Becker and Bourdieu the collection offers a unique and compelling account of how mainstream economics has both changed dramatically whilst its core and narrow principles have remained as sacrosanct as they are invalid The volume is imperative for those engaging in political economy across the social sciences *Super Inequality: Theoretical Essays in Economics and Social Policy* Christian Aspalter, 2023-09-16 This book bridges the disciplines of micro economics and social policy in general and in particular behavioral explanatory social policy and public choice theory plus Leibenstein's X efficiency theory Being trained as an economist and social policy scientist the author leaps out of the comfort zone of most social policy scientists and experts right into the exciting world of micro economic theory and then extending and connecting those theories to explain major social political and economic conundrums of our time In doing so the book offers a new set of theoretical and practical explanations derived from the general proposition of micro economic theory of how government officers policymakers administrators and the people themselves alike are by and large motivated in their daily as well as strategic long term decision making Using a meta analytical approach based on a number of grand theories this book also explains systemic factors behind human

behavior and the thereof resulting shortcomings in lifetime outcomes health wealth and happiness of a person and at the same time societal policy making and economic outcomes on societal level and in global comparison The outcomes thereof can be measured exactly and hence validated especially through the method of empirical comparative social science economic research Here the author also but not only introduces the new method of using Aspalter s Standardized Relative Performance SRP Index in measuring exactly complex aggregate performances of multiple governments and that at the same time also across the entire world **From Economics Imperialism to Freakonomics** Ben Fine,Dimitris

Milonakis,2009-04-15 Ben Fine the author of Social Capital versus Social Theory and a renowned exponent of Marxian political economy and Dimitris Milonakis offer one of the first systematic critiques of cliometrics new institutional economics and Douglass North s work *Economics and the Social Sciences* Stavros Ioannides,Klaus Nielsen,2007-01-01 This book is based on the premise that mainstream economics has become excessively specialized and formalized entering a state of de facto withdrawal from the study of the economy in favour of exercises in applied mathematics The editors believe that there is much scope for synergies by engaging in an encounter with economics and the other social sciences The chapters in this book offer important new contributions to such a development A select group of highly regarded contributors illustrate the potentially enlightening relationship between economics and a wide range of social science disciplines In addition some important concepts for economic analysis for example the notion of routines of social capital and of flexibility are explored from the vantage point of several social sciences Postgraduate students in most social science disciplines and in economic sociology will find much to interest them in this book as will students of psychology and economics **Theories of Political**

**Protest and Social Movements** Karl-Dieter Opp,2009-04-08 Political protest and social movements are ubiquitous phenomena This book focuses on the current theoretical approaches that aim at explaining them the theory of collective action the resource mobilization perspective political opportunity structure theory the identity approach the framing perspective and the dynamics of contention approach The book has three objectives 1 Many basic concepts like political opportunities or identity are not clearly defined It is further often a matter of interpretation what factors are supposed to affect which phenomena The first aim is therefore to provide a detailed introduction to and a clear restatement of the theories Only then is it possible to assess and improve them 2 For each theory the major strengths and weaknesses are discussed and various modifications and extensions are suggested 3 Building on these analyses it is shown how the theories can be integrated into a single theoretical paradigm the structural cognitive model **Incentives and Environmental**

**Policies** Benjamin Ouyard,Anne Stenger,2019-05-21 The economic protection of the quality of the environment took shape properly in the middle of the 20th Century when various economic instruments were proposed to policymakers Today protecting the environment is essential as evidenced in the rise in temperatures the melting of the icecaps the disappearance of animal species etc Moreover with recent advances in other disciplines notably in psychology economists are turning more

and more towards non monetary forms of incentive However questions concerning the effectiveness of these forms arise Incentives and Environmental Policies deals with the role of the economy in protecting the environment by revisiting traditional economic instruments and pursuing an advanced consideration of the role of new forms of incentive It appears that in order to strive towards the best possible environmental quality policymakers will have to take into account the future of many combinations of socially acceptable incentives

**Economic Analysis of Public Law** Michael Rodi,2022-12-02 This textbook analyses from an economic perspective the phenomena of public law the constitution the democratic and political process federalism NGOs administration and state decisions It also examines selected fields of administrative law including finance and tax law public economic law and environmental law Although the book uses examples from different legal orders it maintains a focus on continental European law as it aims to advance the law and economics approach in Europe

*The Handbook of Media and Mass Communication Theory* Robert S. Fortner,P. Mark Fackler,2014-03-10 The Handbook of Media and Mass Communication Theory presents a comprehensive collection of original essays that focus on all aspects of current and classic theories and practices relating to media and mass communication Focuses on all aspects of current and classic theories and practices relating to media and mass communication Includes essays from a variety of global contexts from Asia and the Middle East to the Americas Gives niche theories new life in several essays that use them to illuminate their application in specific contexts Features coverage of a wide variety of theoretical perspectives Pays close attention to the use of theory in understanding new communication contexts such as social media 2 Volumes

*Generating Predictability* Christoph Engel,2005-11-17 Human behaviour is infinitely complex the result of thousands of interactions between predispositions external factors and physical and cognitive processes It is also highly unpredictable which makes meaningful social engagement difficult without the aid of some external framework such as that offered by an institution Both formal and informal institutions can provide the element of predictability necessary for successful complex interactions a factor which is often overlooked by institutional analysts and designers Drawing on a wide range of disciplines including psychology economics and sociological and political studies this book develops a coherent and accessible theory for explaining the unpredictability of individual behaviour The author then highlights the danger of institutional reforms undermining the very capacity to generate predictability which is so central to their success This book will appeal to academics researchers and professionals in many fields including management studies behavioural economics and the new interdisciplinary field of institutional design

**The Rise of the Market** Philip Arestis,Malcolm C. Sawyer,2004-01-01 The growth of neo liberalism has been the dominant political force in the past two decades This volume concentrates on understanding the political economy of neo liberalism It focuses on a number of the most critical issues and examines the essence of n

**Social Self-Organization** Dirk Helbing,2012-05-05 What are the principles that keep our society together This question is even more difficult to answer than the long standing question what are the forces that keep our world together However the social

challenges of humanity in the 21st century ranging from the financial crises to the impacts of globalization require us to make fast progress in our understanding of how society works and how our future can be managed in a resilient and sustainable way. This book can present only a few very first steps towards this ambitious goal. However, based on simple models of social interactions, one can already gain some surprising insights into the social macro level outcomes and dynamics that is implied by individual micro level interactions. Depending on the nature of these interactions, they may imply the spontaneous formation of social conventions or the birth of social cooperation, but also their sudden breakdown. This can end in deadly crowd disasters or tragedies of the commons such as financial crises or environmental destruction. Furthermore, we demonstrate that classical modeling approaches such as representative agent models do not provide a sufficient understanding of the self organization in social systems resulting from individual interactions. The consideration of randomness, spatial or network interdependencies and nonlinear feedback effects turns out to be crucial to get fundamental insights into how social patterns and dynamics emerge. Given the explanation of sometimes counter intuitive phenomena resulting from these features and their combination, our evolutionary modeling approach appears to be powerful and insightful. The chapters of this book range from a discussion of the modeling strategy for socio economic systems over experimental issues up to the right way of doing agent based modeling. We furthermore discuss applications ranging from pedestrian and crowd dynamics over opinion formation, coordination and cooperation up to conflict, and also address the response to information issues of systemic risks in society and economics and new approaches to manage complexity in socio economic systems. Selected parts of this book had been previously published in peer reviewed journals.

**Economics of Art and Culture** Bruno S. Frey, 2019-03-30. This book studies the relationship between the arts and the economy. By applying economic thinking to arts and culture, it analyses markets for art and cultural goods, highlights specific facets of art auctions and discusses determinants of the economic success of artists. The author also sheds new light on various cultural areas such as the performing and visual arts, festivals, films, museums and cultural heritage. Lastly, the book discusses cultural policies, the role of the state in financing culture and the relationship between the arts and happiness.

**Economic Growth and the High Wage Economy** Morris Altman, 2013-06-26. This book provides a theoretical framework to better understand how firms, economies and labor markets have evolved. This is done in a reader friendly fashion without complex mathematical arguments and proofs. **Economic Growth and the High Wage Economy** shows how high wage economies help make firms and economies more productive and why high wage economies can be competitive even in an increasingly globalized environment. It also demonstrates why concerns that labor supply will dry up as wages increase and social benefits rise are largely based on impoverished economic reasoning. The first chapters provide a theoretical basis for the rest of the book, showing for instance how higher wages are prone to increasing the level of economic efficiency by getting people to work harder and smarter. Altman also explains that our understanding of technological change can be markedly

improved by modelling technological change as a product of higher wages and improved working conditions and other shocks to the economic system As the book develops it is shown that increasing and high levels of income inequality are not necessary for growth and development because the economic pie grows when the economic wellbeing of the lower half and even the middle improves The evolution of the state can also be better understood by applying this analytical framework So too can the persistence of inefficient systems of production and cultural traits that appear to be inconsistent with economic prosperity On top of this the book examines the implications of Altman s theoretical framework for macroeconomic analysis and policy Finally it is shown that labor supply can be better understood by introducing target income into the analytical mix The main contribution of this book is providing the theoretical underpinning for why relatively high wages and moreover competition with high wages is good for dynamic growth and development This work establishes why an alternative model of labor supply based on the notion and reality of target income does a better job of explaining the evolution of labor supply The latter also reinforces the view that increasing wage and workers benefits should not be expected to damage the economy even in the realm of labor supply This book will be of interest to public policy experts trade unions human rights experts and scholars of behavioural economics labour economics and globalization Social Policy in a Development Context T.

Mkandawire,2004-11-10 Drawing upon both conceptual and empirical evidence this volume argues the case for the centrality of social policy in development focusing particularly on the message that social policy needs to be closely intertwined with economic policy It is argued that social policy can provide the crucial link between economic development poverty eradication and equity This volume is a significant contribution to thinking about social policy in a development context

**Readings in Public Choice and Constitutional Political Economy** Charles Rowley,Friedrich Schneider,2008-08-09 Public choice is the study of behavior at the intersection of economics and political science Since the pioneering work of Duncan Black in the 1940s public choice has developed a rich literature drawing from such related perspectives as history philosophy law and sociology to analyze political decision making by citizen voters elected officials bureaucratic administrators lobbyists and other rational actors in social and economic context with an emphasis on identifying differences between individual goals and collective outcomes Constitutional political economy provides important insights into the relationship between effective constitutions and the behavior of ordinary political markets In Readings in Public Choice and Constitutional Political Economy Charles Rowley and Friedrich Schneider have assembled an international array of leading authors to present a comprehensive and accessible overview of the field and its applications Covering a wide array of topics including regulation and antitrust taxation trade liberalization political corruption interest group behavior dictatorship and environmental issues and featuring biographies of the founding fathers of the field this volume will be essential reading for scholars and students policymakers economists sociologists and non specialist readers interested in the dynamics of political economy **Arts & Economics** Bruno S. Frey,2013-03-14 To put the ARTS and ECONOMICS next to each other as in the

title to this book may be shocking to some readers Must not creative art be free of economic constraints must it not lead a life of its own And is economics not the realm of mean commercial dealings This book argues that it is not so the ARTS and ECONOMICS go well together indeed need each other Without a sound economic base art cannot exist and without creativity the economy cannot flourish There is a second way in which the Arts and Economics go together namely in the sense of applying economic thinking to the arts Over the last decades this scholarly endeavor has been established under the name of The Economics of Art or Cultural Economics But this may also sound revolting to some readers as it suggests an imperialistic extension of a lowly benefit cost calculus to the world of art This fear is unwarranted On the contrary cultural economists stress the social value of art and defend it against a crude business view of art Rather than dismissing art without direct commercial profit art economists seek ways and means of supporting it This book is not a textbook summarizing the achievements attained by the economics of art Such books already exist among them the author s own *Muses and Markets Explorations in the Economics of Art* written jointly with Werner Pommerehne VI Preface ARTS ECONOMICS charts little known territories

**Economics, Entrepreneurship and Utopia** Estrella Trincado, Manuel Santos-Redondo, 2017-07-20 In the early 1800s Robert Owen was a mill owner political figure and an advocate for social reform and his publications attained considerable circulation He believed that people need good working conditions in order to be encouraged to work and motivated to learn Despite the higher costs associated with this kind of operation compared to the traditional ones Owen s management resulted in increased productivity and profit His results caught the attention of men of wealth who were interested in social reform In particular at a similar time Jeremy Bentham was developing his own theories Owen and Bentham seemed to be based on some similar ideas that the greatest happiness creates the greatest results Their ideas developed against the backdrop of the Industrial Revolution and growing social and economic problems in England Owen and Bentham were forerunners of highly relevant current theories of economics marginalism entrepreneurship personnel management and constructivism They were acquainted with such important authors as James Mill Malthus Ricardo and John Stuart Mill However their economic theories were ruled out by classical economists who actively tried to silence perspectives different from the orthodoxy This book presents an innovative study of these two social thinkers and reformers who have rarely if ever been studied together This comparative study provides new context both on the social debate taking place during the Industrial Revolution and on the development of modern social thought in particular the relationship between socialism and utilitarianism *Economics Entrepreneurship and Utopia* will be of great relevance to scholars with an interest in the history of economic ideas the history of entrepreneurship and social reform in both historical and contemporary contexts

**Economics and Management of Climate Change** Bernd Hansjürgens, Ralf Antes, 2008-07-01 Climate change is one of the biggest challenges for mankind Although there is increasing evidence that climate change is already occurring there is neither sufficient knowledge as to what extent climate change poses risks to societies and companies nor about adequate



strategies to cope with these risks Bringing together an international group of scholars from environmental economics political science and business this book describes analyses and evaluates climate change risks and responses of societies and companies The book contributes to the question of how climate change can be mitigated by discussing efficient and effective design of mitigation measures in particular emissions trading and clean development mechanism CDM Placing special emphasis on the impact of climate change risks on business the book investigates in which way selected sectors of the economy are affected and what measures they can undertake to adapt to climate change risks **Bridging Social**

**Psychology** Paul A.M. Van Lange, 2006-08-15 Bridging Social Psychology illuminates the unique contribution the field of social psychology can bring to understanding major scientific and societal problems The book focuses on illustrating the benefits and costs of bridging social psychology with other fields of psychology including cognitive developmental and personality psychology as well as other disciplines such as biology neuroscience and economics The editor's hope is that the examination of these bridges will result in new theoretical methodological and societal benefits The 65 essays written by eminent leaders in the field demonstrate the relationship of social psychology with 1 biology neuroscience and cognitive science 2 personality emotion and development 3 relationship science interaction and health and 4 organizational science culture and economics The book also examines the key assumptions of social psychology where the field is headed and its unique contribution to basic theoretical and broad societal questions e.g. promoting health in society Section introductions tie the book together The book concludes with an enlightening Epilogue by Walter Mischel This book will appeal to scholars researchers and advanced students in social psychology wishing to demonstrate the cross disciplinary aspect of their research It will also be of interest to those in neighboring fields of psychology especially personality organizational health cognitive and developmental psychology as well as those in neuroscience biology sociology communication economics political science and anthropology The user friendly tone makes the book accessible to those with only a basic knowledge of social psychology The book also serves as a text for advanced courses in social psychology and or applied psychology A helpful table found on the book's Web site indicates the cross disciplinary applications addressed in each essay to make it easier to assign the book in courses

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