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Management Consulting International Labour Office, 2002 New topics covered in this edition include e business consulting consulting in knowledge management total quality management corporate governance social role and responsibility of business company transformation and renewal and public administration **Flawless Consulting 3e Set (includes Flawless Consulting 3e and The Flawless Consulting Fieldbook)** Peter Block, 2011-03-10 This is a set and includes ISBN 9780470620748 *Flawless Consulting A Guide to Getting Your Expertise Used 3rd Edition* and ISBN 9780787948047 *The Flawless Consulting Fieldbook and Companion A Guide to Understanding Your Expertise* **The Psychology of Executive Coaching** Bruce Peltier, 2011-04-27 With the first edition of this text Peltier drew on his extensive experience in both the clinical and business worlds to create a comprehensive resource that brought psychological and

coaching concepts together. It quickly became a practical and invaluable guide for both mental health practitioners looking to expand their practice into coaching and business professionals interested in improving their own coaching skills. In this updated edition, topics reflect the latest developments in the field of executive coaching. Peltier describes several important psychological theories and how to effectively translate them into coaching strategies, essential business lessons in leadership, marketing, and the corporate viewpoint, along with vocabulary for the therapist, the challenges women face as managers and executives, and effective coaching methods for working with them, and lessons from successful athletic coaches that can be integrated into consulting skills. This edition includes four new chapters: one describing psychopathology likely to be encountered by coaches; another describes and evaluates emotional intelligence; a third summarizes adult developmental theory for coaches; and a fourth sorts out the popular and scientific literature on leadership and leader development.

Finding Your Way in the Consulting Jungle Arthur M. Freedman, Richard E. Zackrisson, 2002-02-28 Chart your path in the consulting jungle. *Finding Your Way in the Consulting Jungle*, a book in The Practicing Organization Development series, offers OD consultants the information and guidance they need to understand their place in the consulting network, differentiate themselves from other types of consultants, and work with both clients and colleagues to make sure everyone's needs and expectations are met. *Finding Your Way in the Consulting Jungle* offers practical advice on how to differentiate and market yourself, interview prospective clients, write proposals, transport the reader from the safety of the classroom into the complex, unpredictable, and often hazardous world that they describe as the consultant jungle. It is a great resource for graduate-level OD programs, consultant training courses, AND corporate managers who hire consultants. C. Patrick Fleenor, Ph.D., director, International Business Programs, Albers School of Business and Economics, Seattle University. **The Complete Idiot's Guide to Consulting** Robert Bacal, 2002 Provides advice on starting a consulting business, covering such topics as ethics, data gathering, multiple income stream strategy, professionalism, marketing, and fee structures. **Flawless Consulting, Second Edition**, 2007 **Successful Independent Consulting: Relationships That Focus on Mutual Benefit** Johanna Rothman, 2023-04-30 Is independent consulting your next role? You've been successful inside organizations, and now it's time to extend that success to potential clients. But you don't want to be a smarmy marketer. Instead, you'd like your clients to ask for you by name. Look no further. This practical guide to building your consulting engine and creating systems for your business has everything you need to become a successful independent consultant. You'll learn how to assess your value so you can choose which problems to solve for your ideal clients. Attract clients with continual content marketing. Create relationships with people across the client organization and with other consultants. Set reasonable fees. Create and manage your intellectual property. Learn from the engagement to reassess your value. And much more. As you consult, you can assess and change your business model for the flexibility you need for your business. Buy this book to start now. Become a successful independent consultant on your terms. **Strategic Business Partner** Dana Gaines Robinson, James

Robinson,2005-03-01 Research clearly indicates that there is a strong need for the Human Resources HR function and the people in it to adopt a more strategic and business linked approach In one study business executives ranked the HR function as third after sales and customer service as a function that makes a very significant contribution to a company s bottom line Unfortunately research also indicates that few HR functions have become strategic Most still operate in a primarily administrative and tactical manner the very work that is increasingly being outsourced Clearly there is a gap between what business leaders and employees need from their HR departments and what HR is providing HR functions must become more integrated into the business with some people on the HR team assuming the role of Strategic Business Partner SBP Here Dana and Jim Robinson offer guidance for HR Organization Development and Learning professionals who aspire to transform themselves into effective Strategic Business Partners They explain how SBPs build partnerships based upon credibility and trust with key organization leaders These partnerships provide SBPs with opportunities to identify and support projects directly aligned with business goals The success of these projects deepens the SBPs credibility enabling them to be viewed as strategic partners At this higher level of accountability SBPs work with business leaders to form long range business strategies and plans creating and implementing people initiatives that link into and support the business strategies and plans This practical guide offers case studies exercises tips and tools you can use to become a Strategic Business Partner in your organization

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