



*Western Travelers
and Toba Bataks
in the Marketplace
of Souvenirs*

HARD BARGAINING IN SUMATRA

ANDREW CAUSEY



Hard Bargaining In Sumatra Western Travelers And Toba Bataks In The Marketplace Of Souvenirs

Kirin Narayan



Hard Bargaining In Sumatra Western Travelers And Toba Bataks In The Marketplace Of Souvenirs:

Hard Bargaining in Sumatra Andrew Causey, 2003-01-01 Hard Bargaining in Sumatra is an artfully written and penetrating examination of interactions between Western travelers and Toba Batak wood carvers in the souvenir marketplaces of Samosir Island North Sumatra Toba Batak carvings ranging from simple human figures of wood to elaborately engraved water buffalo horns are described in tourist guidebooks and by Toba Batak vendors alike as traditional and antique despite many recent changes and inventions in form This pathbreaking work investigates how notions of place and self are constructed by the travelers and the Bataks in the context of ethnic tourism The author proposes that these interactions be understood in light of Louis Marin's concept of utopics suggesting that tourist venues such as hotels and marketplaces are neutral spaces where both locals and visitors can act out behaviors that would ordinarily be constrained by their respective cultures Rich in ethnographic description and employing a lively narrative style Hard Bargaining in Sumatra is essential reading for students and scholars with interests in anthropology cultural studies globalization and tourism research art history and identity studies *Proceedings of AC 2019 in Prague* group of authors, 2019-08-06 International Academic Conference in Prague 2019 *Global Markets and Local Crafts* Frederick F. Wherry, 2008-02-25 Today it is not uncommon to find items in department stores that are hand crafted in countries like Thailand and Costa Rica These traditional crafts now make up an important part of a global market They support local and sometimes national economies and help create and solidify cultural identity But these crafts are not necessarily indigenous Whereas Thailand markets crafts with a long history and cultural legacy Costa Rica has created a local handicraft tradition where none was known to exist previously In *Global Markets and Local Crafts* Frederick F Wherry compares the handicraft industries of Thailand and Costa Rica to show how local cultural industries break into global markets and conversely how global markets affect the ways in which artisans understand adapt and utilize their cultural traditions Wherry develops a new framework for studying globalization by considering the phenomenon from the perspective of the supplier instead of the market Drawing from interviews and extensive fieldwork shadowing artisans and exporters in their daily dealings Wherry offers a rare account of globalization in motion and what happens when market negotiations do not proceed as planned Considering economic and political forces flows of people and materials and frames that define cultural and market situations as they play out in the artisan communities of these two countries Wherry uncovers how authentic folk tradition is capitalized or created Lived Experiences of Public Consumption D. Cook, 2008-02-27 This collection of original ethnographically based research from five continents provides insights into the dynamics of stability and change in our globalizing world The chapters comprising *Lived Experiences of Public Consumption* give a vivid account of how cultural and economic value intertwine at face to face encounters in marketplaces From 'Stone-Age' to 'Real-Time' Martin Slama, Jenny Munro, 2015-04-24 There are probably no other people on earth to whom the image of the stone age is so persistently attached than the inhabitants of the island of

New Guinea which is divided into independent Papua New Guinea and the western part of the island known today as Papua and West Papua From Stone Age to Real Time examines the forms of agency frictions and anxieties the current moment generates in West Papua where the persistent stone age image meets the practices and ideologies of the real time a popular expression referring to immediate digital communication The volume is thus essentially occupied with discourses of time and space and how they inform questions of hierarchy and possibilities for equality Papuans are increasingly mobile and seeking to rework inherited ideas institutions and technologies while also coming up against palpable limits on what can be imagined or achieved secured or defended This volume investigates some of these trajectories for the cultural logics and social or political structures that shape them The chapters are highly ethnographic based on in depth research conducted in diverse spaces within and beyond Papua These contributions explore topics ranging from hip hop to HIV AIDS to historicity filling much needed conceptual and ethnographic lacunae in the study of West Papua

Rural Livelihoods, Regional Economies, and Processes of Change Deborah Sick, 2014-01-10 For centuries new technologies and expanding networks of production and consumption have been changing the face of rural economies in significant ways Millions of rural dwellers have found survival increasingly difficult and have fled to urban centres Others have remained some retrenching struggling to just subsist others attempting to innovatively redefine their place within new rural economies Over the past 30 years rural economies have largely been ignored by policy makers but recent growing concerns about food security environmental degradation climate change continued rural poverty and high rates of out migration have sparked renewed interest in rural regions Covering a range of geographical and socio cultural contexts the case studies in this book draw on actor oriented in depth field studies which provide detailed locally focused perspectives on the nature of rural livelihoods today The collection highlights the ways in which rural livelihoods are being redefined the multiple ways in which rural dwellers draw on distinct social cultural and environmental resources to formulate their livelihood strategies and the factors which facilitate or limit their abilities to do so This volume will be of interest to development practitioners and policy makers and scholars working in rural development and economic anthropology

Asia on Tour Tim Winter, Peggy Teo, T.C. Chang, 2008-09-24 Examining domestic and intra regional tourism the book reveals how improvements in infrastructures ever increasing disposable incomes liberalized economies the inter connectivities of globalization and the lowering of borders both physical and political are now enabling millions of Asians to travel as tourists

Front and Back Stage of Tourism Performance Frances Riemer, 2020-01-22 Front and Back Stage of Tourism Performance situates our travel imaginaries those dream destinations on our travel bucket lists as co constructed by the tourist industry state development policies and community negotiations and as framed by modernity s new global cultural economy As more people travel for pleasure than ever before host communities and intermediaries are presented with tourism opportunities that all too often become flashpoints for local contestation and mechanisms for displacement The ethnographically grounded chapters describe tourist encounters shaped

by geopolitics complicated by war and troubled by and enacted within the economic inequities of neocolonialism The points of contact afford a unique vantage from which to view cultural identity entrepreneurial strategizing and natural resource management as global politics and relations of difference They also illustrate the power of social networks cultural display and artistic performance as collective presentation management apparatus and structural critique Drawing on a range of international case studies this book will appeal to those interested in tourism anthropology global studies environmental issues microeconomics and identity studies

Handbook of Research Methods in Tourism Larry Dwyer, Alison Gill, Neelu Seetaram, 2012-01-01 This is an excellent book which significantly contributes to tourism research and education It takes a rigorous yet readable style to address twenty five of the most pertinent quantitative and qualitative techniques applied in tourism research the book will appeal to a wider readership of social scientists as well as to scholars of tourism as each chapter provides a thorough overview and explanation of the techniques irrespective of their tourism application Dimitrios Buhalis Bournemouth University UK This insightful book explores the most important established and emerging qualitative and quantitative research methods in tourism the authors provide a detailed overview of the nature of the research method its use in tourism the advantages and limitations and future directions for research Each chapter is structured to provide information on the nature of the technique and its evolution background and types of problems that the technique is designed to handle applications of the technique to tourism including discussion of studies that have used the technique and their findings advantages and limitations of the technique conceptually and for policy formulation and further developments and applications of the technique in tourism research **Handbook of Research Methods in Tourism** will appeal to social scientists students as well as researchers in tourism who use quantitative and qualitative research techniques

The Living Inca Town Karoline Guelke, 2021-01-22 The Living Inca Town presents a rich case study of tourism in Ollantaytambo a rapidly developing destination in the southern Peruvian Andes and the starting point for many popular treks to Machu Picchu Tourism is generally welcomed in Ollantaytambo as it provides a steady stream of work for local businesses particularly those run by women However the obvious material inequalities between locals and tourists affect many interactions and have contributed to conflict and aggression throughout the tourist zones Based on a number of research visits over the course of fifteen years The Living Inca Town examines the experiences and interactions of locals visitors and tourism brokers The book makes room for unique perspectives and uses innovative visual methods including photovoice images and pen and ink drawings to represent different viewpoints of day to day tourist encounters The Living Inca Town vividly illustrates how tourism can perpetuate gendered and global inequalities while also exploring new avenues to challenge and renegotiate these roles

The Ethnography of Tourism Kathleen M. Adams, Quetzil E. Castañeda, Naomi M. Leite, 2019-10-11 Winner of the 2020 Edward M Bruner Book Award from the Anthropology of Tourism Interest Group Leite Castaneda and Adams s volume is a beautiful retrospective of the enduring importance of Ed Bruner s work and legacy in our

field and we have no doubt that it will be used as a central historical theoretical and teaching text by many Prize Committee

What does it mean to study tourism ethnographically How has the ethnography of tourism changed from the 1970s to today

What theories themes and concepts drive contemporary research Thirteen leading anthropologists of tourism address these questions and provide a critical introduction to the state of the art Focusing on the experience near interpretive humanistic approach to tourism studies widely associated with anthropologist Edward Bruner the contributors draw on their fieldwork to illustrate and build upon key concepts in tourism ethnography from experience encounter and emergent culture to authenticity narrative contested sites the borderzone embodiment identity and mobility With its comprehensive introductory chapter keyword based organization and engaging style *The Ethnography of Tourism* will appeal to anthropology and tourism studies students as well as to scholars in both fields and beyond For more information check out *A Conversation with the Editors of the Ethnography of Tourism* Edward M Bruner and Beyond and In Memoriam Ed Bruner [Everyday Life in Southeast Asia](#) Kathleen M. Adams, Kathleen A. Gillogly, 2011-07-18 This lively survey of the peoples cultures and societies of Southeast Asia introduces a region of tremendous geographic linguistic historical and religious diversity Encompassing both mainland and island countries these engaging essays describe personhood and identity family and household organization nation states religion popular culture and the arts the legacies of war and recovery globalization and the environment Throughout the focus is on the daily lives and experiences of ordinary people Most of the essays are original to this volume while a few are widely taught classics All were chosen for their timeliness and interest and are ideally suited for the classroom

Routledge Handbook of Contemporary Indonesia Robert W. Hefner, 2018-01-03 Few countries as culturally rich politically pivotal and naturally beautiful as Indonesia are as often misrepresented in global media and conversation Stretching 3 400 miles east to west along the equator Indonesia is the fourth most populous country in the world and home to more than four hundred ethnic groups and several major world religions This sprawling Southeast Asian nation is also the world s most populous Muslim majority country and the third largest democracy Although in recent years the country has experienced serious challenges with regard to religious harmony its trillion dollar economy is booming and its press and public sphere are among the most vibrant in Asia A land of cultural contrasts contests and contradictions this ever evolving country is today rising to even greater global prominence even as it redefines the terms of its national religious and civic identity The *Routledge Handbook of Contemporary Indonesia* offers an overview of the modern making and contemporary dynamics of culture society and politics in this powerful Asian nation It provides a comprehensive survey of key issues in Indonesian politics economics religion and society It is divided into six sections organized as follows Cultural Legacies and Political Junctures Contemporary Politics and Plurality Markets and Economic Cultures Muslims and Religious Plurality Gender and Sexuality Indonesia in an Age of Multiple Globalizations Bringing together original contributions by leading scholars of Indonesia in law political science history anthropology sociology religious studies and gender studies this

Handbook provides an up to date interdisciplinary and academically rigorous exploration of Indonesia It will be of interest to students academics policymakers and others in search of reliable information on Indonesian politics economics religion and society in an accessible format *Contemporary Asian Artistic Expressions and Tourism* Paolo Mura,Keith Kay Hin Tan,Chun Wei Choy,2020-07-09 This book explores the relationship between tourism tourists and expressions of contemporary Asian art for example artists objects intangible artistic productions digital manifestations etc in Asian and non Asian tourist spaces experiences Although the nexus between art and tourism has not been neglected in the literature work on contemporary art and tourism is lacking and this is particularly true within the context of non Western societies This volume creates a timely counterpoint to the existing dominance of a Western centric body of knowledge in the area The book considers how encounters between tourists and expressions of Asian contemporary art may produce possibilities for challenging re evaluating or reasserting crystallized frames of understanding and as such is of value to a multi disciplinary audience Producing Indonesia Eric Tagliacozzo,2014-02-26 The 26 scholars contributing to this volume have helped shape the field of Indonesian studies over the last three decades They represent a broad geographic background Indonesia the Netherlands the United Kingdom Australia the United States Canada and have studied in a wide array of key disciplines anthropology history linguistics and literature government and politics art history and ethnomusicology Together they reflect on the arc of our field the development of Indonesian studies over recent tumultuous decades They consider what has been achieved and what still needs to be accomplished as they interpret the groundbreaking works of their predecessors and colleagues This volume is the product of a lively conference sponsored by Cornell University with contributions revised following those interactions Not everyone sees the development of Indonesian studies in the same way Yet one senses and this collection confirms that disagreements among its practitioners have fostered a vibrant resilient intellectual community Contributors discuss photography and the creation of identity the power of ethnic pop music cross border influences on Indonesian contemporary art violence in the margins and the shadows inherent in Indonesian literature These various perspectives illuminate a diverse nation in flux and provide direction for its future exploration **Mimesis and Pacific Transcultural Encounters** Jeannette Mageo,Elfriede Hermann,2017-10-01 How do images circulating in Pacific cultures and exchanged between them and their many visitors transform meanings for all involved This fascinating collection explores how through mimesis wayfarers and locales alike borrow images from one another to expand their cultural repertoire of meanings or borrow images from their own past to validate their identities **Singapore and the Silk Road of the Sea, 1300_1800** John N. Miksic,2013-09-30 Beneath the modern skyscrapers of Singapore lie the remains of a much older trading port prosperous and cosmopolitan and a key node in the maritime Silk Road This book synthesizes 25 years of archaeological research to reconstruct the 14th century port of Singapore in greater detail than is possible for any other early Southeast Asian city The picture that emerges is of a port where people processed raw materials used money and had specialized

occupations Within its defensive wall the city was well organized and prosperous with a cosmopolitan population that included residents from China other parts of Southeast Asia and the Indian Ocean Fully illustrated with more than 300 maps and colour photos Singapore and the Silk Road of the Sea presents Singapore's history in the context of Asia's long distance maritime trade in the years between 1300 and 1800 it amounts to a dramatic new understanding of Singapore's pre colonial past

Alive in the Writing Kirin Narayan, 2022-12-22 A gem of a book of use to both beginning and seasoned ethnographers as well as to anyone who wants to improve his or her writing about social life Elizabeth Fine Journal of Folklore Research

Anton Chekhov is revered as a boldly innovative playwright and short story writer but he wrote more than just plays and stories In *Alive in the Writing* an intriguing hybrid of writing guide biography and literary analysis anthropologist and novelist Kirin Narayan introduces readers to some other sides of Chekhov his pithy witty observations on the writing process his life as a writer through accounts by his friends family and lovers and his venture into nonfiction through his book *Sakhalin Island* By closely attending to the people who lived under the appalling conditions of the Russian penal colony on Sakhalin Chekhov showed how empirical details combined with a literary flair can bring readers face to face with distant different lives enlarging a sense of human responsibility Highlighting this balance of the empirical and the literary Narayan calls on Chekhov to bring new energy to the writing of ethnography and creative nonfiction alike Weaving together selections from writing by and about him with examples from other talented ethnographers and memoirists she offers practical exercises and advice on topics such as story theory place person voice and self A new and lively exploration of ethnography *Alive in the Writing* shows how the genre's attentive sustained connection with the lives of others can become a powerful tool for any writer A brief and brilliant book about what it means to be an ethnographer and how to do it responsibly and better

James Wood The New Yorker **Essential Trade** Ann Marie Leshkovich, 2014-09-30 My husband doesn't have a head for business complained Ngoc the owner of a children's clothing stall in Ben Thanh market Naturally it's because he's a man When the women who sell in Ho Chi Minh City's iconic marketplace speak their language suggests that activity in the market is shaped by timeless essential truths Vietnamese women are naturally adept at buying and selling while men are not Vietnamese prefer to do business with family members or through social contacts stallholders are by nature superstitious marketplace trading is by definition a small scale enterprise *Essential Trade* looks through the facade of these timeless truths and finds active participants in a political economy of appearances traders words and actions conform to stereotypes of themselves as poor weak women in order to clinch sales manage creditors and protect themselves from accusations of being greedy corrupt or bourgeois even as they quietly slip into southern Vietnam's growing middle class But Leshkovich argues that we should not dismiss the traders self disparaging words simply because of their essentialist logic In Ben Thanh market performing certain styles of femininity kinship relations social networks spirituality and class allowed traders to portray themselves as particular kinds of people who had the capacity to act in volatile political and economic circumstances When

so much seems to be changing a claim that certain things or people are inherently or naturally a particular way can be both personally meaningful and strategically advantageous Based on ethnographic fieldwork and life history interviewing conducted over nearly two decades Essential Trade explores how women cloth and clothing traders like Ngoc have plied their wares through four decades of political and economic transformation civil war postwar economic restructuring socialist cooperativization and the frenetic competition of market socialism With close attention to daily activities and life narratives this groundbreaking work of critical feminist economic anthropology combines theoretical insight vivid ethnography and moving personal stories to illuminate how the interaction between gender and class has shaped people s lives and created market socialist political economy It provides a compelling account of postwar southern Vietnam as seen through the eyes of the dynamic women who have navigated forty years of profound change while building their businesses in the stalls of Ben Thanh market

Indigenous Entrepreneurship in Southeast Asia Emiel L. Eijdenberg, Thirumaran K, Pengji Wang, Caroline Wong, 2024-04-09 This book provides an in depth exploration of indigenous entrepreneurship and its challenges while addressing ways to make businesses more inclusive and sustainable in the long term Offering a balanced mix of critical perspectives theoretical insights and practical implications provided by both academics and practitioners it examines how indigenous entrepreneurship practices in Southeast Asia challenge existing theories in business and management research The chapters also explore the role of various stakeholders such as the larger community and society supply chain members policy makers etc in facilitating indigenous entrepreneurship Highlighting the uniqueness and diversity of indigenous entrepreneurship in Southeast Asia this book renders a comprehensive overview of contemporary indigenization topics organized by Southeast Asian cultural and national contexts

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