

# HOW TO DO ETHNOGRAPHY

## WHAT IS ETHNOGRAPHIC RESEARCH?

Ethnography research is a technique researchers use to learn about people in a specific environment. More in-depth than observational research, ethnographic research actually requires that the researcher participate in the environment that they are observing.



## WHEN SHOULD I DO ETHNOGRAPHY?

Ethnographic research is especially valuable when a researcher hopes to learn about the complexities and idiosyncrasies of an environment from first-hand experience. Ethnography may be used to research organizations, communities, cultures, and other environments.

STEP ONE Identify Research Question	STEP TWO Determine Locations for Research	STEP THREE Formulate Presentation Method	STEP FOUR Acquire Permissions and Access	STEP FIVE Observe and Participate	STEP SIX Interview	STEP SEVEN Collect Archival Data	STEP EIGHT Code and Analyze Data
 <p>Determine what problem you are seeking to better understand. Develop a problem statement that raises questions you seek to know more about. The problem or question may be about nearly any topic that addresses people in a designated environment. You may be wishing to better understand things like culture, relationships, interactions, processes, or anything else that affects how people think and/or behave.</p>	 <p>Identify the best place to conduct the participatory research. You may choose more than one location if the research question/ problem warrants it. Select a location that will provide the best opportunity to observe, participate, take field notes, and understand how the people in that environment act, communicate, and think.</p>	 <p>Consider the most effective ways to obtain objective information. Will you be adopting a role of a person in the community or organization you are observing? Will you be covert, or will others know you are conducting research? Recognize that if others know you are a researcher, they may act and respond differently. If they don't know, on the other hand, consider the most ethical way to observe and collect data.</p>	 <p>Because ethnographic research can be a bit intrusive, it's usually necessary to obtain permission for access into the location you plan to research. Always obtain permission in writing. Let decision-makers know what your observational methods will be, how you plan to participate, how the information you collect will be used, and so forth. Being ethical and considerate is critically important.</p>	 <p>Ethnography requires more than just observation. To research effectively, you will want to participate in the organization you are researching in some capacity. Determine the types of things you are looking for in regards to your question and problem and determine the most effective ways to collect notes. Be as objective as possible when observing and participating. Write running descriptions, things you remember, expressions and feelings, ideas that come to mind, and so forth.</p>	 <p>To increase your understanding of behaviors and actions, interviews may be necessary. You may do these interviews immediately after witnessing something, at the end of a designated observation period, at the end of the day, or even at the end of the entire research period. Determine who is best to interview and what questions are critical to helping you understand your research question.</p>	 <p>Many organizations, communities, and cultures have other artifacts and information that you can use to assist in your data collection. Review things like papers, emails, physical artifacts, phone conversations, marketing collateral, websites, and other information-rich sources to enhance your understanding of the environment.</p>	 <p>Code your data in a way that makes the most sense for your observations. Consider the following methods for analyzing and summarizing data: code and label things you see and heard, sort for patterns, identify outliers, compare with theories, take note of reflective remarks.</p>

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# Ethnographic Methods

**Helle Neergaard, John P. Uihøi**



## **Ethnographic Methods:**

**Essential Ethnographic Methods** Jean J. Schensul, Margaret D. LeCompte, 2012-10-01 This is Book 3 of 7 in the Ethnographer's Toolkit Second Edition. Essential Ethnographic Methods introduces the fundamental face-to-face data collection tools that ethnographers and other qualitative researchers use on a regular basis. It provides ethnographers with tools to answer the principal ethnographic questions about setting, participants' activities, behavior, and more. The essential mixed methods for collecting data include open-ended and focused listening, questioning strategies, participant and non-participant observation, recording techniques, visual recall, mapping the environments and contexts in which participant behavior occurs, and engaging in ethnographically informed survey research. Because these data collection strategies require ethnographers to become involved in the local cultural setting and to acquire their experience through hands-on experience, the essential tools also allow them to learn about new situations from the perspective of an insider. With these detailed instructions, the quality and scope of the data ethnographers collect are sure to be improved. Other books in the set: Book 1: Designing and Conducting Ethnographic Research: An Introduction, Second Edition, by Margaret D. LeCompte and Jean J. Schensul, 9780759118690; Book 2: Initiating Ethnographic Research: A Mixed Methods Approach, by Stephen L. Schensul, Jean J. Schensul, and Margaret D. LeCompte, 9780759122017; Book 4: Specialized Ethnographic Methods: A Mixed Methods Approach, edited by Jean J. Schensul and Margaret D. LeCompte, 9780759122055; Book 5: Analysis and Interpretation of Ethnographic Data: A Mixed Methods Approach, Second Edition, by Margaret D. LeCompte and Jean J. Schensul, 9780759122079; Book 6: Ethics in Ethnography: A Mixed Methods Approach, by Margaret D. LeCompte and Jean J. Schensul, 9780759122093; Book 7: Ethnography in Action: A Mixed Methods Approach, by Jean J. Schensul and Margaret D. LeCompte, 9780759122116.

*Ethnographic Methods* Karen O'Reilly, 2012-03-12 This new edition of Karen O'Reilly's popular *Ethnographic Methods* provides a comprehensive and accessible introduction to the technical, practical, and philosophical issues that arise when employing traditional and innovative research methods in relation to human agents. Using a wide range of case studies and source material to illustrate the dilemmas and resolutions that an ethnographic researcher may encounter, this textbook guides the reader from the initial design and planning stages through to the analysis and writing up. It explores the historical and philosophical foundations of ethnographic research and goes on to cover a range of relevant topics such as participant observation, qualitative interviews, focus group interviews, and visual data collection and analysis. Having been substantially revised and updated, the second edition includes new discussions of emerging practices such as reflexive ethnography and autoethnographic accounts, as well as an entire chapter dedicated to new directions in the field, including virtual, mobile, multi-sited, and global ethnography. *Enhanced Ethnographic Methods* Margaret D. LeCompte, Jean J. Schensul, Bonnie K. Nastasi, Stephen P. Borgatti, 1999-08-19 A newer edition of this book is available for ordering at the following web address: <https://rowman.com> ISBN 9780759122031. In addition to the traditional use of participant observation, interviews, and surveys,

qualitative researchers have developed a variety of other methods to obtain information in their studies Visual data from film and still photographs are now supplemented with video and computer techniques and are used in many settings Focused group interviews once in the domain of market researchers are now regularly used by qualitative researchers as well Elicitation techniques such as triads pile sorts and freelists originally developed by cognitive anthropologists have been widely adopted to help understand the inner workings of the members of a group In this brief volume these three sets of methods are explained in simple practical language The authors describe when and how to use these sets of techniques for community research market research and formative evaluation and other health social welfare and educational settings both domestically and internationally

**Essential Ethnographic Methods** Stephen L. Schensul, Jean J. Schensul, Margaret D. LeCompte, 1999-08-19 Essential Ethnographic Methods takes a mixed methods approach to introducing the fundamental face to face data collection tools that ethnographers and other qualitative researchers use

Specialized Ethnographic Methods Jean J. Schensul, Margaret D. LeCompte, 2012-10-12 This is Book 4 of 7 in the Ethnographer's Toolkit Second Edition This collection of individually authored chapters provides cutting edge approaches to ethnography Specialized Ethnographic Methods A Mixed Methods Approach complements the basic inventory of ethnographic data collection tools presented in Book 3 with a number of important additional approaches to conducting ethnography These include defining and collecting cultural artifacts collecting secondary and archival data cultural sorting and comparing methods spatial research and analysis network research and analysis use of multimedia strategies for the collection of ethnographic data ways to recruit and study hidden populations and participatory ethnographic video production These data collection strategies are called enhanced ethnographic methods because each of them parallels and enhances a strategy first presented in Book 3 Most ethnographers will want to use at least one or two of these enhanced ethnographic methods in their work Each classic chapter is comprehensive offering an introduction description examples of how to use the method or approach and discussion of how to conduct effective analyses Using Book 3 and Book 4 together adds depth and accuracy to cultural portraits and explications Other books in the set Book 1 Designing and Conducting Ethnographic Research An Introduction Second Edition by Margaret D LeCompte and Jean J Schensul 9780759118690 Book 2 Initiating Ethnographic Research A Mixed Methods Approach by Stephen L Schensul Jean J Schensul and Margaret D LeCompte 9780759122017 Book 3 Essential Ethnographic Methods A Mixed Methods Approach Second Edition by Jean J Schensul and Margaret D LeCompte 9780759122031 Book 5 Analysis and Interpretation of Ethnographic Data A Mixed Methods Approach Second Edition by Margaret D LeCompte and Jean J Schensul 9780759122079 Book 6 Ethics in Ethnography A Mixed Methods Approach by Margaret D LeCompte and Jean J Schensul 9780759122093 Book 7 Ethnography in Action A Mixed Methods Approach by Jean J Schensul and Margaret D LeCompte 9780759122116

Ethnographic Methods Karen O'Reilly, 2012-03-12 This best selling book designed for researchers embarking on their first ethnographic project has been substantially revised and updated with lots of exercises

and advice to guide the embodied and creative practice of ethnography New additions include cyber ethnography sensual visual and mobile ethnographies and field walking     Initiating Ethnographic Research Stephen L. Schensul, Jean J. Schensul, Margaret D. LeCompte, 2012-12-13 This is Book 2 of 7 in the Ethnographer's Toolkit Second Edition Initiating Ethnographic Research A Mixed Methods Approach is the first book of its kind Unlike texts that describe and detail methods for doing ethnographic and qualitative research once in the field Book 2 explores in depth the many critical issues that ethnographic researchers need to consider before going to the field and in the earliest stages of the field experience These include preparation of self establishing relationships that ensure access to the field and steps in the construction of a formative theoretical model that will inform the entire research process from start to finish Following guidelines established in Book 1 the first three chapters describe the reasons why ethnography should be considered a mixed methods approach to social science research They discuss why theory is important in guiding a study and the important institutional and personal preparations required to enter a field setting and begin work Additional chapters debunk the idea that ethnographers always enter the field with their minds a clean slate in terms of what they will find during their investigation They show why and how researchers can develop initial theoretical models based on local knowledge and literature reviews Ethnography uses a holistic approach so such models take into consideration both individual population and systemic or structural considerations They lead the way to integrating ecological empirical critical and interpretivist approaches into a comprehensive analysis of a dynamic system Two chapters also provide detailed examples to illustrate the connection between steps in the modeling process creation of observational measures and steps in data collection from most open ended kinds of interviewing and observation to the kind of highly structured ethnographic surveying described in Book 3 Extensive illustrative case examples are included The final chapter shows how the modeling process can be extended to guide the development of interventions and change strategies at multiple levels a process that should be part of any research program A wide variety of diagrams instructions examples and illustrations make the topics and processes covered in Book 2 easy to read and understand even by novice researchers Overall Book 2 offers a unique mixed methods lens through which to build theory by engaging in research modeling to enter the field to set up to gather data and to anticipate influencing change Other books in the set Book 1 Designing and Conducting Ethnographic Research An Introduction Second Edition by Margaret D LeCompte and Jean J Schensul 9780759118690 Book 3 Essential Ethnographic Methods A Mixed Methods Approach Second Edition by Jean J Schensul and Margaret D LeCompte 9780759122031 Book 4 Specialized Ethnographic Methods A Mixed Methods Approach edited by Jean J Schensul and Margaret D LeCompte 9780759122055 Book 5 Analysis and Interpretation of Ethnographic Data A Mixed Methods Approach Second Edition by Margaret D LeCompte and Jean J Schensul 9780759122079 Book 6 Ethics in Ethnography A Mixed Methods Approach by Margaret D LeCompte and Jean J Schensul 9780759122093 Book 7 Ethnography in Action A Mixed Methods Approach by Jean J Schensul and Margaret D LeCompte 9780759122116

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of the theory being spoken of is not the stuff of constructed proofs but alignments of critical insight and utility This is where qualitative work can make a difference to the field and where this book makes its mark Robin Holt International Journal of Entrepreneurial Behaviour and Research The Handbook of Qualitative Research Methods in Entrepreneurship is an unusually solid and multifaceted book on what qualitative methods have done are doing and will do in entrepreneurship research Every serious entrepreneurship scholar should read it It points at the future Bj rn Bjerke University of Kalmar Sweden I would warmly recommend this unique collection of qualitative methods of entrepreneurship research to both mature and beginning researchers as a menu to choose from for their planned empirical studies For those who try to get away from only quantitative studies in both business practice and academic research this book is their chance to find a rich inspiration in reflecting on entrepreneurship as a lived experience using grounded theory and ethnographic discourse and narrative approaches It might convince editors of top journals of entrepreneurship research to welcome qualitative research submissions as an indispensable complement to quantitative only submissions This domain is not physics In bringing together such a variety of experts from so many nationalities in this Handbook our Danish colleagues are making entrepreneurship research a realistic global venture Jan Ulijn Eindhoven University of Technology The Netherlands Helle Neergaard and John Parm Ulh i have compiled a remarkable collection of work that both represents the range of methods and demonstrates the depth of insight that can be achieved through qualitative approaches This book is not simply a handbook of qualitative research methods though it well achieves this aim it is also an important contribution towards the field of entrepreneurship research From the Foreword by Sara Carter This expansive and practical Handbook introduces the methods currently used to increase the understanding of the usefulness and versatility of a systematic approach to qualitative research in entrepreneurship It fills a crucial gap in the literature on entrepreneurship theory and just as importantly illustrates how these principles and techniques can be appropriately and fruitfully employed The Handbook is underpinned by the belief that qualitative research has the potential to charter hitherto unexplored waters in the field of entrepreneurship and thus contribute significantly to its further advancement The contributors seek to assist entrepreneurship researchers in making more informed choices and designing more rigorous and sophisticated studies They achieve this by providing concrete examples of research experiences and tangible how to advice By clarifying what these research methods entail how they are currently being used and how they can be evaluated this Handbook constitutes a comprehensive and highly accessible methodological toolbox Dealing with both well accepted qualitative approaches and lesser known rarer and more novel approaches to the study of entrepreneurship this Handbook will be invaluable to those studying researching and teaching entrepreneurship

*Projects in Ethnographic Research* Michael V. Angrosino, 2004-11-04 Designed to give students a hands on taste of what it is like to do ethnographic research this concise manual offers a related set of three enriching yet manageable research projects with clear workable instructions and guidelines Through them Professor Angrosino

demonstrates for students at all levels that ethnography is an exciting and challenging form of social research. Solid, encouraging, and readable, the guide provides a basic format so that students can learn the fundamental ethnographic data collection techniques of observation, interviewing, and analyzing archives while conducting their own mini projects in local settings. Projects in Ethnographic Research also includes many well chosen concrete and illuminating examples drawn from the research of the authors' own students and from the published works of other ethnographers. Projects in Ethnographic Research is most useful to those who teach introductory cultural anthropology and who want to introduce their students to some important field techniques but cannot justify assigning a longer, more comprehensive methods book. Brief and reasonably priced, the Angrosino text is sure to become an important component in introductory classrooms because it enhances some of the key concepts in cultural anthropology. It will also ignite the interest of future ethnographers.

**Methods of Text and Discourse Analysis** Stefan Titscher, 2000-09-22. This volume is the most comprehensive overview to date of sociologically orientated approaches to text and discourse analysis and is worth reading even for those who are interested only in purely linguistic approaches to text and discourse. Its main merit, I think, is that it introduces approaches which up to now have hardly been admitted into the universe of scientific discourse. Discourse Studies: Methods of Text and Discourse Analysis provides the most comprehensive overview currently available of linguistic and sociological approaches to text and discourse analysis. Among the 10 linguistic and sociological models surveyed in this book, some of the more important are Grounded Theory, Content Analysis, Conversation Analysis, and Critical Discourse Analysis. The book presents each approach according to a standardised format which allows for direct systematic comparisons. The fully annotated lists of sources provide readers with an additional means of evaluation of the competing analytical methods. Interdisciplinary and international in its aims, Methods of Text and Discourse Analysis suggests the benefits both linguists and sociologists will derive from a more intimate knowledge of each other's methods and procedures.

**Ethnography in Action** Jean J. Schensul, Margaret D. LeCompte, 2016-01-14. This is Book 7 of 7 in the Ethnographer's Toolkit, Second Edition. In Ethnography in Action, Jean J. Schensul and Margaret D. LeCompte explore how ethnographic research intersects with and enhances numerous areas of practice. Schensul and LeCompte ground this book in the understanding that all applied or practice-oriented social science must be collaborative to be effective. Showing how informal and formal ethnographic methods and knowledge contribute to the arenas in which ethnographers work, the authors cover both the typical practice settings raised in earlier books in the series and introduce two emerging arenas of concern: long-term fieldwork and participatory action research. With its methodological focus and skillful integration of guidelines, checklists, examples, and resources, Book 7 offers a unique guide to the practice of mixed methods ethnography over time and with community involvement. Other books in the set: Book 1, Designing and Conducting Ethnographic Research: An Introduction, Second Edition, by Margaret D. LeCompte and Jean J. Schensul; 9780759118690; Book 2, Initiating Ethnographic Research: A Mixed Methods Approach, by Stephen L. Schensul.



Jean J Schensul and Margaret D LeCompte 9780759122017 Book 3 Essential Ethnographic Methods A Mixed Methods Approach Second Edition by Jean J Schensul and Margaret D LeCompte 9780759122031 Book 4 Specialized Ethnographic Methods A Mixed Methods Approach edited by Jean J Schensul and Margaret D LeCompte 9780759122055 Book 5 Analysis and Interpretation of Ethnographic Data A Mixed Methods Approach Second Edition by Margaret D LeCompte and Jean J Schensul 9780759122079 Book 6 Ethics in Ethnography A Mixed Methods Approach by Margaret D LeCompte and Jean J Schensul 9780759122093      **Ethnographic Methods in Gypsy, Roma and Traveller Research** Martin Fotta, Paloma Gay y Blasco, 2024-01-29 EPDF and EPUB available Open Access under CC BY NC ND licence This edited volume discusses the methodological and ethical challenges that researchers are currently facing whilst attempting to document the impact of the COVID 19 pandemic on Gypsy Roma and Traveller communities throughout Europe      Ethnography Harry F. Wolcott, 2008-01-28 One of anthropology's leading writers on ethnographic methods Harry Wolcott discusses the fundamental nature of ethnographic studies Tracing its development from its disciplinary origins in sociology and anthropology he points out what is distinctive about ethnography and what it means to conduct research in the ethnographic tradition In this engaging and thought provoking book Wolcott distinguishes ethnography as more than just a set of field methods and practices separating it from many related qualitative research traditions as a way of seeing through the lens of culture For both beginning and experienced ethnographers in a wide range of disciplines Wolcott's book will provide important ideas for improving research practice      **Research Practice for Cultural Studies** Ann Gray, 2003 How is culture lived What are the best ways of investigating cultural life This book offers practical guidance for researching cultural studies      Ethnographic Methods in Entrepreneurship Research Bruce Johnstone, 2016-09-13 This book is a resource and guide for academics and graduate students conducting research in Entrepreneurship using ethnographic methods It is a guide to how entrepreneurs can be studied using the ethnographic techniques of cultural anthropologists      *Ethnography* Harry F. Wolcott, 2008-01-28 One of anthropology's leading writers on ethnographic methods Harry Wolcott discusses the fundamental nature of ethnographic studies Tracing its development from its disciplinary origins in sociology and anthropology he points out what is distinctive about ethnography and what it means to conduct research in the ethnographic tradition In this engaging and thought provoking book Wolcott distinguishes ethnography as more than just a set of field methods and practices separating it from many related qualitative research traditions as a way of seeing through the lens of culture For both beginning and experienced ethnographers in a wide range of disciplines Wolcott's book will provide important ideas for improving research practice      Key Concepts in Ethnography Karen O'Reilly, 2008-11-13 An accessible and entertaining read useful to anybody interested in the ethnographic method Paul Miller University of Cumbria A very good introduction to ethnographic research particularly useful for first time researchers Heather Macdonald Chester University The perfect introductory guide for students embarking on qualitative research for the first time This should be of

aid to the ethnographic novice in their navigating what is a theoretically complex and changing methodological field Patrick Turner London Metropolitan University An accessible authoritative non nonsense guide to the key concepts in one of the most widely used methodologies in social science Ethnography this book Explores and summarises the basic and related issues in ethnography that are covered nowhere else in a single text Examines key topics like sampling generalising participant observation and rapport as well as embracing new fields such as virtual visual and multi sighted ethnography and issues such as reflexivity writing and ethics Presents each concept comprehensively yet critically alongside relevant examples This is not quite an encyclopaedia but far more than a dictionary It is comprehensive yet brief It is small and neat easy to hold and flick through It is what students and researchers have been waiting for

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