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In Managerial Economics



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Shasha Hu



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Kelsey, David,Milne, Frank,Queen's University (Kingston, Ont.). Institute for Economic Research,1994 **Street Smart - Economic Decision-Making Among Urban Street Dwellers** Niilo Luotonen,2016 This study provides first field evidence on the effect of financial resources on real economic decisions A sudden increase in inventory costs tightens consumption budgets in a population of self employed vendors of a Big Issue type street paper After the budget shock vendors become more responsive to expected demand in their stock up decisions and increase their inventory turnover The timing of the behavior changes is consistent with the tightening budget having a causal impact on vendors decisions My findings suggest that binding budget constraints are unlikely to drive the results indicating that cognition related factors may be important in explaining the economic decisions of those who have little **Amazing Decisions** Dan Ariely,2019-07-23 Dan Ariely the New York Times bestselling author of Predictably Irrational and illustrator Matt R Trower present a playful graphic novel guide to better decision making based on the author s groundbreaking research in behavioral economics neuroscience and psychology The internationally renowned author Dan Ariely is known for his incisive investigations into the messy business of decision making Now in Amazing Decisions his unique perspective informed by behavioral economics neuroscience and psychology comes alive in the graphic form The illustrator Matt R Trower s playful and expressive artwork captures the lessons of Ariely s groundbreaking research as they explore the essential question How can we make better decisions Amazing Decisions follows the narrator Adam as he faces the daily barrage of choices and deliberations He juggles two overlapping and often contradictory sets of norms social norms and market norms These norms inform our thinking in ways we often don t notice just as Adam is shadowed by the market fairy and the social fairy each compelling him to act in certain ways Good decision making Ariely argues requires us to identify and evaluate the forces at play under different circumstances leading to an optimal outcome Amazing Decisions is a fascinating and entertaining guide to developing skills that will prove invaluable in personal and professional life **"Things are Never what They Appear to Be" : Valuation Asymmetry and Decision Style** A. L. (Aaron Lawrence) Levine,University of New Brunswick. Dept. of Economics,1989

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