

Strategic Enrollment Management Best Practices

- *Admission Policies & Practices*
- *One-Stop Shop*
- *Predictive Modeling*
- CRM/Technology
- Enrollment Projections
- Financial Aid Leveraging

Effect Of Financial Aid Policies On Admission And Enrollment

Myoung-jae Lee



Effect Of Financial Aid Policies On Admission And Enrollment:

The Effect of Financial Aid Policies on Admission and Enrollment James J. Scannell, 1992 This study looks at the evolution of the financial aid process as a function of higher education administration and its impact on the recruitment and retention of college students It illustrates the effects on enrollment of differing financial aid strategies and recommends possible directions for meeting the challenges of the 21st century Discussions focus on the following topics 1 the institutional need for financial aid 2 the relationship of aid and costs 3 programs that work in reverse and 4 targeting of financial aid to enrollment goals The following financial aid packages are also examined uniform self help self help varied by ability to borrow self help varied by desirability self help varied by ability to borrow and desirability admit deny aid conscious admission merit awards renewals equity packaging and differential and preferential packaging Contains 48 references GLR

Rentz's Student Affairs Practice in Higher Education (6ed) Najian Zhang & Associates, 2024-03-22 Rentz's Student Affairs Practice in Higher Education introduces readers to the functions of all student affairs services on college campus and to the nuts and bolts on what student affairs professionals in each specific area do to achieve their goals of providing students with meaningful collegiate experiences and accomplish the institution's mission The book not only includes the evolution of student affairs but also how its philosophy and theories are integrated into its practice By reading this edition experienced student affairs professionals will acquire a thorough understanding of each student affairs service on college university campus and increase their competence in practice This new sixth edition has 17 chapters which include the philosophical heritage of student affairs historical perspective of higher education and student affairs admissions to enrollment management academic advising career services counseling centers student conduct multicultural affairs and special support services orientation residence halls student life programs fraternity and sorority life collegiate recreation financial aid student learning assessment health services and future of student affairs It has been integrated with the most recent literature on student affairs development especially how the global pandemic has impacted the practice of student affairs in higher education and how the social political and economic dynamics at the national level have influenced the climate of college and university campus as well as the most recent professional standards A unique feature of the book is that its contributors are expert practitioners and scholars Through this book student affairs professionals will learn knowledge and wisdom not only from the current generation in student affairs but also from the generations many years in the past The sixth edition has advanced the knowledge base of student affairs while inheriting its values and missions for higher education

Higher Education: Handbook of Theory and Research John C. Smart, Michael B. Paulsen, 2012-04-25 Published annually since 1985 the Handbook series provides a compendium of thorough and integrative literature reviews on a diverse array of topics of interest to the higher education scholarly and policy communities Each chapter provides a comprehensive review of research findings on a selected topic critiques the research literature in terms of its conceptual and

methodological rigor and sets forth an agenda for future research intended to advance knowledge on the chosen topic The Handbook focuses on twelve general areas that encompass the salient dimensions of scholarly and policy inquiries undertaken in the international higher education community The series is fortunate to have attracted annual contributions from distinguished scholars throughout the world The Routledge Handbook of the Economics of Education Brian P. McCall, 2021-12-30 The economics of education is a burgeoning area of study employing increasingly sophisticated analytical tools to answer questions with high societal impact Thus the aim of this handbook is to provide readers with an up to date overview of the current state of the field of the economics of education and its main areas of research This comprehensive handbook provides an authoritative overview of key theoretical and policy areas covering topics like econometric methods for education economics returns to education competition in education provision education and economic growth and education and inequality It reviews the current state of research from early childhood through postgraduate education as well as adult education and life long learning Offering a truly international perspective the handbook benefits from a global group of contributors and attention to both developed and developing country contexts The Routledge Handbook of the Economics of Education will be a valuable resource for advanced students researchers and policymakers across economics education and public policy *Resources in Education*, 1999-04 **The Journal of Student Financial Aid**, 1997 **Does Financial Aid Help Students Choose to Attend Higher Priced Colleges and Universities?** Laura Walter Perna, 1997

Micro-econometrics for Policy, Program, and Treatment Effects Myoung-jae Lee, 2005 In many disciplines of science it is vital to know the effect of a treatment on a response variable of interest the effect being known as the treatment effect Here the treatment can be a drug an education program or an economic policy and the response variable can be an illness academic achievement or GDP Once the effect is found it is possible to intervene to adjust the treatment and attain a desired level of the response variable A basic way to measure the treatment effect is to compare two groups one of which received the treatment and the other did not If the two groups are homogenous in all aspects other than their treatment status then the difference between their response outcomes is the desired treatment effect But if they differ in some aspects in addition to the treatment status the difference in the response outcomes may be due to the combined influence of more than one factor In non experimental data where the treatment is not randomly assigned but self selected the subjects tend to differ in observed or unobserved characteristics It is therefore imperative that the comparison be carried out with subjects similar in their characteristics This book explains how this problem can be overcome so the attributable effect of the treatment can be found This book brings to the fore recent advances in econometrics for treatment effects The purpose of this book is to put together various economic treatments effect models in a coherent fashion make it clear which can be parameters of interest and show how they can be identified and estimated under weak assumptions The emphasis throughout the book is on semi and non parametric estimation methods but traditional parametric approaches are also discussed This

book is ideally suited to researchers and graduate students with a basic knowledge of econometrics

The Law of Higher Education, 2 Volumes William A. Kaplin, Barbara A. Lee, 2006-12-13 This fourth edition of the indispensable guide to the laws that bear on the conduct of higher education provides a revised and up to date reference research source and guide for administrators attorneys and researchers The book is also widely used as a text for graduate courses on higher education law in programs preparing higher education administrators for leadership roles This new edition includes new and expanded sections on laws related to religious issues alternative dispute resolution the college and its employees collective bargaining at religious and private colleges whistleblower and other employee protections personal liability of employees nondiscrimination and affirmative action in employment campus technology and computer networks disabilities student academic freedom freedom of speech and hate speech student organizations rights responsibilities and activities fees athletes rights USA patriot act and immigration status public institutions and zoning regulations regulation of research coverage of retaliatory and extraterritorial acts federal civil rights statutes

Equity and Excellence in American Higher Education William G. Bowen, Martin A. Kurzweil, Eugene M. Tobin, Susanne C. Pichler, 200? Thomas Jefferson once stated that the foremost goal of American education must be to nurture the natural aristocracy of talent and virtue Although in many ways American higher education has fulfilled Jefferson's vision by achieving a widespread level of excellence it has not achieved the objective of equity implicit in Jefferson's statement In *Equity and Excellence in American Higher Education* William G Bowen Martin A Kurzweil and Eugene M Tobin explore the cause for this divide Employing historical research examination of the most recent social science and public policy scholarship international comparisons and detailed empirical analysis of rich new data the authors study the intersection between excellence and equity objectives Beginning with a time line tracing efforts to achieve equity and excellence in higher education from the American Revolution to the early Cold War years this narrative reveals the halting episodic progress in broadening access across the dividing lines of gender race religion ethnicity and socioeconomic status The authors argue that despite our rhetoric of inclusiveness a significant number of youth from poor families do not share equal access to America's elite colleges and universities While America has achieved the highest level of educational attainment of any country it runs the risk of losing this position unless it can markedly improve the precollegiate preparation of students from racial minorities and lower income families After identifying the equity problem at the national level and studying nineteen selective colleges and universities the authors propose a set of potential actions to be taken at federal state local and institutional levels With recommendations ranging from reform of the admissions process to restructuring of federal financial aid and state support of public universities to addressing the various precollegiate obstacles that disadvantaged students face at home and in school the authors urge all selective colleges and universities to continue race sensitive admissions policies while urging the most selective and privileged institutions to enroll more well qualified students from families with low socioeconomic status

A Legal Guide for Student Affairs

Professionals William A. Kaplin, Barbara A. Lee, 2009-12-22 The student affairs market has experienced a great boom in the last decade Based on the fourth edition of the indispensable guide to the laws that bear on the conduct of higher education this updated student affairs edition provides a reference and guide for student affairs practitioners and graduate students in student affairs administration courses This volume combines sections that are pertinent to student affairs practitioners as well as the government regulatory and administrative issues found in the full Fourth Edition It is thus the most comprehensive and easy to use volume for student affairs officers and students *Handbook of Research on Challenging Deficit Thinking for Exceptional Education Improvement* Williams, Richard D., 2022-01-14 Exceptional education also known as special education is often grounded within exclusive and deficit mindsets and practices Research has shown perpetual challenges with disproportionate identification of culturally and linguistically diverse students especially Black and Indigenous students Research has also shown perpetual use of inappropriate placement in more restrictive learning environments for marginalized students often starting in Pre K Exceptional education practitioners often engage in practices that place disability before ability in instruction behavior management identification and use of related services and educational setting placement decisions These practices among others have resulted in a crippled system that situates students with exceptionalities in perceptions of deviance ineptitude and perpetuate systemic oppression The Handbook of Research on Challenging Deficit Thinking for Exceptional Education Improvement unites current theory and practices to communicate the next steps to end the current harmful practices and experiences of exceptional students through critical analysis of current practices mindsets and policies With the information this book provides practitioners have the power to implement direct and explicit actions across levels to end the harm and liberate our most vulnerable populations Covering topics such as accelerated learning educator preparation programs and intersectional perspectives this book is a dynamic resource for teachers in exceptional education general teachers social workers psychologists educational leaders organizational leaders the criminal justice system law enforcement agencies government agencies policymakers curriculum designers testing companies current educational practitioners administrators post grad students professors researchers and academicians

Modeling the Effects of Financial Aid on Student Enrollment Decisions Linda Siefert, 2021 Over the last two decades many institutions of higher education have experienced admissions related problems due to fluctuations in student enrollment and the increasing need for institutional financial aid Because of this administrators need tools that can help them modify policy as the market changes The purpose of this research was to develop a tool for a private more selective institution that would answer the following questions 1 what is the probability of enrollment for each admitted student and 2 how would changes in the financial aid package affect this probability The model in this research was based on both economic theory and the results of other empirical work and was refined through statistical analysis Its goal was to develop the best predictive model using the data collected by the institution and available to it at the time admission and

financial aid decisions are made. The methodology was carried out in three steps. First, an enrollment probability model was estimated using three years (1998–2000) of admissions data from the institution using both logistic and probit regression. The model included a unique set of explanatory variables including religious affiliation and distance from home, showing the ease at which institutions can look at the variables that are important for their goals, policies, and practices. The second step was a temporal validation against additional data. The model was tested for predictive accuracy against the admissions data for 2001. After rerunning the model for all four years, the final step in the methodology was to simulate the effects on enrollment of various changes in the tuition and financial aid policy and to calculate price sensitivity. The results of this study for the most part confirmed economic theory and general empirical findings. The signs and significance of most coefficients were as expected. A unique finding was that a linear, constantly decreasing functional form for net price was not the best fit for the data. Rather, a cubic relationship between net price and enrollment probability provided a better fit. Classification accuracy within each model and predictive accuracy for 2001 were all near 70%. Sensitivity to price was calculated differently in this research than in other existing research. Due to mathematical shortcomings discussed in the study, ΔP s and student price response coefficients (SPRC) were not used. Rather, sensitivity to a 1,000 decrease in net price was calculated for each student. The mean sensitivity to a 1,000 decrease in net price was 0.2. That is, on average, a 1,000 decrease in net price increased the probability of enrollment by 2% (for example, from 20% to 22%). The results of the present study are lower than most existing research, which is consistent with the discussions in the field that statistics such as ΔP s and SPRCs calculated only at the mean can overestimate sensitivity. The implication for policy makers is that they need to look at specific students or groups of similar students when estimating the effect of policy decisions and not rely solely on an average estimate. This research not only provided such price sensitivities for students with various characteristics of interest to the institution but also provided the institution with a tool to use with each entering class of freshman.

The Law of Higher Education William A. Kaplin, Barbara A. Lee, Neal H. Hutchens, Jacob H. Rooksby, 2019-04-05. You must have a resource on the law of higher education. Written by recognized experts in the field, the latest edition of *The Law of Higher Education* offers college administrators, legal counsel, and researchers with the most up-to-date comprehensive coverage of the legal implications of administrative decision making. In the increasingly litigious environment of higher education, William A. Kaplin and Barbara A. Lee's clear, cogent, and contextualized legal guide proves more and more indispensable every year. Two new authors, Neal H. Hutchens and Jacob H. Rooksby, have joined the Kaplin and Lee team to provide additional coverage of important developments in higher education law. From hate speech to student suicide, from intellectual property developments to issues involving FERPA, this comprehensive resource helps ensure you're ready for anything that may come your way. Includes new material since publication of the previous edition. Covers Title IX developments and intellectual property. Explores new protections for gay and transgender students and employees. Delves into free speech rights of faculty and students in public

universities Expands the discussion of faculty academic freedom student academic freedom and institutional academic freedom If this book isn't on your shelf it needs to be *THE EFFECT OF INFORMATION ON THE COLLEGE CHOICE TO ENROLL AT THE UNIVERSITY OF MICHIGAN (MICHIGAN, STUDENT RECRUITMENT, ENROLLMENT INFORMATION)*. ROBERT ALAN SELTZER, 1992 Implications for college admissions offices were discussed Suggestions for future research were indicated **Affirmative Action and Preferential Admissions in Higher Education** Kathryn Swanson, 1981 Winner of the 1981-82 Joseph L. Andrews Bibliographical Award presented by the American Association of Law Librarians an excellent bibliography which addresses a very important contemporary issue It deserves a place in the collections of large public libraries law libraries and most academic institutions RQ **Diversity and Inclusion on Campus** Rachelle Winkle-Wagner, Angela M. Locks, 2013-09-05 As scholars and practitioners in higher education attempt to embrace and lead diversity efforts it is imperative that they have an understanding of the issues that affect historically underrepresented students Using an intersectional approach that connects the categories of race class and gender *Diversity and Inclusion on Campus* comprehensively covers the range of college experiences from gaining access to higher education to successfully persisting through degree programs Authors Winkle-Wagner and Locks bridge research theory and practice related to the ways that peers faculty administrators and institutions can and do influence racially and ethnically underrepresented students experiences This book is an invaluable resource for future and current higher education and student affairs practitioners working toward full inclusion and participation for all students in higher education Special features Chapter Case Studies cases written by on-the-ground practitioners help readers make meaningful connections between theory research and practice Coverage of Theory and Research each chapter provides a systematic treatment of the literature and research related to underrepresented students experiences of getting into college getting through college and getting out of college Discussion Questions questions encourage practitioners and researchers to explore concepts in more depth consider best practices and make connections to their own contexts **Social Implications of Research in Higher Education** Mdikana, Andile Alfred, 2025-05-29 Traditional research assumes a singular almost absolutist approach to knowledge In contrast critical theory challenges the positivist outlook on scientific research and assumes a more socio-cultural outlook on the social world In specific terms critical research examines the nature of power dynamics influencing the social world More broadly this has implications for understanding inequality and disparity across cleavages of race gender ethnicity sexual orientation and economic class among other differences in identity Furthermore rather than simply acknowledging the subjective nature of the social world critical research calls for fundamentally transforming perceptions and attitudes in a manner that views marginalized populations more equitably *Social Implications of Research in Higher Education* examines the social implications of research confounded by culturally reinforced presumptions such as stereotypes and other biases that privilege those in power It analyzes research aimed at benefiting marginalized or oppressed populations who lack the

same opportunities and benefits that are otherwise granted to those in mainstream society Covering topics such as service learning university community engagement and research translation this book is an excellent resource for social justice advocates sociologists researchers professionals scholars academicians and more **Federal Register** ,2001-03 **The Law of Higher Education, A Comprehensive Guide to Legal Implications of Administrative Decision Making** William A. Kaplin,Barbara A. Lee,Neal H. Hutchens,Jacob H. Rooksby,2019-04-05 Your must have resource on the law of higher education Written by recognized experts in the field the latest edition of The Law of Higher Education Vol 1 offers college administrators legal counsel and researchers with the most up to date comprehensive coverage of the legal implications of administrative decision making In the increasingly litigious environment of higher education William A Kaplin and Barbara A Lee s clear cogent and contextualized legal guide proves more and more indispensable every year Two new authors Neal H Hutchens and Jacob H Rooksby have joined the Kaplin and Lee team to provide additional coverage of important developments in higher education law From hate speech to student suicide from intellectual property developments to issues involving FERPA this comprehensive resource helps ensure you re ready for anything that may come your way Includes new material since publication of the previous edition Covers Title IX developments and intellectual property Explores new protections for gay and transgender students and employees Delves into free speech rights of faculty and students in public universities Expands the discussion of faculty academic freedom student academic freedom and institutional academic freedom Part of a 2 volume set If this book isn t on your shelf it needs to be

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