

GLOBAL ACQUISITIONS

Strategic Integration and the Human Factor

A small, realistic-looking globe of the Earth is positioned in the lower center of the frame, resting on a light-colored wooden surface. The globe shows blue oceans and brown landmasses. In the background, a person's hand and forearm are visible, reaching towards the globe. The lighting is warm and soft, creating a contemplative atmosphere.

STAN LEES

Global Acquisitions Strategic Integration And The Human Factor

David Cooper



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Global Acquisitions S. Lees, 2002-12-10 Mergers and acquisitions are about rapid growth They can also be one of the main ways of destroying shareholder value This book challenges almost every popular assumption about how to manage mergers and acquisitions It draws upon a wealth of theory and practice to provide the essential strategic frameworks for integrating mergers acquisitions and other collaborative ventures at a global level It shows that the human factor is at the centre of a successful acquisition strategy

International Business Strategy Peter J Buckley, Pervez Ghauri, 2015-02-20 With stagnated demand in many home economies the need to internationalize and exploit foreign market opportunities has never been more paramount for businesses to succeed at a global level However this process raises a number of questions such as can firms use their knowledge of one market in the next Can firms pursue internationalization on several fronts at the same time How should firms handle cultural and institutional differences between markets This textbook provides students with the core research in international business and strategy including organization efficiency external relationships and the challenges found in an increasingly multicultural world Each part begins with a presentation of the issues and controversies faced in that particular area followed by a synthesis of the research which provides avenues for future research To facilitate and encourage further debate and learning each part also includes at least one original case study Compiled by two of the World's leading scholars of international business and supplemented with critical commentaries and a range of integrative case studies this comprehensive textbook provides advanced students of international business and strategy with a resource that will be invaluable in their studies and beyond

Understanding Mergers and Acquisitions in the 21st Century K. McCarthy, W. Dolfsma, 2012-12-05 The first volume to explore mergers and acquisitions in the 21st century The authors systematically introduce characterize and evaluate these mergers and discuss the methodologies that can be employed to measure them They also consider a number of factors relevant to the performance of mergers and acquisitions

Beyond Hofstede Cheryl Nakata, 2009-07-16 Hofstede introduced a culture paradigm that has been widely influential in international business However its relevance in light of culture's increasing complexity due to globalization has been questioned Alternative culture frameworks and perspectives are offered by leading scholars in global marketing and management

Value Creation in International Business Svetla Marinova, Jorma Larimo, Niina Nummela, 2016-11-04 This edited collection brings into focus the meanings interpretations and the process of value creation in international business Exploring value creation in the context of emerging and developed economies Volume 1 takes the perspective of multinational firms and examines various modes of foreign market servicing varying from exporting to joint venture mergers and acquisition and strategic alliances Providing theoretical and practical insights the authors open an intellectual debate into what value is and how it is created through the internationalization activities of firms Value Creation in International Business is a pioneering two volume work intended to provoke theoretical and empirical development in International Business research Moreover it

is intended as a bridge between concepts derived from general business firm level research agendas such as value creation and business model and internationalization approaches and activities of firms

Effective Multi-Unit Leadership Chris Edger, 2016-04-29 There is a growing recognition of the increasing importance of local leadership practice within multi unit service contexts given the threat to costly land based retail infrastructures from smart technologies Multi site organizations are economically significant but currently under researched and poorly understood In Effective Multi Unit Leadership Chris Edger looks at that key managerial cohort in the retail hospitality and service sectors operating between the centre and unit the Multi Unit Leader MUL This district area or regional manager is tasked with maximising revenue and profit from a complex and ambiguous positional space being sandwiched between the centre and unit facing the MUL paradox how do they motivate unit managers and team members to provide great service whilst simultaneously fulfilling the Centre's compliance agenda Based on extensive case study research across a range of multi unit service organisations Edger advances an Integrated Model of MUL that elucidates how key activities sales led service systems and standards 3Ss are driven through behavioural practices commitment control and change 3Cs underpinned by MUL personal characteristics expertise emotional intelligence and energy 3Es Central to this model is the notion of portfolio optimisation through social exchange POSE where MULs apply local leadership leveraging their portfolios through the deft application of exchange based currencies Replete with case studies Effective Multi Unit Leadership will appeal to high potential unit managers existing multi unit leaders who want to improve their performance levels and retail service directors wishing to train and coach their direct reports as well as business educators and those with an academic interest in organisational studies

Internationalization of Emerging Economies and Firms M. Marinov, S. Marinova, 2011-11-30 Explores the impact of country and firm specific factors the role of institutions and governments the strive for compensation of initial disadvantages and the struggle in finding ways to counterbalance late coming into the international arena in the process of internationalization

Global Enterprise Management, Volume I A. Camillo, 2015-05-06 Global Enterprise Management unites theory academic knowledge and practitioner experience to provide students educators and practitioners with the skills to succeed in the global managerial landscape

International Finance H. Kent Baker (ed.), Leigh A. Riddick, 2013 Understanding the current state of affairs and tools available in the study of international finance is increasingly important as few areas in finance can be divorced completely from international issues International Finance reflects the new diversity of interest in international finance by bringing together a set of chapters that summarizes and synthesizes developments to date in the many and varied areas that are now viewed as having international content The book attempts to differentiate between what is known what is believed and what is still being debated about international finance The survey nature of this book involves tradeoffs that inevitably had to be made in the process given the vast footprint that constitutes international finance No single book can cover everything This book however tries to maintain a balance between the micro and macro aspects of international finance

Although each chapter is self contained the chapters form a logical whole that follows a logical sequence The book is organized into five broad categories of interest 1 exchange rates and risk management 2 international financial markets and institutions 3 international investing 4 international financial management and 5 special topics The chapters cover market integration financial crisis and the links between financial markets and development in some detail as they relate to these areas In each instance the contributors to this book discuss developments in the field to date and explain the importance of each area to finance as a field of study Consequently the strategic focus of the book is both broad and narrow depending on the reader s needs The entire book provides a broad picture of the current state of international finance but a reader with more focused interests will find individual chapters illuminating on specific topics

Successes and Challenges of Emerging Economy Multinationals Marin Marinov,2013-11-18 Successes and Challenges of Emerging Economy Multinationals investigates a broad variety of cases presenting clear evidence of fast successful internationalization of emerging economy multinationals This in depth analysis leads to the indication of numerous novel directions for further theoretical expansion and new empirical research

Cultural Distance in International Ventures Katiuscia Vaccarini,Francesca Spigarelli,Ernesto Tavoletti,Christoph Lattemann,2017-09-18 This book uses the concepts of both cultural and psychic distance to analyse managers perceptions in international business settings with a specific focus on European and Chinese ventures in the green technology industry The key concept of distance refers to the variations of cultures languages business practices policies and regulations that distinguish different countries Offering empirical case studies and theoretical refinements on how scholars can conceptualise and operationalise the psychic distance construct the authors provide a comprehensive examination of European foreign direct investment FDI to China and Chinese FDI to Europe Contributing to the Marie Curie scheme Partnering Opportunities between Europe and China in the Renewable Energy and Environmental iNdustry POREEN this book is an invaluable read for managers and practitioners

Leadership Risk David Cooper,2010-03-30 This book is a practical guide for private equity investors It sets out a framework for understanding assessing and managing the risks associated with senior management during the due diligence process of an acquisition This provides an essential input into the wider due diligence review and a sound basis for managing the investment after the deal has been done so as to maximise the chances of a successful exit The book comes at a time of significant growth in the field of private equity In the UK over 3 million people around 18% of all private sector employees now work for private equity backed companies It is estimated that European funds currently have somewhere between 200 and 300 billion to invest over the next few years In the US the whole issue of private equity due diligence is much more advanced but it is still likely that due diligence will remain a significant issue for private equity investors for the foreseeable future

Unitary Developmental Theory and Organization Development, Volume 2 Myles Sweeney,2022-11-30 This book introduces Unitary Developmental Theory UDT to the field of organization development The second of two volumes it

introduces the UDT model and examines its application to organization development and change management The book presents UDT comprising seven developmental levels showing how using its methodical progression can help to avoid issues such as unsustainable growth and change failure while examining how the model improves collaboration digital transformation change management and team development It shows how the model clinically transforms concepts such as culture which is often cited as the cause of failure for change re defining it as habituated maturation stage and simplifying culture change accordingly This book is designed to accompany Volume 1 which details the psychology of the model and its equal applicability to mental health recovery Showing how UDT can be used as an overarching model to optimize organization development this book will be of great interest to researchers scholars and postgraduate students from the fields of organizational psychology organization development and change management

Reducing the Manda Risks F. Vielba, 2006-05-30 A lack of adequate and timely IT involvement in the merger and acquisition process costs companies millions of pounds every year This book addresses and answers topical questions such as What should your company be doing about IT when considering a merger or acquisition How can companies avoid M A failure and further IT risks in an M A project

Cultural Dimensions of International Mergers and Acquisitions Martine Cardel Gertsen, Anne-Marie S  derberg, Jens Erik Torp, 2013-02-06 No detailed description available for Cultural Dimensions of International Mergers and Acquisitions

International Handbook of Public Procurement Khi V. Thai, 2017-09-25 Since the 1990s government at all levels is under increasing pressure to do more with less However despite the U S government spending about 15 to 20 percent of its GDP on contracts for goods and services there is a paucity of reference books for public procurement officials and very few textbooks for courses on the subject Filling this void the International Handbook of Public Procurement provides the knowledge necessary to understand how procurement works and how to improve the cost effectiveness of procurement systems Taking a multidisciplinary approach the book focuses on the managerial economic political and legal aspects of this topic It begins with a conceptual framework and highlights various reforms occurring in certain countries By examining these improvements readers are able to apply this knowledge to their own strategies The next section presents selected cases that illustrate the public procurement process examining systems in various nations including Germany China South Africa Cambodia Uganda and Estonia The book also discusses the rise of electronic procurement systems E procurement and reviews the benefits of these efficient systems Other topics presented in this comprehensive volume include practical discussions on contract negotiations bidding price strategies and cost analysis and an insightful chapter on the market s response to contract award announcements A virtual encyclopedia from numerous international experts this book was assembled by Khi V Thai Professor at Florida Atlantic University and Editor of the Journal of Public Procurement Dr Thai has provided technical assistance in the area of public procurement to governments across the world Empowering those on all sides of the issue this volume dispenses advice valuable to government officials and contractors as well as providing a

comprehensive text for public administration students *Encyclopedia of International Strategic Management* Christian G. Asmussen, Niron Hashai, Dana Minbaeva, 2024-02-12 This dynamic Encyclopedia presents succinct definitions explanations and compact reviews of a comprehensive range of topics in the continually evolving field of International Strategic Management ISM A diverse and international collective of eminent scholars and thought leaders leverage their research expertise to present concise reviews of the state of the art of research in ISM exploring the manifold aspects of firms global strategies *Strategic Human Resource Development : Concepts and Practices* Kesho Prasad, 2012 In today s corporate world employee management is first and the foremost concern of any organization An organization can easily churn out the best out of their employees by improvising the strategic development within the human resource norms This book comprehensively discusses the strategic management functions that are designed to meet the business objectives effectively This textbook explains the concepts of human resource management HRM and human resource development HRD and shows how they supplement and complement each other The book explicates how sourcing retention development compensation and performance are driven by the strategic business needs in an organization Divided into four parts the book explicates strategic developmental aspects of the people training and development vis vis organizational behaviour culture and leadership as well as primacy of technology in training as well as the concepts of human resource management and human resource development The special feature of this book is a chapter on Competency Mapping which is a tool to identify accurate skills for developing competency requirement within the employees **Readings and Cases in International Human Resource Management** Sebastian B. Reiche, Günter K. Stahl, Mark E. Mendenhall, Gary R. Oddou, 2023-08-15 This new edition of Readings and Cases in International Human Resource Management is a classic edited textbook taking account of recent developments in the international human resources management IHRM field such as the pandemic the role of diversity equity and inclusion as well as climate change It includes a range of key readings that are essential for understanding the field and contextualizes each one with a selection of real life case studies that demonstrate their meaning and impact in practice The book aims to sensitize the reader to the complex human resource issues that exist in the global business environment To that end it strives to publish tried and true readings and cases that provide stimulating and intellectually challenging material and are written in ways that engage both the student and the instructor Key features include New readings and case studies that account for recent changes in the field positioned alongside tried and true material Integration of contemporary themes such as remote working digitization sustainability and social issues throughout the book An expanded introductory chapter new discussion questions and consistent pedagogy throughout Supplemental tutor support material additional cases and teaching notes to enhance instructors abilities to use the readings and cases with their students Bringing together well known contributors and field experts into one encompassing text this textbook is ideal for any class in international human resource management international organizational behaviour or international business

This seventh edition is thoroughly updated to enable students to understand the complexity of human resource issues in the post pandemic era of global remote and technology mediated working *Handbook of Human Factors and Ergonomics in Contemporary Business* Shad Ahmad Khan, Sumit Narula, Arshi Naim, Monika Srivastava, 2025-07-30 *Handbook of Human Factors and Ergonomics in Contemporary Business* highlights the symbiotic relationship between human centric approaches and organizational success in 21st century business and corporate culture It delivers a comprehensive exploration of how integrating human factors and ergonomics strategically can fuel innovation enhance performance and deliver a competitive advantage By promoting employee wellbeing to implementing ergonomic interventions for heightened productivity the chapters offer invaluable insights into the role of human factors across differing business sectors Edited and authored by distinguished experts in the field this handbook presents theoretical frameworks empirical evidence and real world case studies Across these chapters split into various sections on perspectives digitalization and wellbeing it provides interdisciplinary perspectives and practical applications to equip readers with the tools needed to encourage thriving workplace environments nurture employee welfare and foster innovation and creativity International case studies from diverse businesses and topics on Industry 5.0 logistics strategy UX productivity green issues and much more result in a thorough overview of the topic It will help any reader optimize organizational performance and understand the key connections between human factors and business success This title is an essential read for researchers and professionals in ergonomics and human factors business and management leadership engineering design and human resources

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