



How Leading Companies Realize Value from Their Intellectual Assets

Julie L. Davis Suzanne S. Harrison

# Edison In The Boardroom How Leading Companies Realize Value From Their Intellectual Assets

**Ruth Taplin** 

#### **Edison In The Boardroom How Leading Companies Realize Value From Their Intellectual Assets:**

Edison in the Boardroom Julie L. Davis, Suzanne S. Harrison, 2002-04-08 Julie L. Davis and Suzanne Harrison Today s corporations are always on the lookout for exciting new andinnovative ideas that can be used to generate revenue Up untilrecently this meant taking these ideas and turning them intoproducts or services which could then be sold for profit Buttoday a unique new concept is revolutionizing the way companies are getting value from ideas Instead of incorporating them intoproducts or services today s innovations may be bartered licensedor sold in the idea stage for tremendous amounts of money Forexample IBM currently receives well over 1 billion in revenueevery year from licensing its intellectual property unrelated to the manufacture of a single product Today more and more companies are adopting this idea of turning their legal departments whereintellectual property is housed from cost centers into profitcenters Edison in the Boardroom How Leading Companies Realize Value from Their Intellectual Assets takes an in depth look at the revolutionary concept of Intellectual asset management IAM IAMis changing the way companies all over the world are doingbusiness In their careers as business consultants the authorshave been privileged to meet individuals who were clearly ahead oftheir time when it came to realizing value from their companies innovations Based on their interactions with the ICM Gathering aninternational group of companies who meet several times a year tocreate define and benchmark best practices in the area of IAM theauthors have compiled a wealth of knowledge and successful stories that illustrate how far businesses have come in their ability toleverage and monetize their intellectual assets Incorporating stories and teachings from some of the most successful companies in the worlds such as Hewlett Packard IBM Procter Gamble Rockwell Dow Ford and many others theauthors have made an exhaustive study of IAM and its implications for today s businesses. They have culled a hierarchy of bestpractices that today s companies can integrate into their ownbusiness philosophies to gain the best return from their intellectual assets Edison in the Boardroom Revisited Suzanne S. Harrison, Patrick H. Sullivan, 2011-10-31 A revised and expanded edition of the groundbreaking Edison in the Boardroom highlighting the winning strategies today s biggest companies use to maximize the value of their intellectual property Now fully revised and expanded Edison in the Boardroom Second Edition takes an in depth look at the revolutionary concept of intellectual asset management IAM Incorporating stories and teachings from some of the most successful companies in the world such as Hewlett Packard IBM Procter Gamble Rockwell Dow Ford and many others Harrison and Sullivan have made an exhaustive study of IAM and its implications for today s businesses Features updated interviews of companies and a new treatment of the Profit Center Level Updates stories and teachings from some of the most successful companies in the world Showcases a hierarchy of best practices that today's companies can integrate into their own business philosophies to gain the best return from their intellectual assets Edison in the Boardroom Second Edition compiles a wealth of knowledge and successful stories that illustrate how far businesses have come in their ability to leverage and monetize their intellectual assets Why Buy the Cow Subrah S. Iyar, 2007-12-01 How the revolution in on

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